CorporateINTL

CorporateINTL

Who's Who Adviser Handbook 2017



Who's Who Adviser Handbook 2017

The definitive guide to individual advisory excellence

Welcome to the Corporate INTL Who's Who Adviser Handbook 2017



CONTENTS:

Welcome to the Corporate INTL Who's Who Adviser Handbook 2017

The handbook is the definitive guide to individual advisory excellence, detailing the services on offer from professional advisers all around the world.

For ease of reference, we have separated the profiles into four regional sections: Europe, The Americas, Asia & Oceania and Africa & the Middle East. In addition, the handbook features a separate Listings section after the profiles, featuring the essential contact details for a wide variety of experts.

At the back of the publication you will find an alphabetical index of the individuals involved.

We hope that the Who's Who Adviser Handbook 2017 proves useful and helps our readers gain access to global legal advisers in a number of specialist practice areas.

3	Choosing the Right Adviser
6	Europe
30	The Americas
54	Asia & Oceania
72	Africa & The Middle East
84	Listings
112	Index

Reprints & Permissions
All rights reserved. No part of the Corporate INTL Who's Who Adviser Handbook 2015 may be reproduced or transmitted in any manner or by any means without the prior permission of the publishers.

Disclaimer
Every effort is made to ensure the accuracy of the contents of the Corporate INTL Who's Who Adviser Handbook 2015. However, the publishers cannot accept responsibility for any errors and subsequent claims made by any third parties.

Editor:
Phil Grainger
philgrainger@corp-intl.com

Designer:
Jason Boden
Plan{b} Creative Ltd.
jason@planb-creative.co.uk

The Importance of Choosing the Right Adviser

Selecting the right advisor for your specific business requirement is not always a simple matter. As such, it is vital to evaluate all of the available information to ensure the right decision is made. Even those with years of experience can be deterred by confusing jargon and the fear of not supplying the right documents.

Finding a suitable adviser can be a lengthy process, therefore it is always best to ensure that you choose wisely from the onset. Mistakes can be extremely costly, both in time and money. Also, you will of course want to ensure a positive outcome for your case with as little turmoil for your self and your company as possible. Placing your trust in the right adviser allows you to get on with your business as well as your life.

The Corporate INTL Who's Who Adviser Handbook 2015 is designed as the ideal reference source for management, in-house counsel and investors when choosing their advisers. It covers the regions: Africa & the Middle East, The Americas, Asia & Oceania and Europe.

At some point, all business owners will require legal advice. Lawyers have different areas of expertise, and can help you with a range of issues at any stage of your business lifecycle. Legal experts offer guidance in:

- Choosing your business structure;
- Licensing and complying with regulations;
- Drafting and understanding contracts and legal documents;
- Protecting your intellectual property;
- Resolving disputes;
- Debt and bankruptcy;
- Insurance and finance;
- Ending your business.

This Handbook profiles legal advisers in a multitude of practice areas, including:

Corporate Law

The practice of corporate law involves general corporate matters such as incorporation of companies, directors' and shareholders' rights, articles of association, board meetings, secretarial matters and public listing or delisting of companies among other things. It can be divided into corporate governance and corporate finance.

Corporate finance refers to the way a corporation is directed, administered and controlled. This involves balancing the interests of stakeholders in a company, including shareholders, management, customers, suppliers, financiers, government and the community.

Corporate governance refers to acquiring assets and how capital is used. This also extends to the acquisition and disposal of businesses.



A corporate lawyer deals mainly in business transactions. They specialise in several aspects of the law and how it relates to businesses, including matters affecting the creation, operation or dissolution of a corporation. One of the fundamental roles of a good corporate lawyer is helping the client achieve their objectives. They must be able to determine what a client needs, which is not always what they want. Often, clients seeking an adviser will know what they want, without adequately identifying what they require – or recognising what qualifies as an objectively 'good' outcome. This is one of the roles of the adviser.

Creativity is another crucial trait of a corporate lawyer. They must be able to think 'outside of the box', and be confident in their abilities. Good judgement and problem-solving skills are also important as they are likely to come up against various complications.

Dispute Resolution, Arbitration & Litigation

Dispute resolution refers to the methods used to resolve disputes between parties. It can be separated into litigation and alternate dispute resolution (ADR).

Litigation is the specific process of taking a case through the courts. Most courts require the parties to attend a settlement conference to determine if the case can be resolved before the trial. If a settlement is not reached, litigation continues to trial.

ADR is an alternative to using litigation to settle disputes, including arbitration, mediation, negotiation and collaborative law. Its rising popularity can be attributed to the increasing caseload of courts, the lower cost compared with litigation and a greater emphasis on client confidentiality.

In arbitration, participation is usually voluntary and there is a third party who imposes a resolution. Arbitrations often occur because parties to contracts agree that any future dispute concerning the agreement will be resolved by impartial individuals. Retired judges or private lawyers are able to re-train as arbitrators or mediators; however, trained and qualified non-legal dispute resolution specialists form a growing body within the ADR field.

It is important for a lawyer to be able to choose the best method of dispute resolution for their client. Litigation can be a costly unnecessary route for a case that can be solved through one of the ADR processes. However, sometime a case must be taken through court. Therefore, a good dispute resolution lawyer must also be able to handle litigation.

Intellectual Property Law

Intellectual Property (IP) covers the legal property rights over creations of the mind – artistic and commercial – and the corresponding fields of law. Common types of IP include copyrights, trademarks, patents, industrial design rights and trade secrets. IP is an extremely valuable asset for many businesses. Therefore, choosing the right representative to assist them is vital.

Intellectual property law is highly complex and should only be handled by a specialist IP lawyer. A regular lawyer will possibly have basic IP law knowledge, but an IP lawyer will have specialised knowledge of IP law as they tend to practise exclusively within that area.

Experience is very important when choosing the correct IP lawyer for your case. The main things to research are their years of experience and if they have experience handling cases similar to yours. In addition, attorneys must have a certain educational background. Particularly regarding patent law, they must have passed an examination in order to be admitted to the Patent Bar Association.

Tax Law

Tax law covers the rules and policies that oversee the tax process. It refers to charges on estates, transactions, property, income and licences, among others, by the government, as well as duties on imports from foreign countries and all compulsory levies imposed by the government upon individuals for benefit of the state.

If you require assistance regarding tax law, a specialist tax attorney is the most prudent option. If your tax issue involves IRS, you should choose a tax attorney who is licensed to represent clients before the IRS. They should also have a good reputation with the bar association of your jurisdiction.

Other things to consider when choosing a tax attorney are if they will be personally handling your case; how many cases they have handled; the ratio of cases that went to trial to those that were settled; and the outcomes of those cases.



The main thing you have to remember is that you will be sharing personal and confidential information with your chosen tax attorney. Therefore you must be comfortable with them and feel that they can be trusted to represent your interests.

Legal & Finance Issues

(Including Private Equity / Venture Capital and Investment Funds, etc)

Financial planners advise clients on how best to save, invest and grow their money. They can assist clients in tackling a specific financial goal or give them a macro view of their money and the interplay of their various assets. Some specialise, while some others consult on a range of financial matters.

When choosing the right financial adviser, many of the same considerations apply as when selecting a legal adviser. The field of investment funds is particularly multi-faceted, as it is an area that can be looked at from many different angles, each with their own unique considerations.

A financial adviser will be specialised in the structuring of a new fund, and the advantages or disadvantages inherent in more cross-border-based solutions. They may also assist with monitoring and supervising the financial risks involved in pooling monies into a mutual fund (which might be an option that is only available for larger investors).

Meanwhile, a legal adviser in the investment funds field will be best placed to advise on matters of legal liability applicable to a collective investment undertaking – as jurisdictions invariably have their own unique regulatory and legal requirements.

On a more general level, a financial adviser can help you to develop an overall financial strategy for your business. Your financial adviser's job is to collect detailed information about your financial situation and provide advice that encompasses investing, superannuation, retirement and succession planning, risk management, insurance and tax.

Considerations when Choosing an Adviser:

- What you want them to assist with – what kind of adviser;
- Their specific experience areas / specialisations – years of experience;
- Legitimate qualifications – i.e., when they were admitted to the bar;
- Past cases – success rate;
- Price for services – cost effective: what you can afford;
- Whether they are a boutique or a large firm.

234Finance, a social space that promotes entrepreneurship, leadership and business investments, states that the nature of your legal problem or legal concerns will help you determine the type of lawyer or law firm you want to hire.

"Some lawyers may have particular specialties and the profile of a law firm may show vocational expertise in some areas of practice more than others. Your goal is to find a lawyer with whom you are comfortable with on a personal and professional basis. It is imperative that you hire a legal professional you can trust to handle your case and represent your interest to best of his or her professional and intellectual ability."

According to Resilum, a provider of business insurance and public liability insurance, "as long as you choose carefully, seeking outside business advice can be one of the best ways to grow your business. It can also help you seize opportunities that might otherwise have flown under the radar."



Europe

The European economy has entered its fifth year of recovery, which is now reaching all EU Member States. This is expected to continue at a largely steady pace this year and next. In its Spring Forecast, the European Commission expects euro area GDP growth of 1.7% in 2017 and 1.8% in 2018 (1.6% and 1.8% in the Winter Forecast). GDP growth in the EU as a whole is expected to remain constant at 1.9% in both years (1.8% in both years in the Winter Forecast).



Valdis Dombrovskis, Vice-President for the Euro and Social Dialogue, also in charge of Financial Stability, Financial Services and Capital Markets Union, said: "Today's economic forecast shows that growth in the EU is gaining strength and unemployment is continuing to decline. Yet the picture is very different from Member State to Member State, with better performance recorded in the economies that have implemented more ambitious structural reforms. To redress the balance, we need decisive reforms across Europe from opening up our products and services markets to modernising labour market and welfare systems. In an era of demographic and technological change, our economies have to evolve too, offering more opportunities and a better standard of living for our population."

Pierre Moscovici, Commissioner for Economic and Financial Affairs, Taxation and Customs, said: "Europe is entering its fifth consecutive year of growth, supported by accommodative monetary policies, robust business and consumer confidence and improving world trade. It is good news too that the high uncertainty that has characterised the past twelve months may be starting to ease. But the euro area recovery in jobs and investment remains uneven. Tackling the causes of this divergence is the key challenge we must address in the months and years to come."

Global growth to increase

The global economy gathered momentum late last year and early this year as growth in many advanced and emerging economies picked up simultaneously. Global growth (excluding the EU) is expected to strengthen to 3.7% this year and 3.9% in 2018 from 3.2% in 2016 (unchanged from the Winter Forecast) as the Chinese economy remains resilient in the near term and as recovering commodity prices help other emerging economies. The outlook for the US economy is largely unchanged compared to the winter. Overall, net exports are expected to be neutral for the euro area's GDP growth in 2017 and 2018.

A temporary rise in headline inflation

Inflation has risen significantly in recent months, mainly due to oil price increases. However, core inflation, which excludes volatile energy and unprocessed food prices, has remained relatively stable and substantially below its long-term average. Inflation in the euro area is forecast to rise from 0.2% in 2016 to 1.6% in 2017 before returning to 1.3% in 2018 as the effect of rising oil prices fades away.

Private consumption to slow with inflation, investment remaining steady

Private consumption, the main growth driver in recent years, expanded at its fastest pace in 10 years in 2016 but is set to moderate this year as inflation partly erodes gains in the purchasing power of households. As inflation is expected to ease next year, private consumption should pick up again slightly. Investment is expected to expand fairly steadily but remains hampered by the modest growth outlook and the need to continue deleveraging in some sectors. A number of factors support a gradual pick-up, such as rising capacity utilisation rates, corporate profitability and attractive financing conditions, also through the Investment Plan for Europe.

Unemployment continues to fall

Unemployment continues its downward trend, but it remains high in many countries. In the euro area, it is expected to fall to 9.4% in 2017 and 8.9% in 2018, its lowest level since the start of 2009. This is thanks to rising domestic demand, structural reforms and other government policies in certain countries which encourage robust job creation. The trend in the EU as a whole is expected to be similar, with unemployment forecast to fall to 8.0% in 2017 and 7.7% in 2018, the lowest since late 2008.

The state of public finances is improving

Both the general government deficit-to-GDP ratio and the gross debt-to-GDP ratio are expected to fall in 2017 and 2018, in both the euro area and the EU. Lower interest payments and public sector wage moderation should ensure that deficits continue to decline, albeit at a slower pace than in recent years. In the euro area, the government deficit to-GDP ratio is forecast to decline from 1.5% of GDP in 2016 to 1.4% in 2017 and 1.3% in 2018, while in the EU the ratio is expected to fall from 1.7% in 2016 to 1.6% in 2017 and 1.5% in 2018. The debt-to-GDP ratio of the euro area is forecast to fall from 91.3% in 2016 to 90.3% in 2017 and 89.0% in 2018, while the ratio in the EU as a whole is forecast to fall from 85.1% in 2016 to 84.8% in 2017 and 83.6% in 2018.

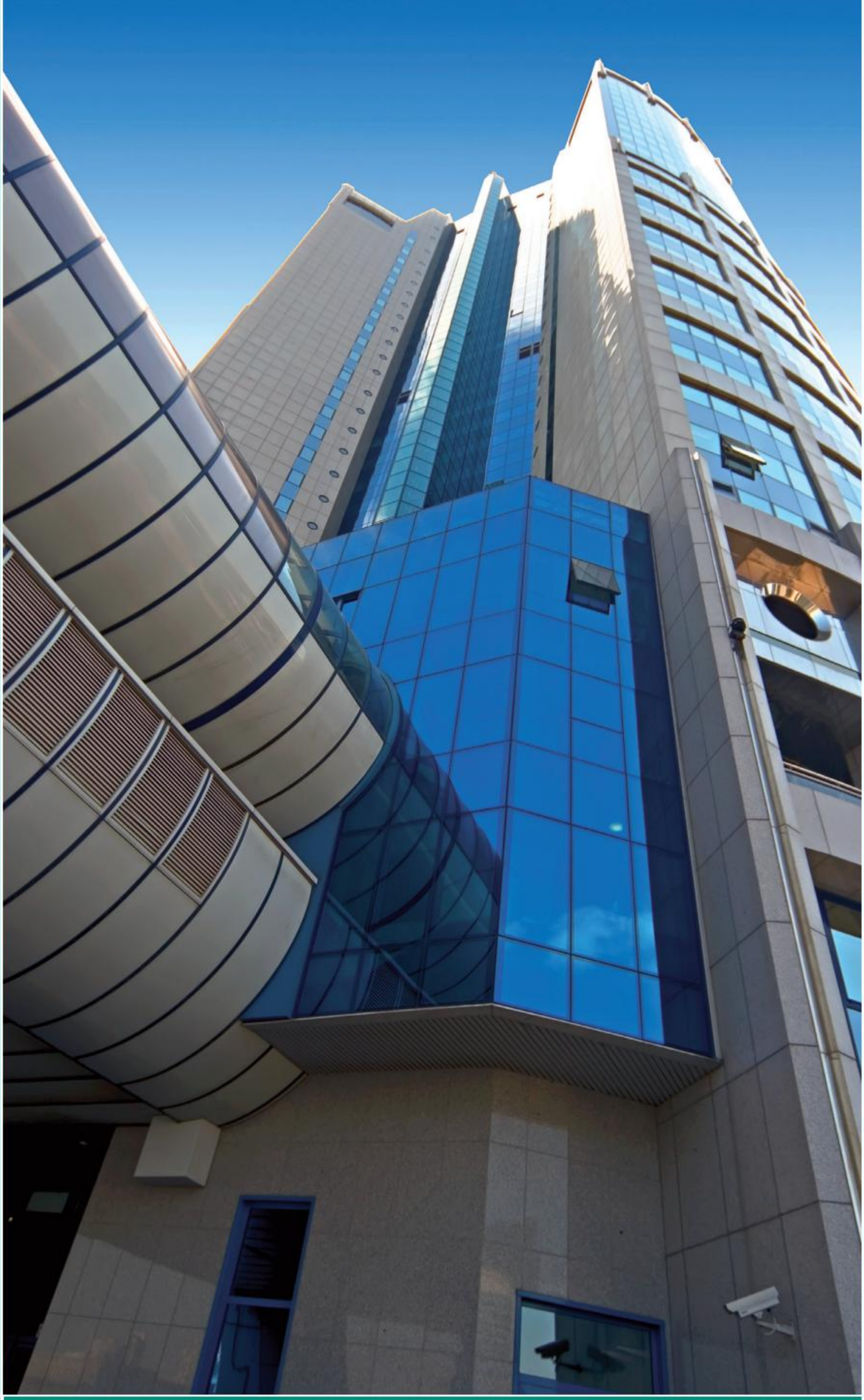
Risks to the forecast are more balanced but still to the downside

The uncertainty surrounding the economic outlook remains elevated. Overall, risks have become more balanced than in the winter but they remain tilted to the downside. External risks are linked, for instance, to future US economic and trade policy and broader geopolitical tensions. China's economic adjustment, the health of the banking sector in Europe and the upcoming negotiations with the UK on the country's exit from the EU are also considered as possible downside risks in the forecast.

European Commission recommendations

The economy in the EU and the euro area is proving resilient, but challenges, such as slow productivity growth, the legacies of the crisis – including persisting inequalities – and uncertainty arising mostly from external factors continue. The Commission therefore calls on Member States to use this window of opportunity to strengthen the fundamentals of their economies by implementing the economic and social priorities identified in common at European level: boosting investment, pursuing structural reforms and ensuring responsible fiscal policies. Particular attention is paid to the challenges and priorities identified for the euro area.

Mr Dombrovskis said: "Economic trends are overall positive and we should use this window of opportunity to make European economies more competitive, resilient and innovative. Priority should be given to reforms that can make growth more inclusive and reinvigorate productivity. Structural reforms, investment and continued attention to responsible fiscal policies are indispensable to strengthen and sustain economic recovery in the EU."



Europe contents

Simone Petsche-Demmel - petsche pollak attorneys at law - Dispute Resolution/Litigation – Austria /
Árpád Geréd - Maybach Görg Lenneis Geréd Rechtsanwälte GmbH - IT - Austria 10

Michael Pachinger - SCWP Schindhelm Austria (Saxinger, Chalupsky & Partner Rechtsanwälte GmbH) -
IT and Data Protection Law – Austria / Mila Mihailovic - Patent and Trade Mark Agency Mihailovic - IP -
The Balkans 11

Mark Van den Bossche - Grant Thornton Tax & Legal - Mergers and Acquisitions – Belgium /
Iliana Muhiban - J. Varbanov & Partners - Trademark Protection and Enforcement - Bulgaria 12

Soteris Pittas - Soteris Pittas & Co LLC - Dispute Resolution – Cyprus /
Daniel Taylor - Taylor Hampton Solicitors - Defamation - England 13

Anthony Trace QC - Maitland Chambers - Commercial Litigation - England 14

Julia Onslow-Cole - PwC Legal LLP - Immigration – England /
Illya Kazi - Mathys & Squire LLP - IT - England..... 15

Laura Shumiloff - Norton Rose Fulbright - Marketing and Communications – England /
Melanie Pears - Ward Hadaway - Public Sector - England 16

Hassan Khan - The Khan Partnership - Tax - England 17

Valerie Brecher - Brecher - Real Estate – England /
Jaava Myllyniemi - IIZI Firstbrokers Oy - Risk Management - Finland 18

Lionel Paraire - GALION Société d'avocats - Labour & Employment - France 19

Béatrice Favarel - Favarel & Associés - International Business Law - France /
Michael Rainer - GRP Rainer LLP - Commercial Law - Germany..... 20

Stephan Roider - ROIDER IP - European and International Patent Applications - Germany /
Christian Treumann - TREUMANN RECHTSANWÄLTE - Franchise Law - Germany 21

Michael Wallinger - WALLINGER RICKER SCHLOTTER TOSTMANN - Intellectual Property (Litigation) -
Germany / Alexandra Dellmeier - LexDellmeier Intellectual Property Law Firm - Trademarks - Germany 22

Kornelia Nagy-Koppany - KNP LAW Nagy Koppany Varga and Partners - Life Sciences and
Pharmaceutical Law - Hungary / Mark Browne - Dechert LLP - Financial Services and Investment
Management - Ireland 23

Nicola Fabiano - Studio Legale Fabiano - Privacy & Data Protection - Italy / Alexander Ospelt -
Ospelt & Partners Attorneys at Law Ltd. / Legacon Trust Est. - Corporate Law - Liechtenstein..... 24

Mark L. Zammit - ATCS Consultancy Ltd - Translation Services - Malta 25

Christian Ellul - E&S Group - International Tax - Malta /
Arnold C. Hoegen Dijkhof - Hoegen Dijkhof Attorneys & Tax Counsellors - Litigation - Netherlands..... 26

Dragana Djordjevic - Law office of Dragana Lj. Djordjevic - Commercial Law - Serbia / Meti Ketner -
KETNER, Legal Consultancy, Representation and Protection, Ltd. - Intellectual Property - Slovenia 27

Eladio Acevedo Heranz - Eudita Persevia Auditores de Cuentas, S.L. - Audit - Spain / Gözde Gürpinar -
Gurpinar Law Firm - Commercial and Corporate - Turkey 28

Roman Bilyk - Nexia DK - Assurance & Advisory Services - Ukraine /
Nina Moshynkaya - Gorodissky & Partners (Ukraine) - Obtaining and Protection of IP Rights - Ukraine..... 29

Simone Petsche-Demmel

petsche pollak attorneys at law

Dispute Resolution/Litigation

White Collar Crime; Distribution Law; Product Liability Law

Simone Petsche-Demmel has more than 15 years of experience in complex national and cross-border commercial disputes, white collar crime matters as well as engineering and construction disputes. She has been a litigator from the very beginning of her career.

After being a partner with the dispute resolution team of Wolf Theiss, Austria's largest law firm, for more than 10 years, Ms Petsche-Demmel co-founded petsche pollak, a boutique law firm specialised on dispute resolution with a particular focus on litigation, arbitration and white collar crime. As an expert in her field, she regularly gives lectures and seminars on white-collar crime and/or conflict management related topics. Among others, she is also co-author of the commentary on the Austrian Sales Agents Act, co-author of a handbook on business contracts and has authored various contributions on white-collar crime. Ms Petsche-Demmel is admitted to practice law as an attorney in Austria (2002) and the Czech Republic (2003).

Ms Petsche-Demmel counsels clients in all aspects of dispute resolution. In her work, she focuses on national and cross-border commercial disputes, engineering and construction disputes, distribution law, product liability law, the protection of trade secrets, and white collar crime. Because of her long lasting foreign expertise she is frequently instructed by international corporations conducting business in Austria and CEE. Based on her long-lasting experience, Ms Petsche-Demmel is also a sought after expert for dispute prevention. She also supports clients in implementing effective dispute prevention measures in their businesses.

Ms Petsche-Demmel belongs to Austria's most accomplished legal experts in her field, especially in national and cross-border litigation as well as white collar crime. She uniquely combines her conflict management and white collar crime expertise with long lasting experience as a litigator. Based on her know-how she is not only a strong and successful litigator but first and foremost a sought-after counsel, forward thinking advisor and trusted partner to her clients.



Simone Petsche-Demmel
Partner

petsche pollak
attorneys at law

Tel: +43 1 33 60 179
simone.petsche-demmel@petschepollak.com
www.petschepollak.com

Árpád Geréd

Maybach Görg Lenneis
Geréd Rechtsanwälte GmbH

IT

Labour and Employment Law

Árpád Geréd is an international IT-lawyer and founding partner of Viennese business law firm Maybach Görg Lenneis Geréd Rechtsanwälte GmbH.

Having studied in Vienna and Namur, Belgium, with advanced studies in law, economics and informatics at the DGTIC (Droit et Gestion des Technologies de l'Information et de la Communication), he concentrates on the support of businesses in the fields of IT and technology as well as of businesses from Eastern Europe.

Over the last 10 years, Mr Geréd has specialised in consultation in and negotiating of technology-related deals, with a strong focus on cloud computing and cyber security. Having also worked in-house at a major multinational corporation from the ITC-sector, he is experienced in evaluating such contracts from an external as well as from an internal point of view.

In 2015 Mr Geréd has furthermore been accredited as an auditor for the Star Audit, a scheme specifically created for the wholesome evaluation of cloud services.

Since 2001, Mr Geréd acted as a speaker on IT- and technology-related topics, such as cyber crime, smart metering and cloud computing in Austria and abroad, publishing corresponding articles among others in the Annual Proceedings of the International Legal Informatics Symposium. He is also an author and master editor for the legal part of the third edition of the multinational and interdisciplinary book "Cloud Migration", to which he has already contributed in the first and second edition. Furthermore he is a regular contributor to the well known series "Getting the Deal Through", his most recent article having been published in the second edition of "Cybersecurity 2016".

In 2014, Mr Geréd has been elected vice-president of technology of the Commission for Intellectual Property, Technology, Media and Telecommunications (IP/TMT) of the AIJA, the most important international association devoted to lawyers and in-house counsel aged 45 and under.



Árpád Geréd
Partner

MAYBACH · GÖRG · LENNEIS
& PARTNER RECHTSANWÄLTE

Tel: +43 (1) 997 19 66
Fax: +43 (1) 997 19 66 - 100
a.gered@mglp.eu
www.mglp.eu

Dr Michael M Pachinger

SCWP Schindhelm Austria

IT and Data Protection Law

International Contract Law; Intellectual Property Law; Business and Corporate Law

With his international background (studies in Linz, Strasbourg, Barcelona) Michael M Pachinger has been specialised in IT and Data Protection Law for more than 10 years. He advises companies, organisations and public authorities in all relevant data protection issues (national and international) and represents them as internationally qualified lawyer (listed with the bar associations of Austria, Paris and Valencia) with the relevant authorities. Additionally, as a EuroPriSe Legal Expert, he renders opinions on IT-products and web-based services in the context of certification procedures of the European Privacy Seal.

Due to his large expertise, he regularly publishes articles on current privacy topics in national and international journals and books. He is the author of numerous publications on the Cookie-Law in Austria, the section "Data Protection" within the Austrian Handbook on multi-media-law. As editor and author, Michael M Pachinger currently published the brand new book "Data Protection-Audit" (LexisNexis 2016), a code of practice to the GDPR combining in a new approach the aspects of Law – Organisation – Process – IT. Dr Pachinger is inter alia lecturer at the Danube University Krems, one of Austria's most renowned universities for continuing education.

Dr Pachinger's notable work carried out over the past 12 months in this area includes:

- Legal advice in the broad field of data protection, privacy and data security
- Assisting companies in fulfilling the requirements of Data Protection Compliance
- Setting up of Data Protection Management Systems in order to implement the General Data Protection Regulation (GDPR) in small, medium and large sized companies
- Implementation of Data Due Diligences, legal assessment of data flows etc.
- Legal guidance of internationally acting companies (transnational data flows).



Dr Michael M Pachinger
Attorney at Law, Partner

SCWP SCHINDHELM

Tel: +43 664 340 7334
m.pachinger@scwp.com
www.at.schindhelm.com

Mila Mihailovic

Patent and Trade Mark Agency Mihailovic

IP

Litigation; Contract Law

Mila Mihailovic is the third generation of the Mihailovic family to run the family law firm, established in 1937. She obtained a BA and an LLM from the University of Belgrade Law School, where she was in the top 1% of her class, and went on to obtain an MA with merit in management from Regent's University in London. She was admitted to the Bar Association of Belgrade in 2006.

Based in Belgrade, Ms Mihailovic oversees the firm's IP activities in its branch offices in Bosnia, Croatia, Slovenia, Macedonia, Albania, Kosovo and Montenegro, and advises on strategic management of IP portfolios for the firm's many clients.

Patent & Trade Mark Agency Mihailovic is a medium-sized law firm that is mainly dedicated to IP law, which enables Ms Mihailovic and her team to provide prompt and individual attention to the needs of each client. The firm's clientele consists of international companies and foreign law firms, most of which are household names.

The Mihailovic law firm has built its reputation on family tradition, offering legal competence and efficiency that spans three generations and boasting 80 years of continued accomplishments. Most importantly, the firm's standing is based on high success rates for, and satisfaction among, its clients, many of whom have placed their trust in this family law firm for decades.



Mila Mihailovic
Owner

Patent & Trade Mark Agency 1937-2017 80 Years MIHAILOVIĆ

Tel: (+381 11) 3221 288
ip@ptma-mihailovic.com
www.ptma-mihailovic.com

Belgium

Marc Van den Bossche

Grant Thornton Tax & Legal

Mergers and Acquisitions

Corporate Law; Due Diligence; Business Contracts

Marc Van den Bossche is the lead partner in charge of the legal services department of Grant Thornton Tax & Legal. He has over 20 years of professional experience with strong focus on corporate law, M&A, restructurings, commercial contracts, IP/ICT and deal negotiation/mediation. He is familiar with accounting, tax and valuation principles.

He's fluent in Dutch, English and French and has a workable knowledge of the German language.

His specialties:

- due diligence and acquisitions (negotiations and contract drafting)
- commercial contracts (distribution, production, agency, license, joint ventures, ...)
- legal structuring and restructurings (advisory, negotiations, contract drafting)
- corporate compliance
- legal problem solving in business related areas
- special assignments for public sector and non profit entities.

Over the last few years he has advised and assisted large corporations as well as mid corporates and family held businesses on corporate transactions, in Belgium and abroad.

He is a member of the management team of Grant Thornton Belgium.



Marc Van den Bossche
Legal Partner

Grant Thornton
An instinct for growth™

Tel: +32 3 235 88 88
mvdb@be.gt.com
www.grantthornton.be

Bulgaria

Iliana Muhibian

J. Varbanov & Partners

Trademark Protection and Enforcement

Design Protection and Enforcement; Anti-Counterfeiting; Litigations

Iliana Muhibian is a Bulgarian and European Trademark and Design Attorney and head of the Trademark Department at J. Varbanov & Partners.

The firm was established in 1993 and is one of the first private firms in Bulgaria in the field of protection of intellectual property rights. It is now one of the leading intellectual property firms, providing full and comprehensive services to foreign and domestic clients in all aspects of industrial property matters over the territory of Bulgaria as well as in other countries.

J. Varbanov & Partners represents clients ranging from individuals to major domestic, foreign and international companies in different fields of industry concerning all patent, trademark and design matters.

Mrs Muhibian is experienced in all aspects of trademark protection, trademark enforcement, trademark litigation, domain name / trademark conflicts. She is also experienced with custom authorities in connection with the application of border measures and all kinds of anti-counterfeiting activities.

Mrs Muhibian' clients range from individual persons to major domestic and international companies from different fields of industries. Her key clients include: Red Bull GmbH, VISA, FOX, Abercrombie & Fitch, Armani, Pierre Fabre, THE SWATCH, ROLEX, etc.

Mrs Muhibian holds a Master of Business Administration and a Master of Intellectual Property from the University of National and World Economy – Sofia.

Affiliations:

- International Trademark Association /INTA/
- European Communities Trade Mark Association /ECTA/
- UNION of European Practitioners in Industrial Property
- PTMG
- Bulgarian Intellectual Property Association
- Member of ECTA Harmonization Committee
- Member of ECTA Membership and Disciplinary Committee
- Former Member of INTA Anti-counterfeiting Committee
- Former Member of ECTA Anti-counterfeiting Committee



Iliana Muhibian
Senior Partner

J.Varbanov & Partners

Tel: +359 2 986 51 25
ilmuhibian@jvpatents.com
www.jvpatents.com

Soteris Pittas

Soteris Pittas & Co LLC

Dispute Resolution

Corporate Commercial Litigation; M&A; Finance

Qualification

Law Degree from Athens University, Athens, Greece 1984; L.L.M. in Commercial and Corporate Law, LSE, London, 1988

Expertise

International Trade Law, Trusts and Equity Banking and Finance, Company, Corporate and Commercial Law (local and international), Stock Exchange, Capital Markets, Mergers and Acquisitions, Commercial and Criminal Litigation, Commercial Litigation, Arbitration, Admiralty

Professional Experience

- Corporate Litigation Partner, Patrikios Pavlou & Co, Limassol, Cyprus 2002 - 2009
- Corporate Litigation Partner, Andreas Neocleous & Co, Limassol, Cyprus from 1994-2002
- Associate Advocate, Andreas Neocleous & Co, Limassol, Cyprus from 1988-1994

Memberships

- Chartered Institute of Arbitrators of United Kingdom
- Association of Fellows and Scholars of the Center for International Legal Studies of Austria
- International Bar Association
- Cyprus Bar Association
- The Association of Banking & Commercial Law Firms

Publications

- Co-author of the Cyprus chapter on 'International Execution Against Judgment Debtors' by Sweet & Maxwell (1997)
- 'ENCYCLOPEDIA of COMMERCIAL LITIGATION' by KLUWER LAW INTERNATIONAL (2000)
- 'INTRODUCTION TO CYPRUS LAW' by ANDREAS NEOCLEOUS & CO (2000) (Co-author)
- 'Cyprus contribution in an International textbook concerning the extradition of Fugitives (2001)
- 'Cyprus Chapter on "Arbitration" by Global Arbitration Review

Languages

Greek and English



Soteris Pittas

Managing Partner

SOTERIS PITTAS & CO LLC.
Advocates & Legal Consultants

Tel: +357 25 028460

spittas@pittaslegal.com

www.pittaslegal.com

Cyprus

Daniel Taylor

Taylor Hampton Solicitors

Defamation

Phone and Email Hacking; Privacy and Confidentiality Law; Commercial Litigation

Taylor Hampton has achieved a remarkable rise to prominence since its inception in 2007. The firm's lawyers are recognised as leading privacy and media lawyers who are at the very forefront of the phone hacking litigation.

As a result of their experience of over 30 years of handling high-profile cases, solicitors at Taylor Hampton are experts in acting on behalf of corporate and individual clients to prevent the unlawful acquisition and publication of their private and confidential information, as well as managing and defending

The firm achieved worldwide media exposure when it represented the family of the murdered schoolgirl Milly Dowler in their claim for "phone hacking" against News Group Newspapers Limited. The family received what they reported to be the largest amount of agreed damages ever obtained in a privacy claim, together with a personal apology from Rupert Murdoch. The ensuring public outcry culminated in the closure of the 168-year-old News Corporation's bid to take over BskyB, and the establishment of the Leveson Inquiry.

Solicitors at the firm continue to be amongst the major players in phone hacking proceedings against both News Group and Mirror Group Newspaper Limited. The firm acted for three of the eight representative's claimants in the landmark case of Gulati & Ors v MGN Ltd {2015}, which signalled a milestone in the development of privacy law in the UK.

In a further recent and successful high-profile privacy action, the firm also successfully represented the butler to Princess Diana, Paul Burrell, in his claim for misuse of private information against disgraced former PR guru Max Clifford (Burrell v Clifford {2015}).

In addition to their status within privacy and media law, solicitors at Taylor Hampton have over 30 years' experience in dealing with a range of heavyweight commercial and civil disputes.



Daniel Taylor

Partner

TAYLOR HAMPTON SOLICITORS

Tel: +44 (0) 20 7427 5971

daniel.taylor@taylorhampton.co.uk

www.taylorhampton.co.uk

England

Anthony Trace QC

Maitland Chambers

Commercial Litigation

Arbitration and Mediation

Anthony Trace QC graduated from Cambridge with First Class Honours in Law. During pupillage he won the Crowther Advocacy Shield and was Joint Winner of the Observer Mace United Kingdom Debating Competition. Lincoln's Inn awarded him, after competitive interviews, the Tancred Studentship and the Droop Scholarship.

In 2013 he won commercial litigation 'Silk of the Year' in the inaugural Legal 500 UK Awards and in 2016 he won "Banking Barrister of the Year–UK" in the Finance Monthly Awards 2016 and "Commercial Litigation Barrister of the Year in England" in the Global Law Experts Awards 2016.

The credit crunch has seen Mr Trace QC act in a range of banking disputes and advise in relation to many types of security documentation, investment vehicles, insolvency procedures (particularly EU and offshore procedures) and hedge funds.

Mr Trace QC has built up a very substantial practice specialising in all types of litigation with a chancery flavour. He has been involved in many leading cases - including Lehman Brothers, Ablyazov, Berezovsky, Yukos, Bank of Ireland v McFeely, Gomba, Maxwell, BCCI, Grand Metropolitan v William Hill, Slough Estates v Welwyn Hatfield DC, Jordan Grand Prix v Baltic, Landare Investment v Welsh Development Agency, Shalson v Russo, 118 118/David Bedford, Pop Idol and the Newgate Stud/Anthony Penfold, Farepak, Donegal/Republic of Zambia, Johnson Matthey v Arthur Young, Equitable Life, the Beijing Olympics ticket fraud and London Allied Holdings v Lee disputes - and has also been involved in a significant number of matters in other jurisdictions including the Isle of Man, the Cayman Islands, the Bahamas, Gibraltar, Dominica, the British Virgin Islands where he is called (permanently rather than ad hoc) to the Bar,
and Hong Kong.

Mr Trace QC has particular experience of mediation, has sat as an arbitrator and has contributed to Butterworths Practical Insolvency. He was the deputy managing editor of The Receivers Administrators and Liquidators Quarterly from 1993-2002 and the vice chairman of the Chancery Bar Association from 2001-2004.

Mr Trace QC is recommended in The Legal 500 for commercial litigation, civil fraud, company, insolvency, professional negligence and property litigation, in Chambers Global for commercial litigation, and in Chambers UK Directory for civil fraud, commercial dispute resolution, commercial chancery, company, restructuring/insolvency, professional negligence, offshore and real estate litigation, and in Who's Who Legal: asset recovery.

Recent Notable Cases

- Mark Holyoake & Hotblack Holdings Ltd v Nicholas Candy (2016)
- In the Matter of Lehman Brothers International (Europe) (In Administration) (2015)
- Joint Stock Co "Aeroflot - Russian Airlines" v Berezovsky & Anor (2014)
- Dar Al Arkan Real Estate Development Co & Ors v Majid Al-Sayed Bader Hashim Al Refai & Ors (2013)
- Closegate Hotel Development (Durham) Ltd & Ors v Joseph McLean (2013)
- Bruce Mackay & Ors v Ashwood Enterprises Ltd & Ors (2013)
- Blueco Ltd v Bwat Retail Nominee & Ors (2013)
- Lloyds TSB Bank Plc v Crowborough Properties Ltd & Ors (2013)
- Gorbunova v Berezovsky (2013)



Anthony Trace QC
Barrister

maitland
CHAMBERS

Tel: +44 (0)20 7406 1200
atrace@maitlandchambers.com
www.maitlandchambers.com

Julia Onslow-Cole

PwC Legal LLP

Immigration

Global Mobility

Julia Onslow-Cole is a partner, legal markets leader and head of global immigration at PwC Legal. She leads the largest immigration network of its kind, with more than 1500 experts in PwC offices in over 154 countries.

With over 25 years' experience, Ms Onslow-Cole is regarded as the UK's "Experts Expert" and has been the recipient of several nominations and awards, including most recently Woman of the year: Business Growth at the Citywealth Power Women Awards 2016. Supported by a first-class multinational team of lawyers, as well as global mobility, tax and employment experts, she truly understands the issues clients face in an increasingly complex geopolitical landscape. This is illustrated by the unique immigration services she led during the Arab Spring and Algeria hostage crises.

Ms Onslow-Cole leads the immigration debate representing businesses concerns. She represented business at the prime minister's immigration stocktake meeting and acted as an adviser to the Home Office on business, investment and growth. Ms Onslow-Cole led the joint PwC report on the economic benefits of overseas students and is one of PwC's panel of experts on geopolitical impacts on clients especially in Europe. Most recently she was appointed as a key expert in PwC's Brexit Taskforce and has been liaising with Government and business on immigration outcomes post the referendum.

Ms Onslow-Cole regularly speaks at conferences across the globe regarding the impact of the refugee crisis and geopolitical instability on global mobility, including most recently speaking with Kofi Annan in Monaco. She liaises with Governments overseas and has recent meetings with Governments in Australia, Europe and the Caribbean. She is chair of London First's working party on immigration and the IBA's human rights institute charitable trust.

Ms Onslow-Cole is a member of the UKAEL; a fellow of the Society for Advanced Legal Studies; and a former member of the government's advisory board on naturalisation and integration. She is a board member of Permits and sits on the advisory boards of COMPAS, the University of Oxford and the Migration Matters Trust.



Julia Onslow-Cole

Partner, Markets Lead and Head of Global Immigration

Tel: +44 (0) 207 804 7252

julia.onslow-cole@pwclegal.co.uk

www.pwc.com

Ilya Kazi

Mathys & Squire LLP

IT

Hardware & Software; Communications & Networking Technologies; Video & Audio Processing

Ilya Kazi has more than a decade of experience in IP management. He divides his time between leading teams managing substantial portfolios numbering tens, hundreds or even thousands of patents for multinational corporations, and giving hands-on strategic advice to start-ups, growing companies and investors.

Mr Kazi has a substantial prosecution practice with around 3000 applications to his name. He is heavily involved in Opposition, Appeal and Litigation, and has obtained a favourable outcome for clients on 13 out of the last 15 Oppositions he has handled.

As well as extensive experience in defending and opposing patents in European Patent Office opposition and appeal proceedings, Mr Kazi has been involved in commercial dispute resolution within formal mediation proceedings and litigation. He has successfully and creatively negotiated positive outcomes for clients charged with infringement on several occasions. He has a track record of strategic filing of oppositions that have helped forced settlement of other litigation and of taking over and turning round oppositions which had not been progressing favourably. He also advises on exploitation and licensing and on strategic and cost-effective commercial portfolio development, and is the author of numerous published articles on law and strategy.

His technical specialisms include information technology, hardware and software, networking and communications technologies, video and audio processing and transmission and electronics. He has significant expertise in a broad range of medical device technologies and also works with subject matter of a more mechanical nature, including robotic equipment and controls, heat pumps and turbines and energy recovery.

He is also a private pilot with interest in and experience of aeronautical, aerospace and defence equipment, engines, control systems and composite construction techniques and advising on obtaining strategic protection relevant to certification.

He serves on a number of committees of the Chartered Institute of Patent Attorneys and is enthusiastic about raising public awareness of intellectual property, appearing on CNN and writing for The Times, The Independent, The Economist, The Telegraph, the House of Commons' magazine and numerous others.



Ilya Kazi

Partner

Tel: +44 208 830 0000

ikazi@mathys-squire.com

www.mathys-squire.com

Laura Shumiloff

Norton Rose Fulbright

Marketing and Communications

Laura Shumiloff is global director of marketing and communications at Norton Rose Fulbright and is based in London.

A specialist in corporate and executive communications, Ms Shumiloff s has over 15 years' experience of advising on business development, marketing and communications in the professional services sector. During her time with the practice Ms Shumiloff spent five years working in the practice's Moscow office. She studied French and Russian and International studies at the University of Bath and has a postgraduate diploma in French, Spanish and IT from City University.

In 2015, Ms Shumiloff was awarded Marketing Leader of the Year by the Chartered Institute of Marketing (CIM), in recognition of exceptional success in harnessing marketing for outstanding commercial impact.



Laura Shumiloff

Global Director of Marketing and Communications

NORTON ROSE FULBRIGHT

Tel: +44 20 7283 6000

laura.shumiloff@nortonrosefulbright.com

www.nortonrosefulbright.com

Melanie Pears

Ward Hadaway

Public Sector

Melanie Pears originally trained as a barrister, and worked in industry for Shell and then in publishing for Sweet and Maxwell before qualifying as a solicitor in 1992.

She is listed as a leading individual in Chambers' Guide to the Legal Profession, is detailed as "highly commended" in the Legal 500 and is listed in the International Directory of Best Lawyers.

At Ward Hadaway, Ms Pears heads a team of specialist lawyers which was recently awarded the prestigious PFI Law Firm of the Year award in 2016, having won the same award in 2013 and 2014. Her team is also ranked top tier nationally in PFI, education, healthcare and local government and was promoted to number one for PFI and projects in the North by the Legal 500.

Ms Pears has particular expertise in advising on EU procurement, complex contracting, PFI/PPP and outsourcing efficiencies as well as travel and tourism, ICT, high specification diagnostic equipment facilities management and general contracting.

She has completed numerous PFI schemes/ PPP outsourcings and advised on many conventional tender exercises particularly for the public sector.

Her knowledge/experience have seen her involved in more than 70 public sector development schemes including some of the largest and most innovative in the country.

Ms Pears also assists in managing and running operational PFI schemes with advice on issues including contractual disputes, refinancing, corporate structures, variations, insurance, benchmarking and market testing.

She was involved in all NHS pathfinder schemes in the last six years, including the first PFI buy back in the UK.

Ms Pears was a member of the legal board of the Chartered Institute of Purchasing and Supply, a non-executive director of Darlington PCT, is on the board of three charities – two healthcare, the other a youth orchestra – as well as being a committee member of a lecture association which was formed in 1882.

She has spoken at a number of local and national and international events on all of her specialist subjects.



Melanie Pears

Partner, Head of Public Sector

wardhadaway lawfirm

Tel: +44 (0)191 204 4464

melanie.pears@wardhadaway.com

www.wardhadaway.com

Hassan Khan

The Khan Partnership

Tax

Commercial Litigation; International Arbitration; International Commercial Projects

Hassan Khan is a senior partner and founder of The Khan Partnership, an internationally focused law firm designed for the pace of the 21st century world. He specialises in tax, commercial litigation, international arbitration and international commercial projects.

The Khan Partnership works in total partnership with its globally based corporate clients and high net worth private clients, providing them with the insight, guidance and innovative legal and commercial solutions they need to achieve their objectives.

The firm is an independently recognised top tier UK leader in tax, duties and associated regulation. Leading independent guide Chambers UK has consistently given The Khan Partnership a band 1 ranking in these areas, recognition of the firm's in-depth expertise and results-driven approach.

The Khan Partnership's Tax, Duties and Regulatory Team include members who have formerly held senior positions within HM Revenue & Customs and other Government departments. The team can therefore help achieve client commercial objectives with their experience of the internal policy and decision making process of these agencies.

The firm will always seek to achieve settlement when possible, however, wherever necessary, it is well equipped to fight HMRC on its clients' behalf.

Mr Khan's expertise in complex HMRC cases led to him being instructed to act for Bond House Systems Limited in the landmark test case against HMRC before the European Court of Justice, a precedent for over 200 further cases involving over £1.6bn in tax. He is recognised in independent legal guides 'Chambers', 'Legal Experts' and 'The Legal 500' as a UK leader in complex customs and tax matters.

Mr Khan works in United Kingdom and cross-border fraud litigation, arbitration and commercial litigation. He also advises on international commercial projects with tourism, mineral resources and Islamic finance specialisms. He has been legal counsel to the Customs Practitioners Group and UK Warehousing Association on customs and tax matters since 2002.

He has successfully conducted billions of pounds of disputes and projects in the last five years. He won a major US$600 million Hedge Fund Arbitration in 2011 acting against a major UK and US bank.

Career:

- 1994 - Qualified
- 1995 - HM Revenue & Customs Solicitor's Office
- 2000 - Senior Lawyer and European legal affairs co-ordinator HM Revenue & Customs
- 2001 - Head of VAT and Customs Baker & McKenzie, London
- 2004 - Established Hassan Khan & Co, now The Khan Partnership LLP.

Mr Khan is a specialist customs editor to Butterworths Tolley and frequent guest speaker on customs, trade and tax issues at conferences and seminars. He was awarded Lloyds TSB Jewel Award 2008 for Professional Excellence.

Education:

1990 - Nottingham University (LLB)

2002 - Westminster London Business School (MBA)



Hassan Khan
Senior Partner and Founder

The Khan Partnership

Tel: +44 (0)20 7612 2530
hkhan@thekhanpartnership.com
www.thekhanpartnership.com

England

Valerie Brecher

Brecher

Real Estate

Commercial and Residential Real Estate (both investment and development)

Widely regarded as an industry expert, Valerie Brecher is joint senior partner and one of the founding partners of Brecher with over 35 years' experience in both the commercial and residential property sectors.

Ms Brecher specialises in commercial property transactions with a particular emphasis on investment property, and is especially well known for her work in the retail property and shopping centres sectors. She also specialises in residential development work and property finance.

Ms Brecher has an unequalled network of high level contacts within the real estate, financial, family offices and HNW investor arenas.

Ms Brecher's formidable negotiating skills, ability to put senior people and deals together and providing solutions to problems has made her a highly respected and well known figure within the industry. Her sound, pragmatic approach and her legendary powers of persuasion have built her a very loyal and impressive client base.



Valerie Brecher
Joint Senior Partner

Brecher Solicitors

Tel: +44 (0)207 563 1002
vbrecher@brecher.co.uk
www.brecher.co.uk

Finland

Jaava Myllyniemi

IIZI Firstbrokers Oy

Risk Management

Employee Benefits; Insurance; Claims Handling

Jaava Myllyniemi has nearly 30 years experience in the insurance industry, first in non-life and life insurance companies, then later as an insurance broker. He is the first Finnish insurance broker authorised since 1994 and has licensed for life and non-life insurance. Mr Myllyniemi joined Firstbrokers in 2008, at that time when IIZI expanded its operations in Finland.

Mr Myllyniemi holds a Master of Laws Degree (LLM) from international insurance law and a postgraduate degree (eMBA) on banking and insurance economics. He is a member of Finnish Insurance Lawyer's Association and has served several positions in The Finnish Insurance Brokers Association.

IIZI Firstbrokers Oy is the oldest Finnish insurance broker, established in 1989 and today service more than 200 multinational companies in Employee Benefits and Property and Casualty lines. Independently owned and managed but belonging to IIZI Group companies in the Baltics, it is one of the largest insurance brokers in the region with more than 100 employees and 10,000+ corporate clients. It is a member of Worldwide Broker Network, providing trustworthy cross-border collaboration with 107 partners around the world every day.



Jaava Myllyniemi
CEO

iizi firstbrokers

Tel: (+358) 20 7619 224
Mobile: (+358) 400 536 203
jaava.myllyniemi@iizi.fi
Blog: www.insurancefinland.fi
Skype: Jaava8
www.iizibrokers.fi

Lionel Paraire

GALION Société d'avocats

Labour & Employment

Lionel Paraire was admitted to the Bar in 1997 and is the founder of Galion. Mr Paraire has a DESS de Droit des Affaires and a Magistère-DJCE (Masters in Business and Tax law) from the University of Montpellier.

He worked for six years with Jeantet Associés and then worked at Baker & McKenzie, followed by Mayer Brown where he became of-counsel.

Mr Paraire has been senior lecturer at the University of Paris XII in Labour Law and European Labour Law. He is currently senior lecturer at the University of Montpellier I (DJCE), where he teaches employment litigation.

He is a member of various national and international associations: ANDJCE (Association Nationale des Diplômés Juriste Conseil d'Entreprise); Avosial (Association of French Employment Lawyers Association); EELA (European Employment Lawyers Association); and IBA (International Bar Association).

Mr Paraire has developed an acknowledged expertise in the area of individual employment relations and (high risk) litigation and dispute resolution. He regularly assists companies with restructuring and the labour and employment law aspects of corporate transactions. He also develops some activity towards alternative dispute resolution.

Mr Paraire advises French and international clients, comprising companies of various sizes (small & medium sized, public companies, subsidiaries of multi-national groups) in the industrial, banking, insurance, luxury, new technologies, telecommunication and medical sectors. He has built close professional ties with lawyers acting in complementary fields of law or in other jurisdictions, which enables him to advise on and manage matters of international dimensions and of high technical complexity.

Mr Paraire has written numerous articles for specialised press (Jurisprudence Sociale Lamy, RF Social, l'Entreprise, l'Usine Nouvelle, Entreprise & Carrières) and the national press (La Tribune). He frequently takes part in conferences on varied subjects of labour and employment law and provides training for his clients. Mr Paraire speaks French, English, Spanish and German.



Lionel Paraire

Founding & Managing Partner

GALION
SOCIÉTÉ D'AVOCATS

Tel: +33 1 7677 3300

lionel.paraire@galion-avocats.com

www.galion-avocats.com

France

Béatrice Favarel

Favarel & Associés

International Business Law

Maritime Law

Our commitments: Reactivity, efficiency and expertise

Since 1997, Favarel & Associés law firm has offered its experience in international business law and maritime law to French and foreign clients.

Thanks to a team composed of experienced lawyers who can intervene in English, Spanish, Russian and Italian, Favarel & Associés law stands out as a privileged negotiating partner in complex cases involving international business law and maritime law.

Practice Areas:

Favarel & Associés deals with complex maritime cases: drafting of international building and sale contracts of luxury yachts and military ships, negotiations of public service and port concession agreements, ship-arrests and prompt release, transport disputes…

Also specialised in commercial, banking and finance law, the firm also offers its expertise to banking institutions and insurance companies. Its lawyers assist their clients in the negotiations and the drafting of contracts but they also intervene in cases of contractual disputes or recovery difficulties. Favarel & Associés has also a large experience in mediation and arbitration.

An extended partnership network:

President of the Transport Commission and of the UIA (International Association of Lawyers) from 1999 to 2005, Béatrice Favarel, founding partner, has developed a network of privileged partners especially in Europe, the United-States and West Africa.

As a member of the Alliance of Business Lawyers, Favarel & Associés has correspondents in the entire world.

Favarel & Associés has been named Maritime & Shipping Law Firm of the Year by the Finance Monthly Magazine in its ranking "Global awards 2014"

Business areas:

Contact: Béatrice Favarel – Sébastien Goulet

- Arbitration/ Mediation
- Banking and finance
- Internal and International contracts
- Aviation Law
- Maritime Law
- Transport Law
- Energy Law (Oil Law)
- International Private Law
- Insolvency and Bankruptcy
- Criminal Business Law
- International Labour Law
- National and International Debts recovery

Number of partners: 2 Number of lawyers: 6



Béatrice Favarel
Founding Partner

FAVAREL & ASSOCIÉS

Tel: +33 04 91 13 03 03
beatrice@favarel-associes.fr
www.favarel-associes.com

Germany

Michael Rainer

GRP Rainer LLP

Commercial Law

Capital Markets Law; Tax Law

GRP Rainer LLP is an international law firm with lawyers and tax advisors specialising in business law, commercial law and company law. The attorneys counsel commercial and industrial companies and corporations, as well as associations, small- and mid-sized businesses and private individuals worldwide from offices in Cologne, Berlin, Bonn, Düsseldorf, Frankfurt, Hamburg, Munich, Stuttgart, Germany and London UK. Knowledgeable and experienced.

Responding to the clients needs with personalised service is the priority at GRP Rainer LLP, and clients can rely on GRP Rainer's guarantee of complete integrity and commitment to their interests at all times. GRP Rainer is dedicated to working toward the clients' success. Reliable and determined.

GRP Rainer LLP provides the comprehensive knowledge necessary to compete in today's ever-changing and expanding global markets - legal advice and tax advice. In order to gain a key competitive advantage, it is imperative to receive outstanding, well-rounded interdisciplinary advice based on analysing and optimising available legal, fiscal and economic opportunities. Proactive and multi-faceted.

The firm takes pride in being a client-oriented service provider. Their clients' best interests determine every move. With their dedication to reliable, individualised advice they develop customised interdisciplinary and comprehensive solutions.

GRP Rainer has access to a complete range of integrated and comprehensive consulting expertise at its fingertips, from tax advice to legal advice and management consultancy. GRP Rainer is therefore able to offer rock-solid and well-balanced success-oriented solutions to national and international companies regardless of their size, legal form, industry sector or complexity of issues. The firm carefully considers all business aspects on the basis of its outstanding specialised knowledge and extensive experience.



Michael Rainer
Managing Partner

GRP RAINER LAWYERS TAX ADVISORS

Tel: +49 221 2722750
info@grprainer.com
www.grprainer.com

Stephan Roider

ROIDER IP

European and International Patent Applications

Patent Prosecution; Opposition and Appeal Proceedings

Stephan Roider is a European Patent Attorney representing clients in various intellectual property matters, in particular in European and International patent prosecution, opposition and appeal proceedings.

Stephan Roider is founder of ROIDER IP, an aspiring European patent law firm established in 2013. He has an impressive track record of more than nine years working in the field of intellectual property and possesses a technical degree in physics and industry experience due to his work for technology companies. This combination of highly qualified legal and technical expertise allows him to understand his clients' objectives and provide focused intellectual property services for achieving them.

ROIDER IP is focused on providing cost efficient and high quality intellectual property services, in particular drafting and filing European and International patent applications.

The firm supports and accompanies its clients through every stage of patenting European patents – from drafting the application to defending or attacking a European patent in opposition and appeal proceedings before the European Patent Office.

The clients of ROIDER IP are domestic and foreign companies involved in all fields of technology and ranging in the size from small start-ups to medium-sized and large multinational companies, as well as research institutions and individuals. The technical focus of ROIDER IP lies in the fields of general mechanics, general mechanical engineering, medical engineering, optics, electrical engineering, semiconductor technology as well as information and telecommunication technology.



Stephan Roider
Founder

ROIDER | IP
EUROPEAN PATENT ATTORNEY

Tel: +49 89 2371 0616
Fax: +49 89 2371 0615
patent@roider-ip.de
www.roider-ip.de

Germany

Christian Treumann

TREUMANN RECHTSANWÄLTE

Franchise Law

Licensing; Distribution and Intellectual Property

Christian Treumann received his degree at the University of Heidelberg in 1995.

Mr Treumann served as an Associate in Dubbo, N.S.W., Australia, before he set up his own law firm in 1997 in Germany.

Mr Treumann is a member of the German Franchise Association and the German Association of Distribution Law. He also regularly devotes his time to "pro bono" work in connection with several foundations.

Mr Treumann regularly serves as an author and speaker on franchise related topics. He has been regularly included in publications regarding franchising for over fifteen years in connection with his work in the practice area of franchise law.

As a business lawyer Mr Treumann has been recognised as a renowned legal expert in franchise law.

TREUMANN RECHTSANWÄLTE

TREUMANN RECHTSANWÄLTE is a small group of highly-specialised solution-oriented lawyers who practice in the areas of franchise, licensing, distribution and intellectual property.

The firm helps its clients protect their rights when developing and structuring franchise systems.

The firm's focus lies on:

- Development and structuring of Franchise Systems
- Brand registration
- Implantation of franchise systems
- Drafting Franchise- and other contracts in context with distribution law
- Social Franchising

When needed, the firm collaborates with colleagues to effect the clients' strategies.

TREUMANN RECHTSANWÄLTE drafts all forms of documents relating to franchising, product and service distribution, manufacturing agreements and product licensing. The firm has extensive experience acting on behalf of franchisors in franchise default and termination situations. It represents leading franchise and distribution systems in Germany and abroad. The firm also has extensive experience and like working with start-up systems.



Christian Treumann
Senior Partner

TREUMANN
RECHTSANWÄLTE

Tel: +49 361 66 369 0-0
c.treumann@treumann.eu
www.treumann.eu

Germany

Dr Michael Wallinger

WALLINGER RICKER
SCHLOTTER TOSTMANN

Intellectual Property (Litigation)

Michael Wallinger is one of the founding partners of the Munich-based law firm WALLINGER RICKER SCHLOTTER TOSTMANN. He holds a PhD in engineering and is admitted as a German as well as European patent attorney.

Dr Wallinger is involved in high profile patent litigation since 1983, including hundreds of patent infringement, patent nullity and patent opposition cases, as well as IP arbitration. A considerable number of these cases were finally decided by the German Federal Supreme Court and are regarded as landmark decisions. These decisions include, inter alia: "Diving Computer" on the patentability of software programs, "Radio Controlled Clock I, II" on international jurisdiction, "Torque Transmission Device" and "Time Telegram", which are landmark decisions on claim amendments during prosecution, "Chain Wheel Assembly" and "Multi Speed Hub", setting the legal precedent in regard to the interpretation of patent claims as well as the decision "Orange Book Standard" on the interrelation of patents and standards. In these cases, Dr Wallinger has represented blue chip corporations, in particular in the automotive industry, but also midsize technology-savvy companies.

WALLINGER RICKER SCHLOTTER TOSTMANN is an internationally active, well-established and consistently top-tier ranking IP law firm located at the heart of "Europe's IP capital", Munich, beside both the headquarters of the European Patent Office (EPO) and the German Patent and Trademark Office, as well as close to the Federal Patent Court and present and future (UPC) Munich IP litigation courts. The firm's European and German patent attorneys and attorneys at law represent clients from all over the world and across a full spectrum of industries. WALLINGER RICKER SCHLOTTER TOSTMANN engages in all matters of intellectual property, including: prosecution, enforcement, defence and licensing of patents, trademarks and design rights; IP-related transactions; FTO analysis; IP in M&A, including due diligence and agreements; alternative dispute resolution.



Dr Michael Wallinger
Partner

WALLINGER
RICKER
SCHLOTTER
TOSTMANN

Tel: +49 89 210 2320
post@wallinger.de
www.wallinger.com

Alexandra Dellmeier

LexDellmeier Intellectual Property Law Firm

Trademarks
Designs; Copyrights; Licensing

Alexandra Dellmeier is an Attorney at Law, Certified IP Attorney and Founder at LexDellmeier who also worked and lived in the United States for a total of six years. Alexandra is specialised in the fields of licensing, trademark, design, competition and copyright law and has over 18 years of experience in the field of IP.

Prior to founding LexDellmeier in May 2009, Ms Dellmeier was a partner at a renowned patent and law firm in Germany. Before that she headed as VP and in-house counsel the art licensing sector of the legal department of MM Merchandising Munich GmbH / ArtMerchandising & Media AG, a well-known and one of the largest merchandising and licensing agencies in Germany. Ms Dellmeier now manages at LexDellmeier major trademark, design and copyright portfolios from a wide variety of industries, including media, merchandising, film, automobile, pharmaceutical, clothing, food, e-commerce, computer hardware and software. Besides counselling clients in identifying, clearing, evaluating and protecting IP portfolios she is responsible for the legal and strategic planning of their licensing activities throughout Europe.

Firm Profile

LexDellmeier offers innovative and creative in-depth IP counseling in Germany and throughout Europe. The attorneys-at-law at LexDellmeier IP Law Firm offer first-class expertise in the fields of trademark, design and copyright law, as well as licensing and IP related unfair competition law.

The range of the firm's activities reaches from prosecution, appeals, and revocation/nullity proceedings to litigation before the German Patent and Trademark Office (GPTO), the Community Trademark and Design Office (OHIM), the European Patent Office (EPO), the World Intellectual Property Organization (WIPO), the European General Court (GC), the European Court of Justice (ECJ) and all German courts.

The firm represents large and medium sized corporations, as well as individuals based in Europe, the Americas and Asia.



Alexandra Dellmeier
Certified IP Attorney and Founder at LexDellmeier

LexDellmeier
intellectual property law firm

Tel: +49 89 55 87 9870
info@lexdellmeier.com
www.lexdellmeier.com

Kornelia Nagy-Koppany

KNP LAW Nagy Koppany Varga and Partners

Life Sciences and Pharmaceutical Law
Litigation and Arbitration; Corporate and Commercial; Data Privacy and Employment Law

Kornelia Nagy-Koppany is the managing partner of the Budapest office of KNP LAW. She has represented international companies in the acquisition of Hungarian enterprises, advised investors on significant international transactions in the life sciences and pharmaceutical, telecommunication, insurance, and financial sectors and assisted clients in establishing and successfully operating Hungarian business ventures. Drawing on her US education and work experience, she enjoys working on restructuring and bankruptcy matters and advised the Hungarian government during the preparation of the first free market economy bankruptcy code. On the public law side she negotiated trade and legal status agreements between foreign governments and Hungary.

Dr Nagy-Koppany received her J.D., summa cum laude, from Eotvos Lorand University Faculty of Law in Budapest, her Masters of International Comparative Law from Faculté Internationale de Droit Comparé in France, and her LL.M. from New York University School of Law. She recently graduated from an International Business Management program at Georgetown University School of Continuing Studies in Washington, DC.

Dr Nagy-Koppany served as a clerk in the office of the Chief Justice for the U.S. Bankruptcy Court for the Southern District of New York in 1988 and 1989. She has been associated with US law firms since 1989, was the managing partner of the Budapest office of the largest Washington, DC - based international law firm between 1996 and 2006, and established KNP LAW in 2007.

Dr Nagy-Koppany is a member of the Budapest Bar Association, the District of Columbia Bar Association, and the International Bar Association. She regularly participates in pro bono works for the advancement of equal opportunities and elimination of racial bias and discrimination. She has authored and contributed to numerous domestic and international articles and legal publications.



Kornelia Nagy-Koppany
Managing Partner

KNP LAW
NAGY KOPPANY VARGA
AND PARTNERS

Tel: +36 1 302 9050
knplaw@knplaw.com
www.knplaw.com

Hungary

Mark Browne

Dechert LLP

Financial Services and Investment Management

Mark Browne is a global partner in the Financial Services Group of Dechert LLP. He primarily focuses his practice on the structuring, establishment and operation of investment funds in Ireland, including UCITS and Alternative Investment Funds. He has in excess of 15 years of experience in the funds industry and has worked in a number of the key global centres. This international experience is of particular assistance when advising international managers familiar with off-shore structures, as well as with regard to the redomiciliation of offshore funds to Ireland and the restructuring of hedge funds as UCITS.

Mr Browne also advises on issues affecting clients throughout the financial sector, including with regard to MiFID, anti-money laundering regulations, emoney and payment systems, data protection, distance selling and internet-based products and investments. He also has experience advising on issues affecting service providers such as administrators, custodians, prime brokers, distributors and investment managers.

Prior to joining Dechert, Mr Browne was a partner in the financial services practice of a large Irish law firm. He previously worked in the funds practice of a leading Cayman Islands firm where he focused on hedge funds, as well as for a global custodian based in Luxembourg.

A graduate of University College Dublin, Mr Browne has previously been admitted to practice law in England and Wales and the Cayman Islands, as well as Ireland. He currently only practices Irish law.

He is a frequently published author and speaker with regard to issues relating to the financial services industry and is recommended as a leading investment funds lawyer by The Legal 500 and Chambers Europe. He was named as 'Investment Fund Formation Lawyer of the Year in Ireland' in the Corporate Intl Magazine Global Awards, 2017.

Mr Browne also serves as a director of Dechert Secretarial Limited, an entity authorised in Ireland to operate as a trust or company service provider.



Mark Browne
Partner

Dechert
LLP

Tel: +353 (0) 1 436 8511
mark.browne@dechert.com
www.dechert.com

Ireland

Italy

Nicola Fabiano

Studio Legale Fabiano

Privacy and Data Protection

ICT Security; Civil Law; Bank Law

NICOLA FABIANO has been a Lawyer since 1993 and is a Counsel of Italian High Courts and dealing with privacy and data protection law, security, ICT.

He founded the Studio Legale Fabiano in 1994 - Law Office in Rome (Italy).

- Juris Doctor (magna cum laude) from Bari University – 11/12/1989;
- Post Graduated Degree in Civil Law (Civil Law Specialist), Camerino University – 27/03/1996;
- Founder of the STUDIO LEGALE FABIANO, 1994 – present;
- IT person in charge at the Bar of Foggia;
- Data protection and privacy expert and advisor;
- Enrolled in the list of the experts in Societal Security;
- Course Auditor / Lead Auditor ISO/IEC 27001;
- Recognised as suitable after the selection of experts for ERDF OP funds organised by Regione Campania (Italy);
- Member of the working group of FIIF (Fondazione Italiana per l'Innovazione Forense) of the Italian Bar Council (CNF);
- Member of the Council Internet of Things;
- Expert member, on behalf of AIP (Associazione Informatici Professionisti), of the commissions UNINFO APNR and UNINFO FIS on personal data protection;
- Masterclass on Societal Security - European Project ASSERT;
- ICT Security Manager certified;
- Course on "Crisis Manager for over-indebtedness", Foggia University, 2016-2017;
- Winner of the course on Data Protection and Privacy Rights promoted by the Council of Europe in cooperation with the Italian Bar Council (CNF);
- Independent researcher.
- Winner of the 7th Annual Global Law Experts Awards as "Law Firm of the Year in Italy – 2016" for "ICT Security" and "Internet & E-Commerce";
- Mentioned in the document "A Report on the State of PbD to the 33rd International Conference of Data Protection and Privacy Commissioners";
- Frequent speaker on a variety of topics including privacy and data protection, security, e-signatures, registered electronic mail, Internet of Things, and other ICT law issues.



Nicola Fabiano

Partner

SL FABIANO

Tel: +39.06.92918591

info@studiolegalefabiano.eu

www.studiolegalefabiano.eu

Liechtenstein

Alexander Ospelt

Ospelt & Partners Attorneys at Law Ltd. / Legacon Trust Est.

Corporate Law

Business and Commercial Law; National and International Tax Law; Civil Law

Dr Alexander Ospelt established the law firm Ospelt & Partners Attorneys at Law Ltd. and also the trust company Legacon Trust Est., which is the ideal partner for clients to support the structuring of their business venture and advise them on the investment of assets, in 1997.

From 1987 to 1993 Dr Ospelt studied at the Faculty of Law at St. Gallen University, Switzerland, and went on to take a degree in European Law at ULB in Brussels, Belgium, where he completed the Master of Laws programme (LL.M.). In 1993, he worked as a staff member of Liechtenstein's Permanent Representation at the United Nations (UN) in New York. Dr Ospelt passed the Liechtenstein Bar Examination in 1997 and gained the doctorate in law from St. Gallen University, Switzerland, in 1999.

Dr Ospelt has been active in politics and various associations. Among others, Dr Ospelt currently is President of the Foundation for crisis intervention Liechtenstein KIT and President of the Liechtenstein ski association, since 2008 he has been a member of the Board of the European advocats' association DACH, he was Chairman of the Board of Liechtenstein Life Assurance Ltd. and member of the Scientific Advisory Board of the Private University Liechtenstein. Dr Ospelt has published several academic studies.

His main areas of activity are: European Law, Business and Commercial Law, Corporate Law, Arbitration, National and International Tax Law, Serving as Member of Boards of Directors, Energy and Telecommunications Law, Health Law, Intellectual Property Law (Copyright, Trademark, Design and Patent Law), Sport, Entertainment and Art, Criminal Law, Bankruptcy Administration, Out-of-court Settlements (Mediation), Establishment and Management of Companies and Trusts, Estate and Asset Planning Consultancy relating to Asset Protection, Planning and Implementation of Holding Entities, International Tax Planning, Acting as Consultant on, and implementing, International Trading Transactions.



Alexander Ospelt

Dr iur. HSG, LL.M.,

Attorney at Law, Partner

OSPELT & PARTNER

RECHTSANWÄLTE AG / ATTORNEYS AT LAW LTD.

& LEGACON

TREUHAND ANSTALT / TRUST EST.

Tel: 00423 236 19 19

alexander.ospelt@ospelt-law.li

www.ospelt-law.li

Mark L. Zammit

ATCS Consultancy Ltd

Translation Services

Financial Services Training; Consultancy Services

Mark L. Zammit is the managing director of ATCS Consultancy Ltd, a relatively young multi disciplined organisation whose concept of inception dates to 2007.

Mr Zammit has over the years built his experience in Operations Management, Recruitment and Training and Risk Management.

He is also a Visiting Lecturer at the Malta International Training Centre and the University of Malta in subjects directly related to Risk Management, Insurance and Compliance.

Mr Zammit also takes on a number of directorships of licensed entities within the Malta Financial Services Industry and is an independently licensed risk manager via AIRMIC (London) and MFSA (Malta). He is also a Board Member of the Malta Association of Risk Management.

ATCS Consultancy Ltd's core activities and primary operations revolve around Financial Services Training, Translation Services and Business Consultancy Services.

The company's vision is to strive to nurture, cultivate and strive for the success of its clients. The services offered by the company include:

- Financial Services and Risk Management Training
- Translation and Localisation Services
- Business Consultancy

The core principle of the company operations revolves around the ability to have strategic alliances with major international service providers who are leaders in their respective discipline.

ATCS Consultancy Ltd continues to offer the best services under one roof through its international partners of professionals.

Whether a client is an individual looking for career progression, a small to medium sized company looking to assess their current situation and obtain strategic direction or an established corporation looking at consolidating its market position by motivating its staff, ATCS Consultancy Ltd has the expertise and hands on approach towards your success.

ATCS' translations service is one of the most cost-effective and efficient services on the island. All translations are done by professional translators based around the world and communicate with each other and ATCS through its online network. Translations are also proof read by a second team of international translators.

Emphasis is made on the fact that ATCS has a human touch to all of its translations.

ATCS provides translations in any language and specialises in cross-border translations.

Multi-Lingual Translations

- Over 30 different languages with over 100 possible cross border translation combinations.
- Multi format Text acceptable and Original Format translation.
- Speedy service with an average of 9000 keystrokes per day.
- Extremely cost efficient with most starting at just €0.016 per keystroke.
- Urgent same day translation requests also possible.

Website Translations and Localisation

- ATCS can translate your website into 30 different languages and other languages upon request

Software Translations

- User Interfaces, Software Guides and Software Documentation



Mark L. Zammit
Managing Director

ATCS
aspire to cultivate success

Tel: +356 9999 0470
info@atcs.com.mt
www.atcs.com.mt

Malta

Dr Christian Ellul

E&S Group

International Tax

Malta Tax; Corporate and Commercial Law

Dr Christian Ellul is an advocate and tax consultant and he is the founding partner of the law firm Christian Ellul & Associates, which forms part of E&S Group, a multi-disciplinary boutique firm of lawyers and accountants which offer tax, corporate and trustee services in Malta. Through E&S Group, Dr Ellul and his partners have acquired a diverse foreign client base consisting of clients which include large multi-nationals, SMEs as well as HNWIs wishing to conduct business in or through Malta.

Dr Ellul has over the past years been involved in the implementation of a number of large international tax structures and M&As, and has advised and assisted clients in the setting up and maintenance of various holding and trading structures in Malta, including financing and IP holding structures.

E&S Group also specialises in assisting clients in commercial matters, shipping and aviation related matters, setting up of remote gaming companies in Malta, and other regulatory and compliance aspects of business, as well as assisting private clients with obtaining residence, and citizenship by investment in Malta.



Dr Christian Ellul
Director

Tel: +35620103020
christian@ellulschranz.com
www.ellulschranz.com

Netherlands

Arnold C. Hoegen Dijkhof

Hoegen Dijkhof Attorneys & Tax Counsellors

Litigation

Management & Company Services; Tax Law

A. Cost-effective and reliable Company & Management Services through Arcanum Management & Company Services BV, Amsterdam, our Dutch central bank licensed trust company:

Formation of Dutch entities (BV's, NV's, Foundations, Stak Foundations, Co-ops, etc.); formation of FGR's, Dutch fund for joint account (private label funds); domiciling, management and administration; bank introductions; VAT and corporate tax returns; trade register; depositions; board and shareholder resolutions; trademark registrations Benelux, Germany, UK, EU; VAT number applications; trade register extracts; residence declarations; legalisations; apostilles; ensuring good legal standing.

B. Experienced Legal and Tax Advisory Services through Hoegen Dijkhof Attorneys & Tax Counsellors, Amsterdam, since 1976 practising at Rotterdam, Utrecht and Amsterdam

Advising directors, shareholders and corporate clients on: legal persons; holding companies; advantages holding structure; group structures; intermediate holdings; foundations; FGR's; partnerships; authority and liability of directors; statutes; shareholder agreements; international joint ventures; doing business abroad; foreign subsidiaries and branches; intellectual property, IT rights and licences; cross border restructuring; reorganisation and restructuring; comfort letters; legal opinions.

C. Advice and assistance in M&A matters:Tax analysis; legal analysis; step plan transaction process; non disclosure agreements; letters of intent; due diligence; non competition; information memoranda; inventory IP rights; conducting negotiations; structuring transactions; arranging acquisition financing; share purchase agreements; employment terms.

D. Litigation: Injunctions; cross border attachments and foreclosures; realising securities; jurisdiction questions; applicable law questions; foreign law contents; recognition and execution of foreign judgments.

E. Administrative litigation: Tax book reviews; tax objections; appeals; cassation; requests for indemnification of planning damages; objections against environmental licences; objections and appeals against zoning plans and building plans; appeal with administrative judges of district courts, the Council of State and CBb; injunctions; objections and appeal against tax information dispositions; government torts.



Arnold C. Hoegen Dijkhof
Partner

Tel: +31 20 462 40 70
ac@hd-dutchlawyers.com
www.hd-dutchlawyers.com

Dragana Djordjevic

Law office of Dragana Lj. Djordjevic

Commercial Law

Compensation of Damage; Debt Collection

The Law office of Dragana Lj. Djordjevic has been operating in Belgrade since 1995. The main services it provides to its clients include:

1) Company, representative or branch offices foundation

The foundation services involve the following activities:

- comprehensive counseling during the whole foundation process,
- preparing founding documents,
- obtaining permits and approvals for the performance of activities of the company with competent authorities,
- representation in the process of obtaining the temporary resident permit for foreigners in Serbia and work permits for foreigners on the basis of employment or self-employment,
- representation in the process of the registration of foundation with the Serbian Business Registers Agency,
- activities after obtaining the decision of the Serbian Business Registers Agency which are necessary for the legal beginning of work.

2) Compensation for damage

The firm represents clients in extrajudicial and judicial proceedings of exercising the right to compensation for all kinds of damage:

- material and non-material damage,
- compensation in traffic (bodily injury, damage to health, damage to vehicles, etc),
- work injury,
- annuity,
- lost profits,
- damage from dangerous things or activities,
- responsibility for another,
- damage with foreign element,
- professional responsibility,
- other forms of damage.

3) Other legal services

- deletion of companies, branches and representative offices from the register of the Serbian Business Registers Agency,
- registration of data changes in established companies, branches and representative offices,
- preparation of commercial law contracts,
- debt collection,
- representation of legal and natural persons before the Serbian courts in civil and non-contentious proceedings.



Dragana Djordjevic

Lawyer and Owner of the Law Office

DJORDJEVIC-LAWYER
PROTECTING YOUR INTERESTS
www.djordjevic-lawyer.co.rs
Ljermontova 19, 11 050 Beograd

Tel: +381.11.2886.326; +381.63.84.27.661

draganadjordjevic@ymail.com

www.djordjevic-lawyer.co.rs

Serbia

Meti Ketner

KETNER, Legal Consultancy, Representation and Protection, Ltd.

Intellectual Property

KETNER Ltd., an official Patent Attorney, is one of the best legal offices for IP Law in Slovenia, founded by Meti Ketner in 2008. The firm focuses on industrial property protection (patents, trademarks, industrial designs, etc.). KETNER Ltd. offers a comprehensive and strategic approach to the IP challenges of modern times, both for corporations as well as individuals.

KETNER's professional field extends from the personal touch of in-depth analysis of the idea itself focused on problem solving inventions and related patent technical documentation, supported by legal advice, expert reports, IP searches and monitoring, valuating, to the other specialist support in the field of industrial property rights and beyond. Operating with vision and optimism, KETNER Ltd. protected intellectual property is manifesting through brilliant industrial property rights reflecting the originality of its owners. The firm's coverage ranges from representation in the process of acquisition, registration, maintenance, to enforcement of industrial property rights in Slovenia and worldwide.

Meti Ketner is a strong, passionate and innovative businesswoman, fully commited to the law and the clients' IP needs by her depth of experiences, deep understanding of the subject matter and unique personal approach to which the clients can rely on. Meti Ketner is the owner and CEO of the company, working as a lawyer, expert for patents and trademark and design attorney. Prior to practicing law in her own company, Meti Ketner was working for the larger Slovenian professional legal offices and also for institutions of public importance and in the frame of international projects of great importance for Slovenia. Meti Ketner strives for success working together with the team of highly-qualified experts by doing the best for their clients.

To maintain its strong market position KETNER Ltd. is devoted to quality reflecting its strength.



Meti Ketner

Owner, CEO

KETNER®
ZAŠČITA INTELEKTUALNE LASTNINE
INTELLECTUAL PROPERTY PROTECTION

Tel: +386 (0)51 344 655

Fax: +386 (0)5 99 42 142

info@ketner.si

www.ketner.si

Slovenia

Spain

Eladio Acevedo Heranz

Eudita Persevia Auditores de Cuentas, S.L.

Audit

Accounting and Tax Presentation; Systems and Policies in Consolidation; Accounting Consultation

Eudita Persevia is an auditoring firm which carries out their professional work throughout all of Spain, with a firm quest to integrate other small or medium international auditing firms into their structure.

Eudita Persevia was born from the necessity that urged from a group of different auditing firms to strengthen and unite the outstanding professional characteristics and techniques of each of them, such as to have a representation and management of the common interests of the associated firms. Eudita stands out for their high professional skills, and their extensive experience in this sector, not only in auditing but also in the different areas of consulting and business advisory.

Eudita Persevia offers its extensive experience in auditing and consulting services through its branches network throughout Spain.

Clients benefit from its great experience and the entire team's "know how", whose professionals receive an ambitious continuous training. Eudita is unique in its knowledge in the local market, which maximises the success, efficiency and effectiveness in each and every one of the services we offer.

Eudita Persevia's experience and knowledge integrate with technology and personal development, dedicating considerable amount of the company's resources to make them their most valuable assets.

Eudita Persevia provides its audit services in a wide range of sectors. It adds value in business strategy, evaluation in control systems, and development of methodologies that adapt to clients' needs and that of their companies, with the aim to improve their businesses' credibility and to identify risks and areas to improve.

The firm has specialists in each key area of its business, and its multidisciplinary teams are equipped with expert accountants and market specialists in: capital, risk, transaction, corporate government, processes, business strategy, legal and tax specialists.

Eudita Persevia provides integral audit services, compulsory and non-compulsory, that endue clients' companies with rigour and transparency.



Eladio Acevedo Heranz
Partner

Tel: +34 915 91 23 81
e.acevedo@eudita.es
www.eudita.es

Turkey

Gözde Gürpınar

Gurpinar Law Firm

Commercial and Corporate

Employment; Real Estate and Construction; Enforcement & Insolvency

Gözde Gürpınar is founding partner of Gurpinar Law Firm, a full service boutique law firm in the new financial district of Istanbul. She has wide knowledge on commercial and employment law and experiences on working with foreign clients. She also keeps up with current legal and business developments and provides her clients legal bulletins and articles which make client's business organised and preventative for cases.

Gurpinar Law Firm works with freelance attorneys and experts. Thus, the legal team of the firm consists of professional and senior lawyers and this increases the business quality of the firm and also provides submitting law services in all practice areas to its clients.

The firm has extensive experiences on day to day general corporate counselling and also consultancy at every stage of corporate clients' business as well as commercial and employment law litigation. The firm is success-oriented and aims to carry out clients' targets by using the most efficient, fast and low cost way for all size clients.

The firm procures consulting services for companies located in other cities outside Istanbul and increases their competitiveness in the sector by taking the quality of service to them.

While the firm is informed of its client's business like an in-house lawyer, on the other hand, it submits specialised legal services as an outsourced law firm.

Gurpinar Law Firm has been awarded and recommended by several important international law organisations in its first two years and the firm's target is to maintain its well supported service quality for years.



Gözde Gürpınar
Founding Partner

CorporateINTL GLOBAL AWARDS WINNER 2016 Litigation Law Firm of the Year in Turkey

Tel: +90 216 510 53 28
gozde@gurpinarlaw.com
www.gurpinarlaw.com

Roman Bilyk

Nexia DK

Assurance & Advisory Services

Tax, Legal and Valuation Services

Roman Bilyk is a head of Nexia DK. The firm provides the following services: audit, tax and legal services, valuation and business advisory services, financial due diligence, accounting and payroll.

Mr Bilyk has 20 years of professional experience, 14 years of which with Nexia DK, and was previously a state auditor.

He has a considerable experience of working with companies operating in agriculture, electronics, power generation, servicing, mineral resources extraction, gas and coal, manufacturing.

Educational/academic background

- Higher Education in Economics (National Forestry University of Ukraine).
- Certified Public Auditor of Ukraine since 2000.
- Member of the Association of Auditors of Ukraine.
- Member of International Fiscal Association.
- Diploma in IFRS (ACCA).

Nexia

When you choose a Nexia firm, you get a more responsive, more personal, partner-led service, across the world. Wherever you are in the world, Nexia firms put themselves at the heart of your business to understand your needs and create tailored solutions. Specialists work with you on a wide range of issues from audit, tax and business advisory, delivered through a proactive, partner-led approach that helps you to achieve your ambitions.

Nexia's strength stems from the quality of personal relationships forged between members and members with their clients, which ensures greater trust, responsiveness and more effective delivery.



Roman Bilyk

Managing Partner

Tel: Lviv: +38 032 298 85 40;
Kyiv: +38 044 233 6464

audit@dk.ua

dk.ua | nexia.com

Nina Moshynska

Gorodissky & Partners (Ukraine)

Obtaining and Protection of IP Rights

Nina Moshynska, a Ukrainian patent and trademark attorney is a founder and a managing partner in Ukraine of Gorodissky & Partners.

Ms Moshynska has an extensive practice, covering all aspects of IP rights protection, including patents, utility models, designs, trademarks, copyrights and has a history of successful protection of clients' rights in courts of law.

Nina Moshynska graduated from Kyiv Polytechnic University and Central Institute of Intellectual Property (Moscow). While working as a deputy director of the Ukrainian Patent Office Research Centre from 1992 to 1995, she contributed to the establishment of the patent system and drafting of the legislative framework for the protection of IP rights in Ukraine.

Ms Moshynska received training at the World Intellectual Property Organisation, and in 1994 she was a member of the Ukrainian government delegation which signed the Trademark Law Treaty in Geneva.

Nina Moshynska was certified and began her activity as a patent attorney in 1996. During this period, she established the Ukrainian Patent Attorney Association and became its first president.

Ms Moshynska has many awards from the Ukrainian Patent Office. She contributed to numerous foreign specialised publications, with regard to the IP rights protection.

For many years her expertise was highly appreciated by the recognised annual rankings such as Best Lawyers (USA), The International Who's Who of Trademark Lawyers, World Trademark Review 1000, The Legal 500, Corporate INTL, Global Law Experts and Leaders in Law. Moreover, the IP Stars and WIPR Leaders ranked Ms Moshynska as one of the best experts in the categories of patent disputes and patent prosecution and as one of the best and remarkable Ukrainian IP protection professionals.

Professional Associations

- Ukrainian Association of Patent Attorneys (Co-founder, First President)
- Ukrainian Chamber of Commerce and Industry
- AIPPI
- INTA
- LESI
- MARQUES
- AEA International Lawyers Network



Nina Moshynska

Managing Partner in Ukraine

Tel: +38 044 278 49 58

office@gorodissky.ua

www.gorodissky.ua

The Americas

The US economy is in its third longest expansion since 1850, according to the IMF. Real GDP is now 12% higher than its pre-recession peak, job growth has been persistently strong and, although there are measurement uncertainties, the US economy appears to be back at full employment.



However, the outlook is clouded by important medium-term imbalances. The US economic model is not working as well as it could in generating broadly shared income growth. It is burdened by a rising public debt. The US dollar is moderately overvalued (by around 10-20%). The external position is moderately weaker than implied by medium term fundamentals and desirable policies. The current account deficit is expected to be around 3% of GDP over the medium-term and the net international investment position has deteriorated markedly in the past several years. Most critically, relative to historical performance, post-crisis growth has been too low and too unequal.

To address these shortcomings, the administration intends a wide-ranging overhaul of policies, although a fully articulated policy plan has yet to emerge. The administration's budget proposes to reduce the fiscal deficit and debt, to reprioritise public spending, and to revamp the tax system. However, during the Article IV consultation it became evident that many details about these plans are still undecided. Given these policy uncertainties, the IMF's macroeconomic forecast uses a baseline assumption of unchanged policies. Specifically, it neither builds in the effect of tax reform nor the expenditure reductions proposed in the administration's budget. Under this forecast, growth is expected to rise modestly above 2% this year and next, driven by continued solid consumption growth and a cyclical rebound in private investment. Growth is forecast to subsequently converge to the underlying potential growth rate of 1.8%.

Significant policy uncertainties imply larger-than-usual, two-sided risks to the forecast. On the one hand, a medium-term path of fiscal consolidation, such as that proposed in the budget, would result in a growth rate that is below this baseline. On the other hand, spending reductions could be less ambitious and tax reforms could lower federal revenues, providing stimulus to the economy, raising near-term growth (and possibly potential growth), but with negative implications for debt sustainability and the current account imbalance. Over the medium-term, a broader retreat from cross-border integration would represent a downside risk to trade, sentiment, and growth.

Latin America and the Caribbean: Bouncing Back from Recession

Economic growth in Latin America and the Caribbean in 2016 was the third-lowest in 30 years—contracting by 1% after stagnating in 2015. Growth was held back by weak domestic demand from lower commodity prices, ongoing fiscal and external adjustment in some countries, and other country-specific domestic factors.

The IMF forecasts growth to expand by 1.1% this year and 2% in 2018. Over the medium term, growth is expected to remain subdued at 2.6%.

According to the report, this outlook is shaped by key shifts in the global economic and policy landscape, including a modest rebound in commodity prices and partner country demand, and higher global policy uncertainty. Domestic developments will continue to play a significant role in determining growth in many economies.

"With heightened policy uncertainty at the global level but low market volatility, countries in our region should focus on insuring against downside risks, while targeting strong, sustainable, and inclusive growth," Alejandro Werner, Director of the IMF's Western Hemisphere Department, told a press conference in São Paulo, Brazil.

In this challenging external environment, the report pointed out that many countries in the region should advance fiscal and external adjustments to preserve or rebuild policy buffers (for example, by improving primary balances to stabilise rising public debt).

Charting a course toward higher, sustainable, and more equitable growth will also require domestic reforms. These vary by country, and include closing infrastructure gaps; improving the business environment, governance, and education outcomes; deepening regional trade integration; and encouraging female labour force participation to boost medium-term growth and foster income convergence. These policies would help raise future growth by increasing contributions from labour, capital, and productivity.

Growth prospects in South America are shaped by a combination of key domestic developments and shifts in the global landscape.

In Argentina, the recovery is under way. Growth is expected to grow 2¼% in 2017, driven by a rebound of private consumption, stronger public capital spending, and a pickup in exports.

In Brazil, after two years of recession, growth is expected to return to positive territory—estimated at 0.2% in 2017—thanks to a bumper soybean crop, one-time boost to consumption, a faster-than-expected decline in inflation, and higher iron ore prices.

In Venezuela, the economy is expected to remain in a deep recession and on a path to hyperinflation. Because there is no sign of a shift in economic policies, real GDP is expected to fall by 7.4% in 2017.

For other commodity exporters, the modest recovery in commodity prices will provide some relief. Despite slightly better external conditions, the outlook for Chile remains subdued, reflecting lingering domestic weaknesses. As a result, growth in 2017 is projected at 1.7%.

In Colombia, the orderly economic slowdown continued last year as domestic demand has been adjusting to a permanent shock to national income. While one-off factors led to a weaker-than anticipated growth in 2016, a mild rebound is expected in 2017.

Peru 's economy grew at a rapid pace in 2016. But investment continues to lag and domestic headwinds related to a political bribery probe in connection with the Brazilian company Odebrecht, along with the worst flooding and landslides in decades, may put a drag on 2017 investment and growth.

The outlook and risks for Central America and Mexico are being influenced by their exposure to the United States through trade, migration, and foreign direct investment. Mexico's real GDP growth is expected to decelerate to 1.7% in 2017. Uncertainty about future trade relations with the United States and higher borrowing costs are expected to more than offset the positive effect from stronger US growth.

Growth in Central America, Panama, and the Dominican Republic is expected to remain broadly unchanged from last year in 2017. Strong US growth will help support exports and remittances.

Prospects for the Caribbean region are improving, with growth in both tourism-dependent economies and commodity exporters projected to be in the 1.5-3% range for 2017 and 2018.



The Americas contents

Ricardo Enrique Riveiro - RIVEIRO Y ASOCIADOS - International Taxation and Transfer Pricing - Argentina 34

John K F Delaney QC - DELANEY PARTNERS - Insolvency Law - Bahamas 35

Maurício Zanoide de Moraes - Zanoide De Moraes, Peresi & Braun - Criminal Law - Brazil 36

Otto Licks - Licks Attorneys - Intellectual Property - Brazil 37

Carlos Vicente da S. Nogueira - Vicente Noguira Advogados - São Paulo - Intellectual Property - Brazil 38

Cristina Arantes A Berry - Deloitte - International Tax - Brazil .... 39 /
Kris Williamson, Mauricio de Souza Tavares - Lext Propriedade Intelectual Ltda. - Trademark Law - Brazil ... 39

Helene Anne Lewis - SimonetteLewis - Trust & Estates - BVI / Robert W. McDowell - Fasken Martineau DuMoulin LLP - Corporate Insurance - Transactional and Regulatory - Canada..... 40

Gerardo Otero Alvarado - Estudio Juridico Otero - General Practice - Chile /
Maricruz Villanea Villegas - Ideas Trademarks and Patents - Trademarks Prosecution - Costa Rica.....41

Luis Fernando Vargas Rodríguez - Vargas & Vargas Abogados - Litigation - Colombia 42

Enrique Lopez Zozaya - Zozaya & Ibañez, S.C. - Commercial Law - Mexico / Fernando Hernandez - Vasquez Aldana, Hernandez Gomez & Asociados - Corporate and Commercial Law - Mexico..... 43

Jesús Rodríguez Dávalos - Rodríguez Dávalos Abogados - Energy Law - Mexico 44

Alejandro Jarillo - Jarillo, Medina & Asociados - Intellectual Property - Mexico /
Alfredo Medina - Jarillo, Medina & Asociados - Intellectual Property - Mexico 45

Eduardo Cervera - BUFETE CERVERA-ROJAS, S.C. - IP Litigation - Mexico / Lic. Adrián J. Romero - Grupo Consultor EFE™ - Transfer Pricing - Mexico 46

Leonardo Costa - Brum Costa Abogados - Local and International Taxation - Uruguay /
John Alan Doran - Sherman & Howard L.L.C. - Labour & Employment - US, Arizona.....47

H. James Wulfsberg - Burke, Williams & Sorensen, LLP - Construction - US, California /
William Choi - AlixPartners - Economics - US, California..... 48

Richard H. Golubow - Winthrop Couchot PC - Complex Bankruptcy and Business Reorganisations - US, California 49

Steven J. Shore - Ganfer & Shore, LLP - Commercial Litigation - US, New York /
Michael Connolly - Morrison Cohen LLP - Corporate Finance - US, New York..... 50

Tate Russack - RussackLaw - Personal Bankruptcy - US, Maryland.....51

Abed Awad, Esq. - Awad & Khoury, LLP - Islamic Law - US, New Jersey /
Robb Edmonds - Edmonds & Nolte, P.C. - Intellectual Property - US, Texas 52

Robert H. Edwards, Jr - Kilpatrick Townsend & Stockton LLP - Energy, Mergers & Acquisitions, Emerging Companies, Environmental & Land Use - US, Washington DC /
Eric S. Montalvo - The Federal Practice Group - Military Defence Law - US, Washington DC 53

Ricardo Enrique Riveiro

RIVEIRO Y ASOCIADOS

International Taxation and Transfer Pricing

RIVEIRO Y ASOCIADOS, certified public accountants and advisers, is a firm of accounting auditors and tax experts of the Argentine Republic. Founded in June 1981, the firm provides tax and accounting services, specialising in international taxation and transfer pricing.

Expertise and solid human capital composition are the pillars supporting the challenges faced by RIVEIRO Y ASOCIADOS due to rendering services of excellence; services provided to medium and large business clients, both on a national and international scale. Its partners and staff have been trained by leading international firms.

Ricardo Enrique Riveiro, founding partner of the firm and chair of the international taxation and transfer pricing departments, is a renowned instigator of articles, contributions and technical works related to taxation and counselling on international corporations. These include being author or co-author of: Tax Havens – Taxing and Corporate Aspects (Paraísos Fiscales – Aspectos Tributarios y Societarios); Transfer Pricing in the Argentine Republic Handbook (Manual de Precios de Transferencia); and International Tax Law Treaty (Tratado de Derecho Internacional Tributario).

Mr Riveiro has also been president of the International Taxation and Transfer Pricing Committee of the Professional Council of Economic Sciences of the Autonomous City of Buenos Aires since 2013, as well as an active member of both the Argentine Association of Tax Studies (AAEF) and the International Fiscal Association (IFA). He also is an avid advocate in specialised related committees belonging to the Argentine Association of Tax Studies. Further, he is a dedicated speaker and lecturer on both a national and international level in seminars and training courses.

In regards to RIVEIRO Y ASOCIADOS' 2014 Corporate INTL Global Award-winning department, the functional, economic and financial analysis it provides results in comprehensive studies rendered to the tax authorities, as well as preparation of the corresponding support documentation required by law. The department's services include rendering searches for comparable companies and agreements, drafting and auditing of affidavits regarding international transactions, a priori studies for companies starting operations with related parties, and defence and remedies at an administrative level and before the National Tax Court against claims made and adjustments imposed by tax authorities in regards to transfer pricing.

The excellence of the services provided by the transfer pricing department has led to it outsourcing its services to other accounting firms, as well as rendering specialised counselling and technical assistance to said firms. This level of recognition resulted in the provision of studies for other countries in the Ibero-Amercian region (Ecuador, Spain, Mexico, Peru, Uruguay, etc.) pursuant to each country´s domestic legislation.

RIVEIRO Y ASOCIADOS is part of IECNet, a network of accountants and consultants with offices in more than 60 cities in the world, which provide international collaboration paired with local presence and expertise.



Ricardo Enrique Riveiro
Founding Partner

Riveiro y Asociados
CONTADORES PUBLICOS • CONSULTORES

Tel: +54 11 4393-2618
r.riveiro@riveiroyasoc.com
www.riveiroyasoc.com

DELANEY PARTNERS

Insolvency Law

DELANEY PARTNERS is a group of leading commercial lawyers in The Bahamas, advising financial, business and private clients. John K F Delaney QC heads the firm's insolvency practice, bringing leading counsel experience and know-how. His insolvency litigation practice spans more than 20 years.

Mr Delaney has been counsel to liquidators, receivers, creditors, shareholders and boards of directors in corporate insolvencies, as well as instructing counsel on behalf of creditors, liquidators and receivers in cross-border insolvencies.

In 2009, he undertook a period of public service as the Attorney-General and Minister of Legal Affairs, where he led comprehensive legislative action in support of the financial services industry. His strong command of this area of practice made him well suited to spearhead a modernisation of the laws of The Bahamas on corporate insolvencies, resulting in a state-of-the-art regime, which came into force on April 30, 2012.

DELANEY PARTNERS regularly advises on cross-border insolvency engagements, such as representing a receiver appointed by the United States District Court for recognition in The Bahamas; representing joint official liquidators appointed by the Supreme Court of The Bahamas over foreign entities which conducted business from The Bahamas; and advising in the liquidations of entities in an international group of companies alleged to have perpetrated a Ponzi scheme in multiple jurisdictions.

The firm's advisory services include guiding strategy development, liaising with local and foreign regulators, instructing foreign counsel, facilitating recognition in foreign jurisdictions, advising on complex issues arising in the course of cross-border investigations and representing joint official liquidators in various court applications.

The team's extensive insolvency practice experience includes the following:

- Counsel to court-appointed liquidators of investment funds, private banks and trust companies
- Counsel to petitioners of the liquidation of private banks, funds and trading concerns
- Bahamian counsel to receivers appointed by the US District Court
- Legal adviser to liquidators of a financial institution based in a neighbouring Commonwealth Caribbean jurisdiction
- Representing former directors in proceedings brought by court appointed liquidators
- Advising on issues arising in proposed pre-packaged receiverships or liquidations

A boutique commercial practice, the firm offers financial institutions, high net worth individuals, family offices, commercial enterprises dedicated and skilled legal advisers an unparalleled level of responsiveness, availability and personal attention. Its language capabilities are English, Spanish, Greek and Italian.

DELANEY PARTNERS are leading commercial attorneys providing legal solutions for business.



John K F Delaney QC
Senior Partner

DELANEY PARTNERS

Tel: +242-702-4500
jdelaney@delaneypartners.com
www.delaneypartners.com

Maurício Zanoide De Moraes

Zanoide De Moraes,
Peresi & Braun

Criminal Law

Anticorruption; Compliance

Maurício Zanoide De Moraes is an attorney, admitted to OAB/SP under number 107.425.

He holds a B.A. in Law, received in 1989, and a PhD in Criminal Procedural Law, received in 1999, both from the Law School of the University of São Paulo – Largo São Francisco.

Mr Moraes is qualified as a Professor Lecturer of Criminal Procedural Law, also from the Law School of the University of São Paulo – Largo São Francisco, and held an academic position as Associate Professor of the Department of Criminal Procedural Law at the university.

He has completed specialisation courses in Economic and European Criminal Law, organised by the Law School of Coimbra (IDPEE) and by the Brazilian Institute of Criminal Sciences, 2000, as well as in Procedural Law from the Law School of the University of São Paulo – Largo São Francisco, 1991.

Mr Moraes is a Former President of the Brazilian Institute of Criminal Sciences – "IBCCRIM", 2005/2006. He was a member of the Examining Board on the XVI Exam for Substitute Federal Judge of the 3rd Region-TRF 3 (2012-2013).

He has participated in a number of agencies and institutions, including: Brazilian Institute of Criminal Sciences; Institute Manoel Pedro Pimentel; Brazilian Institute of Procedural Law; Lawyers Institute of São Paulo; and Lawyers Association of São Paulo.

Mr Moraes has authored books, articles and papers published in a number of specialised journals. He has acted as a lecturer in seminars and conferences and has led classes in graduation and post-graduation programs at the University of São Paulo and other institutes.

Mr Moraes is fluent in English, Spanish and Italian.



Maurício Zanoide De Moraes

Founding Partner

Zanoide de Moraes Peresi & Braun
Advogados Associados

Tel: +55 (11) 3064 1314

mzmoraes@zmpbadvogados.com.br

www.zmpbadvogados.com.br

Licks Attorneys

Intellectual Property

Food & Drug; Life Sciences; Data Protection

Otto Licks, founder and managing partner at Licks Attorneys, has over 20 years' experience. Acting both as an attorney and law professor, he has established a solid reputation as a trial and litigation specialist, advising clients in areas such as intellectual property and life sciences in cases involving industries related to telecommunications, medical devices and information technology – among many others. Regularly working with clients to resolve matters involving data package exclusivity, regulatory compliance, international patent issues, unfair competition, misleading advertising and qui tam actions, Mr Licks has an international client roster and considerable experience when it comes to the correct interpretation and enforcement of the law, dealing with regulatory agencies and protecting clients' rights at all levels. He is an accomplished speaker in the United States, Europe, Asia and Latin America, and has published extensively in his areas of expertise.

Professional highlights:

- Recognised as one of the most notable practitioners in Brazil in the intellectual property field, "having received enthusiastic recommendations from market observers. He is particularly noted for his patent litigation capabilities", by Chambers & Partners in 2012.
- Highlighted by Análise Advocacia 500 magazine as the most admired attorney within the intellectual property area in Brazil (Out/2011).
- Identified by IAM magazine as a leading patent litigator in Brazil (2011).
- Who's Who Legal Patents and Life Sciences magazines declared him as a very sharp, absolutely terrific attorney with "in-depth expertise in intellectual property and the life sciences". (2009-2013).
- Which Lawyer magazine described him as a highly recommended attorney within the intellectual property of life sciences area (2009 & 2008).
- PLC Life Sciences magazine recognised Mr Licks as a highly recommended Brazilian attorney for his practice specialisation within life sciences (2006-2012).
- PLC Intellectual Property magazine identified Mr Licks as a highly recommended attorney within the intellectual property practice area (2008-2012).



Otto Licks
Partner

& Licks ATTORNEYS

Tel: +55 21 35503700
otto.licks@lickslegal.com
www.lickslegal.com

Carlos Vicente da S. Nogueira

Vicente Nogueira
Advogados - São Paulo

Intellectual Property

Carlos Vicente da S. Nogueira is a registered Brazilian lawyer and managing partner of Vicente Nogueira Advogados - São Paulo. He has been involved with the IP field for more than 25 years and his practice includes all aspects of intellectual property counselling with an emphasis on trade mark prosecution, portfolio management and licensing, trade dress and related law. He has been also involved with patent and industrial designs prosecution, product labelling and advertising, unfair competition and litigation.

Mr Nogueira provides fully integrated assistance on IP rights with extensive experience on trademarks, industrial designs and patents prosecution, including clearance opinions, maintenance and portfolio management, licensing, enforcement measures and litigation.

Mr Nogueira has been rendering assistance to clients from different fields such as food, pharmaceutical, cosmetics, medical devices, entertainment, electronics, lightening, metallurgy, sanitary ware and ceramics, textile, clothing, fine gifts, firearms, software, education, insurance, financial management and consultation, architecture and design, among others.

Committed to providing his clients with effective and direct communication, rendering practical assistance and precise and clear opinions, Mr Nogueira has consolidated a solid image of knowing and understanding his client's business, always working to build a relationship based on trust and respect to their needs. Being flexible and adaptable to his client's necessities without jeopardising the quality of the services the firm provides, Mr Nogueira and his team have been seen as a trustful and respectful reference in IP law for the Brazilian jurisdiction.

Admitted to the Brazilian Bar - Section of Rio de Janeiro in 1985 and to the Section of São Paulo in 1994, Mr Nogueira has served as a member of the Board of Directors of the Brazilian Intellectual Property Association - ABPI from 2004-2007 and as a Co-Advisory Counsel at the Brazilian Industrial Property Agents Association - ABAPI from 2008-2009.

Mr Nogueira has been a member of several IP Groups and Associations, including: the Brazilian Intellectual Property Association (ABPI); International Trademark Association (INTA); Inter-American Association of Intellectual Property (ASIPI); Pharmaceutical Trade Mark Group (PTMG); American Intellectual Property Law Association (AIPLA); and the International Association for the Protection of Industrial Property (AIPPI). He has also been accepted as a Foreign Observer at the Asian Patent Attorney Association (APAA).

Mr Nogueira's law firm was selected as the winner in the Corporate INTL Global Awards 2012 in the category of "Industrial Design Law, Firm of the Year in Brazil" and Mr Nogueira personally has been recognised as a "Recommended Attorney" by Global Law Experts.



Carlos Vicente da S. Nogueira
Managing Partner

VICENTE
NOGUEIRA
ADVOGADOS

Tel: +55 11 3105 0326
Fax: +55 11 3105 7849
carlos.nogueira@vnadvogados.com
www.vnadvogados.com

Cristina Arantes A Berry

Deloitte

International Tax

Corporate Taxes and Indirect Taxes

Cristina Arantes A Berry has more than 25 years' experience in Corporate Income Tax, Foreign Capital Legislation, Corporate Law, Corporate Reorganisation and Tax Planning. She joined Deloitte Brazil in March 2002 and is currently based in its São Paulo office.

Ms Berry studied Law at the Faculdade de Direito de Universidade Mackenzie in São Paulo, and is a member of the Brazilian Bar Association, São Paulo section and is counsellor at the Association - Grupo de Estudos Tributários Aplicados - GETAP.

She has participated in numerous projects such as: advising multinational clients on tax and business related to multinational joint ventures, and counselling clients on structuring and restructuring complex national and international operations. Moreover, Ms Berry has an extensive experience in the Telecommunications, Utilities, Consumer, Manufacturing, Pharmaceutical and Media industries.

Ms Berry states that her main characteristic as an adviser is to focus on the clients' demands and opportunities by understanding their individual business and respective tax requirements. Ms Berry also notes that the Brazilian tax environment provides and requires constant updates and advisory demands, meaning that compliance work is key element. Her typical client base is composed of very well-structured entities with strong technical backgrounds and knowledge.



Cristina Arantes A Berry
Lead Partner - Tax

Deloitte.

Tel: +55 11 5186 1013
Fax: +55 11 5181 2911
caberry@deloitte.com
www.deloitte.com.br

Brazil

Mauricio de Souza Tavares, Kris Williamson

Lext Propriedade Intelectual Ltda.

Trademark Law

Patent Law; Digital Law; Unfair Competition; Contracts Transferring Technology and Rendering Technical Services

Responding to demands from both Brazilian and multinational companies for specialist and dedicated Intellectual Property services based on excellence, agility and flexibility Kris Williamson and Mauricio Tavares, made a profound decision in 2013 and opened their own boutique law firm. As active professionals in the Intellectual Property area for more than 20 years they constructed a new firm initially specializing in services, such as searching and analysing Trademarks for Registrability, renewing Trademark Registrations and the Paying Patent Annuities to cover a complete selection of services in the Intellectual Property area that the firm offers today.

Kris Williamson is a Graduate in England in Sociology (University of Leicester) and Law (University of London) as well as being a Member of the Bar of England and Wales and Brazilian Bar Association; with a Post-Graduate in Intellectual Property from Fundação Getúlio Vargas in Rio de Janeiro.

Mauricio de Souza Tavares is a Graduate in Marketing (ESPM) and Law (Universidade Estácio de Sá), and Post-Graduate in Digital Law in Rio de Janeiro; an Industrial Property Agent and Member of the Brazilian Bar Association.

Their practices extend to all areas of Intellectual Property including trademarks, patents, software and copyright; franchising; contracts transferring technology and rendering technical services; domain names; unfair competition; protection of trade secrets and rights of image.

An agile and modern firm, Lext seeks to act on the demands of client's quickly and efficiently, by providing a superior service along with the best guidance not only to file, but also protect intellectual property assets. The firm has advanced rapidly in the market, acquiring a broad and extensive range of clients from small start-up firms to large multinationals, both in Brazil and abroad. The firm's current client portfolios include Volkswagen, Audi, Sony, Sega, Tencent Holdings, The Financial Times, DTS, Inc. and Chelsea Football Club.





Mauricio de Souza Tavares
Partner

Kris Williamson
Partner

LEXT
PROPRIEDADE INTELECTUAL
INTELLECTUAL PROPERTY

Tel: +55 (21) 3254 7588
info@lext.com.br
www.lext.com.br

Brazil

British Virgin Islands

Helene Anne Lewis

SimonetteLewis

Trust & Estates

Commercial & Civil Litigation; Corporate & Commercial; Regulatory/Compliance

Founded in 2007, SimonetteLewis is a commercial law boutique at the cutting edge of international legal practice. Founding partners Helene Anne Lewis and Garvin Simonette bring 40 years' combined experience to their newly established cross-border practice. SimonetteLewis possesses multi-level capability and a deep understanding of the interaction between Caribbean jurisdictions and world financial centres. The practice is committed to delivering highly responsive service to a broad range of clients in Europe and the Far East.

To act on behalf of trustees, beneficiaries, SimonetteLewis offers 360-degree advice on the establishment of trusts. The firm also has a wealth of experience in trust related litigation and contentious trust and estates matters.

Ms Lewis has wide experience in the regulation of offshore financial services, having practised for more than 17 years in the BVI and Turks and Caicos Islands (where she often acted as Attorney General). Ms Lewis has practised in the BVI since 1990. She is a highly regarded corporate and trust lawyer in the BVI as well as in the European and Far East legal communities which use the BVI as a jurisdiction of choice for trusts and incorporations.

Ms Lewis also has experience in the establishment and regulation of mutual funds, and offers probate and private client services in addition. She has served as Secretary, First Vice President, and President of the BVI Bar Association. She is currently Chairman of the BVI Branch of the Society of Trust and Estate Practitioner (STEP), holds an undergraduate degree from the University of Western Ontario in London, Ontario Canada, and is a graduate of the University College at Buckingham. Ms Lewis was called to the Bar at Gray's Inn in 1983. She is also admitted to practise in Trinidad & Tobago and in St Kitts & Nevis.



Helene Anne Lewis
Founding Partner

SIMONETTELEWIS

Tel: +1 284-494-4367
manager@simonettelewis.com
www.simonettelewis.com

Canada

Robert W. McDowell

Fasken Martineau DuMoulin LLP

Corporate Insurance – Transactional and Regulatory

Financial Institutions – Transactional and Regulatory

Robert McDowell is co-chair of Fasken Martineau's Financial Institutions Group. He has been named a 2014 BTI Client Service All-Star for his dedication to client service excellence. Mr McDowell is consistently recognised for his insurance and financial institutions expertise in many leading industry publications such as Chambers Canada (2016-2017), Canadian Legal Lexpert Directory (2010-2016), IFLR1000 (2014-2016), Legal 500 Canada (2015-2016), Best Lawyers in Canada (2011-2016) and The International Who's Who of Insurance & Reinsurance Lawyers (2010-2016).

Mr McDowell has a business law practice specialising in advising life and general insurance and reinsurance companies, deposit taking institutions, cooperatives, credit unions and other financial institutions on transactional, financing, corporate, governance, regulatory and risk management matters. Mr McDowell has significant expertise dealing with financial institution regulators. He has led several significant transactions in the insurance industry including advising:

- Aviva Canada Inc. on the acquisition of RBC General Insurance Company and entry into a 15 year strategic agreement with RBC closed in June 2016.
- TD Securities and GMP as the underwriters to Westaim on the completion of a $234 million financing for the creation of Arena Finance to provide Alternative Credit Asset Financing completed in August 2015.
- Intact Financial Corporation on the acquisition of Canadian Direct Insurance from Canadian Western Bank completed in May 2015.
- The Co-operators on the acquisition of Premier Group of Companies completed in April 2015.
- Esurance Insurance Company of Canada on its incorporation and licensing in 2015.
- Intact on the acquisition of JEVCO, and The Co-operators on its disposition of L'Union Canadienne. Robert is the only Insurance lawyer to lead on both of the two largest insurance transactions in Canada in 2012.

Mr McDowell is currently leading on insurance company acquisitions and an insurance company reorganisation in Canada.



Robert W. McDowell
Partner

FASKEN MARTINEAU

Tel: +1 416 865 4408
rmcdowell@fasken.com
www.fasken.com

Gerardo Otero Alvarado

Estudio Juridico Otero

General Practice

Labour Law; Commercial Law; Litigation

Gerardo Otero Alvarado studied law at Universidad de Chile Law School (J.D.), receiving the highest honours, and obtained his law degree in 1988. He also attended the Negotiation Workshop held at Harvard University Law School, 1997.

He has been Professor of Law at the Police Science Academy since 1992. He is the co-author of "Aspectos Fundamentales de los Actos Juridical Procesales y su Nulidad, 1988" (Fundamentals of Legal Procedural Acts and Their Annulment, 1988), and co-author of the annual edition of "Labour and Employment Compliance in Chile" Wolters Kluwer since 2013. He is also a contributing author of "Labour and Employment" 2012 and 2013 Chile, Latin Lawyer.

Mr Otero has been recognised by the International Who's Who of Professionals Historical Society; Madison Who's Who Registry of Executives and Professionals 2009-2010, Lawyer Monthly as Leading Lawyer 100 (2011), The Best Lawyers in America since 2009 and by the publication Legal 500 since 2012.

Languages: Spanish and English.



Gerardo Otero Alvarado
Senior and Managing Partner

ilp global Estudio Jurídico Otero

Tel: (+56) 22361 8900
gerardo@otero.cl
www.otero.cl

Maricruz Villanea Villegas

Ideas Trademarks and Patents S.A.

Trademarks Prosecution

Patents; Anti-Counterfeiting; Fashion Law

- Business Partner of Ideas Trademarks and Patents founded in 2009.
- More than 20 years of experience in Intellectual Property matters in Costa Rica, as well as management of trademarks portfolios through the entire Central American and Caribbean Region.
- She has specialised in the defense of Intellectual Property rights, offering advisory and management services in the area of distinctive signs, patents, copyrights, names of domains, registration of vegetable products and varieties, commercial contracts and connected rights.
- She is an Active Member of different Intellectual Property Associations and a Founding Member of the Association for Intellectual Property of Professionals of Costa Rica.
- She focuses on assisting fashion companies and retail companies in navigating Latin American. Based in Costa Rica, Ms Villegas has assisted many companies on issues of market entry, franchising, licensing, grey market goods, import and exports.
- Ms Villegas participated in the review of the Intellectual Property Laws and in several lectures concerning Intellectual Property and Alternative Dispute Resolutions.
- Costa Rican attorney. She is fluent in English and Spanish



Maricruz Villanea Villegas
Partner

IDeas trademarks & patents

Tel: +506 22885797
mvillanea@ideatpcr.com
www.ideatpcr.com

Luis Fernando Vargas Rodríguez

Vargas & Vargas Abogados

Litigation

Alternative Dispute Resolution; Advice and Consultancy

Vargas & Vargas Abogados is a recognised law firm, established in Bogotá D.C., with representation in London, UK, where it is a member of the British-Colombian Lawyers Association. The firm specialises in litigation, alternative dispute resolution, advice and consultancy in areas such as, criminal law, business criminal law, human rights, civil, corporate and labour law, hydrocarbons, mining and insurance regulation, foreign investment, government contracting, among others.

When managing each one of its cases, confidentiality, responsibility and professionalism, as well as using the appropriate techniques, has allowed the firm to practise with success in the prevention and resolution of conflicts. The experience and youth of the team at Vargas & Vargas has allowed it to tackle new areas of law and given it a reputation for breaking new ground in Colombia and abroad. The firm and each of its lawyers have been recognised for their high level of professionalism, skill and commitment when handling each and every case.

One of the firm's most important practices is the proposition of a negotiated agreement, along with instances when it is not viable, whether it is for companies, organisations or persons, national or foreign.

Luis Fernando Vargas Rodríguez, Vargas & Vargas partner and director, noted: "We outline strategies directed to protect our clients' interests by analysing the legal reality of a dispute, thus determining the possibilities and probabilities of a possible litigation. Likewise, a consultancy gives us an overview of every client or business, allowing us to act before the possible controversy."

Luis Fernando Vargas Rodriguez works in the litigation area of Vargas & Vargas. He is a legal adviser with broad expertise in criminal, civil and corporate law, and has represented many companies in important litigations in these areas. He graduated in legal structuring and direction of oil industry projects.

Mr Vargas is part of the defence team of a business group against the Venezuelan State before international bodies in the matter of human rights. He is also a member of the British-Colombian Lawyers Association and the Rosario Attorney College, and an international observer in legal processes for the International Bar Association-Human Rights Institute and the British-Colombian Lawyers Association.

He commented: "The largest institution dedicated to dispute resolution is the judicial branch. This branch, through its judges, has the task of resolving disputes and conflicts among individuals, individuals and government, and among governmental institutions. This means that judges in different jurisdictions have an obligation to define cases that are brought to their attention. There are also other institutions that specialise in alternative dispute resolution, such as Commerce Chambers, which do arbitration, mediation and negotiation."

Moreover, in recent years, oral litigation has been implemented in criminal, civil, administrative and labour cases, providing clients with the principles of immeditation and concentration. New regulations have also been introduced in Vargas & Vargas' active jurisdictions, obligating judges to give rulings in shorter time periods. Mr Vargas added that this is to speed up processes, and was brought about because of existing judicial congestion.



Luis Fernando Vargas Rodríguez
Partner / Director

VARGAS & VARGAS
ABOGADOS

Tel: +57 1 6104401
Fax: +57 3212052688
info@vargasvargasabogados.com
luisfernando@vargasvargasabogados.com
www.vargasvargasabogados.com

Enrique Lopez Zozaya

Zozaya & Ibañez, S.C.

Commercial Law

Corporate Law

Enrique Lopez Zozaya has 15 years of experience in the review, discussion and development of all types of commercial, administrative and civil contracts; legal consulting on administrative, commercial, labour and corporate law. He has extensive experience in the representation and defence of transnational corporations, both in the negotiation of agreements, and courts. (2010 - Present) Partner Director at Zozaya and Ibañez, S.C.

Mr Zozaya has focused his practice in the area of commercial and corporate law (consulting and litigation). He is in charge of directing and coordinating the lawyer's team responsible for the contentious area. He has prepared administrative, commercial, corporate and civil claims. He takes care of the discussion, modification and drafting of all types of contracts, agreements and regulations. He has directed the negotiation in all matters including, among others: the massive dismissal of workers, payments to various creditors, and the acquisition of corporations; he drafted several legal opinions in order that the firm's customers be aware of the respective legal meddling. He has advised some clients in the interest of reforming their statutes for the better functioning of the corporation.

In general, he is in charge of giving the best legal solutions to the companies the firm represents, in order to avoid any kind of problem that could provoke a loss of utility.

Achievements

- In 2010, in conjunction with two lawyers, Mr Zozaya founded the law firm Zozaya e Ibáñez, S.C. that nowadays represents several important companies.
- He has participated in more than 400 civil and commercial lawsuits, obtaining outstanding results.
- He has directed big lawsuits, obtaining outstanding resolutions and achieving an outstanding record.

Memberships and Affiliations

Mr Zozaya is currently a member of the Mexican Law Bar Association. He graduated in law from the Universidad de las Américas, AC 2004-2008, achieving the best average generation.



Enrique Lopez Zozaya

Partner Director

Zozaya&Ibáñez ABOGADOS

Tel: +52553087321

enrique@zei.com.mx

www.zei.com.mx

Mexico

Fernando Hernandez

Vazquez Aldana, Hernandez Gomez & Asociados

Corporate and Commercial Law (Corporate, Mergers & Acquisitions, Private Equity)

Banking and Securities Law; Real Estate Law; Foreign Investment Law

Fernando Hernandez is a partner at Vazquez Aldana, Hernandez Gomez & Asociados (VAHG).

VAHG is the firm to go in western Mexico for corporate, M&A, banking & finance transactions, personal wealth Management, commercial and residential real estate practices, with more than 75 years of combined experience and a large number of high-profile deals back the quality of the Firm. VAHG is proud to have a broad understanding of the opportunities, strengths and challenges of each matter presented to us. We approach transactional (M&A and Financing) deals with an aim to cover every legal and business angle for the benefit of our clients, and help our clients achieve their business goals with full legal protection and optimal risk mitigation.

The four central pillars of the reform are: (i) to reactivate the Mexican development banks; (ii) to improve the judicial framework allowing lenders to foreclose with faster and easier legal procedures; (iii) to increase competition in the financial sector by increasing the number of participants playing under higher standards and (iv) to strengthen the supervision and enforceability of the regulatory financial authorities.

When doing business in Mexico, investors better serve their needs when they receive quality legal advice from professionals with a high degree of preparation and knowledge of the legal and business environments. In VAHG, we will provide you with the tools to safely and effectively navigate through Mexico's legal system, and we are equipped to collaborate closely with private and governmental institutions alike. We will do all the legal work, you can focus on operating and expanding your business.



Fernando Hernandez

Partner

V A H G

VÁZQUEZ ALDANA, HERNÁNDEZ GÓMEZ & ASOCIADOS

Tel: +52 (33) 38171731

Email: fhernandez@vahg.mx

Web: www.vahg.mx

Mexico

Jesús Rodríguez Dávalos

Rodríguez Dávalos Abogados

Energy Law

Jesús Rodríguez Dávalos studied law at the National Autonomous University of Mexico (UNAM). He is the founding partner of a law and consulting firm, Rodríguez Dávalos Abogados (RDA), which has mainly focused on the energy field for the past 20 years. Today RDA is not only a pioneer in the field but a leading energy law firm and a major participant in the energy business.

Mr Rodríguez has played a key role in strategic infrastructure projects that are singled out not only by their importance in the field but for the innovative approach delivered in every project.

He has led numerous first-of-a-kind projects in Mexico, such as:

- The first wet gas exportation pipeline to the US
- The first private petrochemical transportation pipeline
- The first compressed natural gas transportation system by truck
- The first cross-border privately-owned LPG pipeline
- The first three privately-owned LPG pipelines
- The first natural gas operational SWAP between the US and Mexico
- The first interconnection agreement to the Pemex LP Gas pipeline
- The first NAESB agreements for power generation companies, IPPS, and natural gas LDCS in Mexico
- The first project generating electricity from landfill biogas (Bordo Poniente)
- The first solar generated operational electricity project in Mexico
- The first private Naphtha processing plant in Mexico

Mr Rodríguez represents natural gas transportation and storage distribution companies since 1995. He has advised power generation companies since the year 2000, representing IPP, Cogen plants and renewable projects in more than 12 states in Mexico and in Central America; he represents more than 5000 MW of installed capacity. For the last 14 years, he has legally advised Petróleos Mexicanos (Pemex) on strategic alliances regarding gas pipelines and storage facilities. He has led the right of way acquisition of more than 5,500 kilometres for strategic projects. He represents more than 2500 gasoline retail stations. He was the leading legal counsel of "Los Ramones" pipeline of strategic importance in the national infrastructure context. It brings natural gas from Texas to Guanajuato (central state of Mexico). He represents 16 E & P blocks. He and his team recently worked with Pemex to obtain the relevant permits and regulated tariffs for 8 transportation systems of oil, refined products and petrochemicals as well as those of 77 petrochemical and oil product storage facilities.

His recent publications include: Mexico's Energy Reform, Applicable Legislation, by MAPorrúa and Mexico's Energy Reform, Regulations, published by MAPorrúa.

As part of his previous working experience, Jesús participated in the representation of Pemex abroad in the implementation of the North American Free Trade Agreement. Mr Rodríguez is chairman of the Mexican Rights of Way Association (Asociación Mexicana del Derecho de Vía or ADDV) and is a member of the International Right of Way Association (IRWA). He has been Director and Secretary to the Mexican Natural Gas Association (AMGN) Board; legal advisor to the World Energy Council, member of the Publications Committee of the American Gas Association and the Association of International Petroleum Negotiators (AIPN), among other associations.



Jesús Rodríguez Dávalos
Managing Partner

RDA RODRÍGUEZ DÁVALOS ABOGADOS

Tel: +52 55 52020405
jrodriguez@rdabogados.com.mx
www.rdabogados.com.mx

Alejandro Jarillo

Jarillo, Medina & Asociados

Intellectual Property

Industrial Property; Copyright; Corporate

Jarillo, Medina y Asociados, SC, is an office of professionals dedicated to the law. Specialised in Corporate Law, Industrial and Intellectual Property, having a firm commitment to the small and medium companies, to offer them advice and consultancy in the above mentioned subjects for the good operation of their businesses.

Equipment

The lawyers who compose the firm are a group that have postgraduate studies in the areas they serve, so you can have the security and certainty that your affairs will be carried out by professionals who have the knowledge and experience to give them a favourable answer.

Specialties

- Phonetic search
- Design Search
- Brand registration
- Search by denomination
- Corporate Law
- Copyright

Location

The offices of Jarillo, Medina and Asociados, SC, are located in Chichihualtitla 6 Office 5, Comuneros de Santa Ursula, Delegación Tlalpan CP 14049 Mexico City.

Alejandro Jarillo
Partner

Jarillo, Medina y Asociados, S.C.
Attorneys at Law

Tel: +52 55 5424 1314
ajarillo@jarillomedina.com.mx
www.jarillomedina.com.mx

Mexico

Alfredo Medina

Jarillo, Medina & Asociados

Intellectual Property

Industrial Property; Copyright; Corporate

Jarillo, Medina y Asociados, SC, is an office of professionals dedicated to the law. Specialised in Corporate Law, Industrial and Intellectual Property, having a firm commitment to the small and medium companies, to offer them advice and consultancy in the above mentioned subjects for the good operation of their businesses.

Equipment

The lawyers who compose the firm are a group that have postgraduate studies in the areas they serve, so you can have the security and certainty that your affairs will be carried out by professionals who have the knowledge and experience to give them a favourable answer.

Specialties

- Phonetic search
- Design Search
- Brand registration
- Search by denomination
- Corporate Law
- Copyright

Location

The offices of Jarillo, Medina and Asociados, SC, are located in Chichihualtitla 6 Office 5, Comuneros de Santa Ursula, Delegación Tlalpan CP 14049 Mexico City.

Alfredo Medina
Partner

Jarillo, Medina y Asociados, S.C.
Attorneys at Law

Tel: +52 55 5424 1314
amedina@jarillomedina.com.mx
www.jarillomedina.com.mx

Mexico

Eduardo Cervera

BUFETE CERVERA ROJAS, S.C.

IP Litigation

Patents; Trademarks; Copyrights

Eduardo Cervera is a Mexican attorney at law with over 26 years of experience in intellectual property. He graduated with Honours from Universidad Iberoamericana, A.C. with the professional work "Unfair Competition on Industrial Property in Mexico", and has a diploma with specialisation in Corporate and Industrial Direction from Instituto Panamericano de Alta Dirección de Empresa (IPADE), which has helped him to understand from a company view what his clients need and expect of their IP advisors.

Mr Cervera has litigated patents, trademarks and copyrights at all stages (administrative and judicial) for over 24 years for clients such as Hugo Boss, A.G., Stanley Works, Inc., Nintendo of America, Industrias H-24, S.A. de C.V., Ortiz Gaming, S.L. and International Gaming Projects Limited, among others. He is an active member of various national and international IP Associations and has participated in several forums related to intellectual property, unfair competition, criminal actions, and corporate law.

Mr Cervera is a former partner in charge of the IP department for Baker & McKenzie in Mexico. He is experienced in patent and trademark prosecution and litigation for the oil & gas, pharmaceutical, food & beverage, entertainment, construction, clothing and pet food industries among others.



Eduardo Cervera
Partner

C&R
Cervera & Rojas
IPROFESSIONAL SERVICES

Tel: +52 55 8000 0428
eduardo@cyr-legal.com

Lic. Adrián J. Romero

Grupo Consultor EFE™

Transfer Pricing

Audit; Tax; Human Talent Development

Lic. Adrián J. Romer is one of the top international transfer pricing experts in the market and leader in the LATAM practice.

Mr Romero holds a Bachelor Degree in Business Administration by CETYS Universidad (WASC accredited) and many diplomas as an international transfer pricing specialist, by institutions such as: Baker & McKenzie (Mexico), Universidad Anáhuac México Norte (Mexico), Universidad Antonio de Nebrija (Spain), Inter-American Center for Tax Administrations CIAT (Panama), Thomas Jefferson School of Law (USA) and the International Institute for Tax and Finance (South Africa).

He is the founder and managing partner of Grupo Consultor EFE™, an award-winning consulting firm named "Transfer Pricing Firm of the Year in Mexico and LATAM" by different organisations for consecutive years, that works with clients in Central and South America, including more than 110 audit, tax and accounting firms, and more than 1,400 companies directly. Grupo Consultor EFE™ is an Allinial Global member, a top 10 independent accounting firm's association.

He is a founding member and chairman of Pride Partners International™, a transfer pricing and valuation services association.

He was named in 2016 and 2017 as Gamechanger of the Year due to his collaboration across LATAM in the implementation of transfer pricing rules.

Mr Romero is an active member, certified coach and current licensee of the International Association of Coaching (IAC). He is a business professor and key speaker in many international events through the continent, and the founder and president of Fundación Esperanza Contigo, A.C., a non-profit organisation that seeks to transform existing orphanages in Mexico through a highly innovative development plan.



Lic. Adrián J. Romero
Managing Partner

efe GRUPO CONSULTOR Internacional

Tel: +52 (664) 634 3311
ajromero@grupoconsultorefe.com
www.grupoconsultorefe.com

Leonardo Costa

Brum Costa Abogados

Local and International Taxation

Prevention of Money Laundering and Terrorist Financing; Corporate Law; Project Finance

Leonardo Costa's main area of practice is tax, corporate and banking law, as well as counselling to capital market and financial entities on compliance with regulations and prevention of money laundering.

He is an IDB advisor in the consultancy services to the Uruguayan Government on tax reform (2005) and for several Governments in Central America. He was Deputy Chief of Staff of the Presidency of Uruguay (1999 through 2005) in charge of the Executive Branch legal advice, author, co-author and reporting member of bills on taxes, telecommunications, copyright, state purchases and prevention of money laundering and the fight against terrorist financing.

He represented the country before international organisations in the fields of taxes, the fight against drugs, corruption, money laundering and terrorist financing. He was a member of the Joint Commission on Trade and Investment between Uruguay and the United States of America. He was also chair of the National Drug Council of Uruguay. He was a member of the tax departments of Ferrere Abogados and Pricewaterhouse Coopers Uruguay (1992 – 1999). He was a legal and social consultant for the United Nations Development Program, the IDB and several foreign governments in his areas of specialisation.

He obtained his Juris Doctor degree at Universidad de la República Oriental del Uruguay in 1992. In 1998 he completed a postgraduate degree at the International Tax Program at Harvard Law School, Massachusetts. He is Professor of International Taxation of Postgraduate Studies on Tax Specialization (since 2005) and holds the Chair of Financial and Tax Law (since 2007).

He is Professor of Prevention of Money Laundering at Diploma of Sports Law at the Universidad Católica del Uruguay (2012); Professor on Prevention of Money Laundering in the Master of Commercial Law, Universidad de la República (2015); and Professor of Law and Economics at the Universidad de Montevideo (since 2015).



Leonardo Costa

Partner

BRUM COSTA ABOGADOS / LEGAL TAX COMPLIANCE

Tel: +598 2601 7777

lcosta@brumcosta.com

www.brumcosta.com

Uruguay

John Alan Doran

Sherman & Howard L.L.C.

Labour & Employment

Litigation; Trials and Appeal Litigation; Trials and Appeals

John Alan Doran is a member of Sherman & Howard's Labour and Employment Department and has over 25 years of experience counselling and successfully representing employers in all facets of employment law matters.

He regularly represents employers in mass employment, wage/hour class and collective action litigation, as well as employment discrimination, public accommodations discrimination, and wrongful termination litigation. In addition, Mr Doran represents employers in restrictive covenant and trade secret matters in state and federal courts. He also regularly counsels clients on prevention strategies, executive employment contracts, down-sizing and personnel policies.

Mr Doran is a noted speaker and author addressing labour and employment issues and presents regularly at conferences and trade association events throughout the country. In addition, he is regularly acknowledged as a leading lawyer in his field and has been recognised for his work in labour law by Best Lawyers in America every year since 2007. He was recognised by Best Lawyers in America as "Lawyer of the Year" for 2012 in Phoenix in the area of Labour Law – Management. He has been ranked in Chambers USA in the area of Labour & Employment Law every year since 2005 and has been recognised by Southwest Super Lawyers every year since 2007.

Mr Doran has also been recognised by the following organisations:

- Southwest SuperLawyers Top 50 Arizona Lawyers, 2014 and 2015
- Selected to Who's Who Legal: Management Labour & Employment 2015
- Recognised, Arizona Business Leader, AZ Big Media, 2015
- Selected, AZ Business Magazine Top 100 Lawyers, 2014-2015
- Arizona Labour Lawyer of the Year – Corporate INTL 2013
- Selected, Arizona's Finest Lawyers, 2011
- Selected, "Best of the Bar Award" for Labour and Employment Law, 2003, 2004 and 2005

Some of Mr Doran's clients include Basha's/Food City/AJ's Supermarkets, City of Phoenix, Diversified Human Resources, King Soopers (Kroger), Northern Pipeline Construction, PING, Swift Transportation, Sysco Foods and Universal Technical Institute.



John Alan Doran

Member

SHERMAN&HOWARD L.L.C.

ESTABLISHED EXCELLENCE

Tel: +1 602 240 3032

jdoran@shermanhoward.com

shermanhoward.com

Arizona, US

H. James Wulfsberg

Burke, Williams & Sorensen, LLP

Construction

Design Professional Liability Defence

H. James Wulfsberg, chair of Burke, Williams & Sorensen, LLP's Construction Law Practice Group, is a nationally recognised expert in construction law. He has over 35 years' experience in all phases of the construction process, including design, bid build, public private partnerships, design build, engineering procurement construction contracting, construction management at risk, and numerous private and public works projects.

Mr Wulfsberg has tried numerous cases to verdict including jury, court trials and arbitration proceedings, with matters exceeding $500 million in dispute. Such cases involve international power facilities exceeding $1.0 billion in value as well as public private partnerships with values in excess of $500 million.

Mr Wulfsberg has represented clients in mediation, arbitration and litigation. He has represented EPC contractors, public and private owners, architects, and engineers in a variety of major private-public works involving highway projects and extensive internet and voice over transmission telephony projects as well as power, petrochemical and process projects throughout the United States, Latin America and the Middle East.

Mr Wulfsberg graduated magna cum laude from the University of Southern California in 1966 and received his J.D. from the Boalt Hall School of Law, University of California, Berkeley, in 1969. Mr Wulfsberg is admitted to all courts in California and several federal district courts in other states. He has been specially admitted in several jurisdictions.

Mr Wulfsberg is a fellow of the American College of Construction Lawyers. He has been designated as one of the leading construction litigation lawyers in The Legal 500 United States and has been rated by the BTI Client Service as an "All Star" attorney. Mr Wulfsberg is a member of the International Bar Association, the American Bar Association, the San Francisco City and County Bar Associations, a member of the AAA Large, Complex Construction Case Panel of Arbitrators, a member of the AAA Construction Mega Project Panel, and a certified arbitrator of the California state Construction Contract Arbitration Committee.



H. James Wulfsberg

Partner

burke
BURKE, WILLIAMS & SORENSEN, LLP

Tel: +1 (510) 903-8826

jwulfsberg@bwslaw.com

www.bwslaw.com

California, US

William Choi

AlixPartners

Economics

Competition; Intellectual Property; Classwide Damages

William Choi is an experienced economist who assists organisations and governments in solving complex and challenging issues. He has advised companies on matters related to intellectual property, econometrics, statistics, financial modelling, and competition across a range of industries. Mr Choi also has been retained by the US government on a number of complex financial matters. He has served as an expert witness on matters related to intellectual property damages, statistics, econometrics, health insurance, antitrust, finance, and assessment of class damages. Mr Choi holds a PhD in economics from Duke University, and has taught undergraduate economics courses at Duke and UCLA.

Mr Choi has recently been retained by:

- The US government to assist in its investigations of mortgage fraud.
- A US restaurant and gaming company to conduct a statistical analysis of consumer behaviour and design pricing optimisation strategy.
- A multinational automobile manufacturer to assess antitrust damages related to allegations of price fixing by suppliers.
- A global fast food chain to testify on a class action matter related to unpaid remuneration alleged by employees.
- A multinational conglomerate to testify on a consumer class action matter related to a product liability claim.
- A multinational brewing company to assess local market competition and pricing.
- A sovereign patent fund to provide a valuation of SEPs and determine FRAND appropriate rates.
- A technology company to testify on whether proposed royalty rates were consistent with FRAND.
- A gaming company to testify on head start advantages derived from a misappropriation of trade secrets in the virtual reality market.
- A health insurer to assess classwide damages stemming from a data breach.
- A major airline to assist with its petition for deferment of fines imposed by the Department of Justice due to economic conditions in the marketplace.
- A hotel property in Las Vegas to assess the economic impact from bad publicity.



William Choi

Managing Director

AlixPartners
when it really matters

Tel: +1-415-848-0295

wchoi@alixpartners.com

Richard H. Golubow

Winthrop Couchot PC Complex Bankruptcy and Business Reorganisations

Litigation; Liquidations and Acquisitions of Distressed Assets

Richard H. Golubow is a founding member and the managing shareholder of Winthrop Couchot Professional Corporation, a premier bankruptcy law firm established in 1995 and located in Newport Beach, California. Mr Golubow devotes his practice to and has extensive experience in the areas of financial restructuring, insolvency law, complex bankruptcy and business reorganisations, liquidations, and litigation, out-of-court workouts, acquisitions and sales of distressed assets, Uniform Commercial Code Article 9 foreclosure sales, general assignments for the benefit of creditors, and receiverships.

Mr Golubow has a diverse client base that includes representation of debtors, creditors, creditor committees, bankruptcy trustees, assignees for the benefit of creditors, receivers and asset purchasers in a wide range of industries, including retail, consulting, manufacturing, distribution, importing, construction, entertainment, education, religious and other non-profit institutions, fitness, financial services, healthcare, hospitality, financial services, real estate, automotive, agriculture, golf and country club, biotech, transportation, telecommunications and internet businesses, and multi-level marketing.

Mr Golubow has been honoured as the recipient of bankruptcy or financial restructuring attorney of the year awards by several leading international financial publications. The awards collectively recognise success and excellence, expertise, service, achievement and innovation as chosen by industry peers. He has achieved an 'AV Preeminent' (5 out of 5) Peer Rating, Martindale-Hubbell's highest peer recognition, generated from evaluations by other members of the bar and the judiciary for legal ability and ethical standards. He is also rated "superb" (10 out of 10) by the leading independent attorney rating service, AVVO, and has been selected by his peers as a Super Lawyer, representing the top 5% of practising attorneys in Southern California. Mr Golubow is a member of the International Network of Boutique Law Firms (INBLF), an invitation only network of lawyers from single-discipline boutique law firms with the highest level of knowledge, experience, reputation and credentials comparable or superior to what can be found at the highest-ranking full-service law firms.

Mr Golubow has lectured, written about, or been interviewed on varied insolvency related topics including: as a panellist, Commercial Bankruptcy, Workouts and the Valuation Process, 2016 Summer Conference, Southern California Chapter of the Appraisal Institute, July 12, 2016; as a panellist, Bankruptcy & Restructuring Annual Review 2016, Financier Worldwide Magazine, June 2016; as an author, Corporate Principles for Thriving and Avoiding Bankruptcy, Orange County Business Journal, November 2015; as a panellist, Bankruptcy in the Americas Roundtable, Financier Worldwide Magazine, September 2015; as a panellist, Bankruptcy & Restructuring Annual Review 2015, Financier Worldwide Magazine, June 2015; as an author, Use of the Common Interest Doctrine in Bankruptcy Cases, Corporate LiveWire Bankruptcy & Restructuring Expert Guide, March/April 2015; as a guest interviewed on Your Money Talks radio show, host Jerry Slusiewicz, a Bloomberg radio affiliated program, January 5, 2015 about corporate bankruptcy and financial restructuring; as a moderator, Comparative Analysis of Receiverships, Bankruptcies and Assignments for the Benefit of Creditors, California Receivers Forum Loyola VI Conference, January 23, 2015; and as a panellist, Bankruptcy in the Americas Roundtable, Financier Worldwide Magazine, September 2014.



Richard H. Golubow

Founding Member and Managing Shareholder

WinthropCouchot Professional Corporation

Tel: +1 949 720 4100

rgolubow@winthropcouchot.com

www.winthropcouchot.com

New York, US

Steven J. Shore

Ganfer & Shore, LLP

Commercial Litigation

Real Estate Litigation; Securities Litigation

Steven Shore is Ganfer & Shore's managing partner and head of the firm's litigation practice group. He has extensive experience in representing parties in complex commercial litigations and, in particular, in business, real estate and securities controversies.

Mr Shore is experienced in all phases of litigation in both the New York State and Federal Courts, as well as in arbitral forums. He is also a seasoned appellate attorney, having argued before the Second Circuit Court of Appeals and Appellate Divisions of both the First and Second Departments.

Mr Shore was one of the founders of Ganfer & Shore. Prior to forming the predecessor firm in 1979, he was a staff attorney with the Division of Enforcement of the United States Securities and Exchange Commission and thereafter an associate in the litigation department at Weil, Gotshal & Manges LLP.

Mr Shore has lectured at the New York City and State Bar Associations in real estate and mediation and at Columbia Law School on securities law. Mr Shore has also served as an arbitrator for the American Arbitration Association.

Mr Shore is rated "AV" by Martindale-Hubbell, the highest level in professional excellence and ethics, and has been selected as a "Super Lawyer" annually since 2006. Mr Shore was also listed by Thomson-Reuters in their "Super Lawyers" editions in 2011, 2013, 2014, 2015 and 2016 as one of the top hundred attorneys in the Metropolitan New York area. Mr Shore has also been selected as a Fellow of the Litigation Counsel of America.



Steven J. Shore
Managing Partner

GANFER & SHORE, LLP
ATTORNEYS AT LAW

Tel: +1 (212) 922-9250
sshore@ganfershore.com
www.ganfershore.com

New York, US

Michael Connolly

Morrison Cohen LLP

Corporate Finance

M&A; Securities; Insurance

Michael Connolly is a former Co-Chair of Morrison Cohen's Corporate Department. Mr Connolly has more than 30 years of experience in transactional corporate matters, corporate governance, and insurance regulatory and securities law. He regularly advises corporate clients on corporate finance, mergers and acquisitions, securities, insurance, antitrust, banking, executive compensation, and general corporate matters.

Mr Connolly is a Firm Delegate and former Chair of Mackrell International, a network of 90 independent law firms in 60 countries worldwide.

Mr Connolly has represented public and private companies involved in domestic and cross-border transactions, mergers, acquisitions, dispositions, reorganisations, and general corporate matters; committees, boards of directors, and independent directors in relation to corporate governance and fiduciary duty matters; surplus lines and admitted insurers in relation to corporate governance and regulatory compliance matters; issuers, underwriters, and placement agents in a broad range of corporate financing transactions, including private placements and public offerings, proxies, foreign exempt offerings, and securitisations; issuers regarding compliance with federal securities, investment company, and investment advisory regulatory and compliance issues, including under the Securities Act of 1933 and the Securities Exchange Act of 1934; lenders and borrowers in bank financing and other lending transactions, including secured and unsecured commercial loan and subordinated loan transactions and bridge financings; and senior executives and highly-compensated financial professionals on executive compensation matters. Mr Connolly also manages antitrust compliance including preparation and filing of pre-merger notification under the Hart-Scott-Rodino Antitrust Improvements Act.

Mr Connolly is a Member of the International Law Section, New York State Bar Association; a Member of the Business Law Section, International Law Section and Antitrust Law Section, American Bar Association; and a Board Member, and Member of the Executive and Audit Committees, of the Board of Trustees of The Athenian School, Danville, California.



Michael Connolly
Partner

MorrisonCohen LLP
Law Firm to the Middle Market®

Tel: +1 212.735.8788
Mobile: +1 646.509.4105
Fax: +1 917.522.3188
mconnolly@morrisoncohen.com
www.morrisoncohen.com

Tate Russack

RussackLaw

Personal Bankruptcy

Business Insolvency; Work-Outs

Tate Russack is the experienced choice for personal bankruptcy, business insolvency, and work-outs. He heads the RussackLaw's litigation practice.

Mr Russack's extensive experience in business insolvency workouts, creditor and bank restructuring and settlements is focused on returning clients to a sound financial footing. He works as general counsel to business, government service contractors and to individual clients in bankruptcy, insolvency and property,

Professional Experience

With over 20 years experience as an attorney, business consultant and as a former US Army Officer and helicopter test pilot, Mr Russack advises clients on all matters related to the formation, management, operations, financing and capitalisation of businesses throughout the State of Maryland.

Mr Russack provides clients with experienced counsel in corporate contracts, business acquisitions and real estate issues including: leases, development, transactions for business, and sophisticated financial transactions. He also serves as legal counsel to assist businesses that require workout management, debt counselling, liquidation and bankruptcy proceedings, assignments for the benefit of creditors and "soft landings."

Mr Russack advises individuals business owners and Chapter 7 and 11 trustees in simple and sophisticated bankruptcies which include the collection and liquidation of real estate; management, analysis, collection of both personal property and financial instruments as well as in the area of real estate assets, to maximising the value for his clients.

Mr Russack graduated from the University of Maryland School of Law and has a BA from Charter Oak College of the University of Connecticut; he also attended the University of Aberdeen Scotland, University of Miami School of Law, and the University of Western Connecticut.

Consulting

Mr Russack has served as consultant to large Chapter 11 bankruptcies and receiverships in the State of Maryland, throughout the US, and managed off-shore entity resolutions. He provides asset liquidation, financial management, workout consultation and case management services for bankruptcy, the insurance industry, as well as other financial markets.

Mr Russack is also available to serve as a corporate director for off-shore captive corporate entities in the Cayman Islands, Bermuda, Barbados and the Bahamas.

RussackLaw

RussackLaw's dedication to service has made RussackLaw the single largest bankruptcy focused firm on the EasternShore and a TOP TEN 10 Bankruptcy firm in Maryland.

Whether it's a personal or business bankruptcy, Chapter 7, 11 or 13, or to stop foreclosure, we provide you the highest level of expertise and service. RussackLaw will guide you through to a financial fresh start, solving debt, saving your home from foreclosure, regaining good credit, and building a new financial life.

We focus on solving the complexities of bankruptcy for your needs. RussackLaw attorneys provide exceptional personal service whether you are a person in need of relief from debt or running a business in need of bankruptcy or negotiation work. RussackLaw is your best choice for accurate, up-to-date advice for an individual financial solution.



Tate Russack
Senior Partner

RUSSACK LAW
YOUR BANKRUPTCY & DEBT RELIEF PROFESSIONALS

Tel: +1 410 934 4350
tate@russacklaw.com
www.russacklaw.com

Maryland, US

New Jersey, US

Abed Awad, Esq.

Awad & Khoury, LLP

Islamic Law

In our global village, marriages, finance, and commercial transactions are crossing borders. Not surprisingly, American courts must regularly interpret and apply foreign law to everything from the recognition of foreign divorces and custody decrees to the validity of marriages, the terms of an Islamic finance deal, the enforcement of money judgments, or the elements of damages in a commercial dispute or a tort action.

Abed Awad is experienced in complex matters that require attention to detail and strategic litigation planning. With a solid track record, he provides expert witness testimony and related services, such as preparation of briefs and expert reports explaining Shari'a (Islamic law) and the laws of Muslim countries to clients, attorneys, and courts throughout the United States.

Mr Awad has testified, consulted, and/or provided an expert opinion on the laws of the following countries: Bangladesh, Egypt, Gambia, Indonesia, Iran, Iraq, Jordan, Kuwait, Lebanon, Libya, Mali, Morocco, Oman, Pakistan, Palestine, Qatar, Saudi Arabia, Singapore, Sudan, Syria, United Arab Emirates (including Dubai and Abu Dhabi), and many more.

Having the right expert witness at your side can offer a great advantage. Whether you need expert testimony to convince a judge or jury, or if you need a detailed report to explain the issues of your case to a non-expert, testimony from a nationally recognised expert can influence negotiations and even win your case.



Abed Awad, Esq.
Founding Partner

CorporateINTL GLOBAL AWARDS WINNER 2017

Tel: +1 201.462.9500;
+1 877.272.2529
info@abedawad.com
www.abedawad.com

Texas, US

Robb Edmonds

Edmonds & Nolte, P.C.

Intellectual Property

Robb Edmonds is a founding member of Edmonds & Nolte, P.C., a full service IP boutique located in Houston, Texas. Mr Edmonds is a registered patent attorney and licensed to practice in all US District Courts in Texas as well as before the US Court of Appeals Federal Circuit.

Mr Edmonds represents clients in a wide range of intellectual property matters and disputes, with an emphasis on patents and trademarks. Mr Edmonds has extensive experience developing strategies for obtaining, enforcing, and defending intellectual property rights around the world. Mr Edmonds has prepared and prosecuted numerous patent applications in various technology areas, including chemicals, polymers, plastics, medical devices, fashion designs, and all things oil and gas from exploration to completion to production to refining to specialty chemicals.

Prior to practicing law, Mr Edmonds was a process design engineer for a global engineering and construction company where his efforts focused on designing and constructing manufacturing facilities for diverse industries including downstream processing, food processing, intermediates, oil refining, plastics, polymers, and specialty chemicals.

Mr Edmonds is an active speaker and member of several national and local bar associations and patent professional organisations. Mr Edmonds earned his law degree from South Texas College of Law, Master of Engineering degree in Chemical Engineering from Texas A&M University and Bachelor of Science degree in Chemistry from Emory University.



Robb Edmonds
Partner

EDMONDS & NOLTE PC
INTELLECTUAL PROPERTY ATTORNEYS

Tel: +1 281 480 2700
redmonds@edmondsnolte.com
www.edmondsnolte.com

Robert H. Edwards, Jr.

Kilpatrick Townsend & Stockton LLP

Business & Finance

Energy; Mergers & Acquisitions; Emerging Companies; Environmental & Land Use

Mr Edwards is a partner and co-team leader of the Energy, Project Finance and Clean Technologies Practice resident in Kilpatrick Townsend & Stockton LLP's Washington, DC office.

In his role within the firm's Energy and Project Finance team, Mr Edwards collaborates with attorneys across the firm to bring innovative structuring and financing solutions to technology companies operating across the energy spectrum. His significant expertise in project finance and structuring, his experience in accessing cost share grants, DOE and USDA loan guarantees and his knowledge of global commodities markets allows Mr Edwards to provide value added solutions to emerging companies in the energy space.

In the electric sector, he has been extensively involved in smart grid, distributed generation, energy storage, high voltage transmission projects and the digital technologies supporting the transformation of the electric grid. In the oil and gas and biofuels sectors, Mr Edwards works with cutting edge companies working on the introduction and deployment of innovative technologies in the natural gas and oil sectors including gas-to-liquids projects, LNG export projects and producers using hydraulic fracturing technologies to develop shale gas and tight oil in environmentally sound ways. In the biofuels space, he works with companies developing next generation biofuels.

Mr Edwards graduated magna cum laude with an A.B. in economics from Harvard University. He earned a Masters of Business Administration degree from the Stanford Graduate School of Business and a Juris Doctor from Stanford Law School.

Experience Highlights

- Deputy General Counsel for Energy Policy, US Dept of Energy (2009-2011)
- Executive Director, J P Morgan Global Commodities Group, New York City (2011 - 2013)
- Lead Counsel to U.S. Department of Energy in Advanced Technology Vehicle Manufacturing Loan to Tesla Motors
- Lead Counsel to U.S. Department of Energy Lead Counsel in Advanced Technology Vehicle Manufacturing Loan to Ford Motor Company
- Advisor to the Government of Romania on restructuring options for its electric sector
- Representation of steam and electricity provider to large paper and pulp manufacturing plant in Louisiana
- Lead Counsel to energy storage client's successful bid for PG&E storage contract



Robert H. Edwards, Jr.
Partner

KILPATRICK TOWNSEND
ATTORNEYS AT LAW

Tel: +1 202 508 5819
rhedwards@kilpatricktownsend.com
www.kilpatricktownsend.com

Washington DC, US

Eric S. Montalvo

The Federal Practice Group

Military Criminal Defense

Military Law; Government Contracting; International Law

As aggressive defenders, we proudly protect and defend the rights of those who serve our country.

The Military is a large complex system. Whether you are attempting to correct your disability or you are facing investigation for an alleged offense, navigating the system alone can be daunting. Since military criminal and administrative cases are significantly different than civilian proceedings, and because service members have so much at stake, working with experienced lawyers who are fully prepared to fight on your behalf is crucial.

The Federal Practice Group handles the full range of matters affecting our military men and women, including:

- Administrative Disciplinary Actions
- Command and Criminal Investigations
- Criminal Defense and Court-Martial Litigation
- Discharge and Separation Defense
- Medical and Disability Assistance
- Post-Conviction Relief and Appellate Representation
- Records Correction

CorporateINTL GLOBAL AWARDS WINNER 2017
Military Criminal Defense Law Firm of the Year in Washington DC, US



Eric S. Montalvo,
Founding Partner

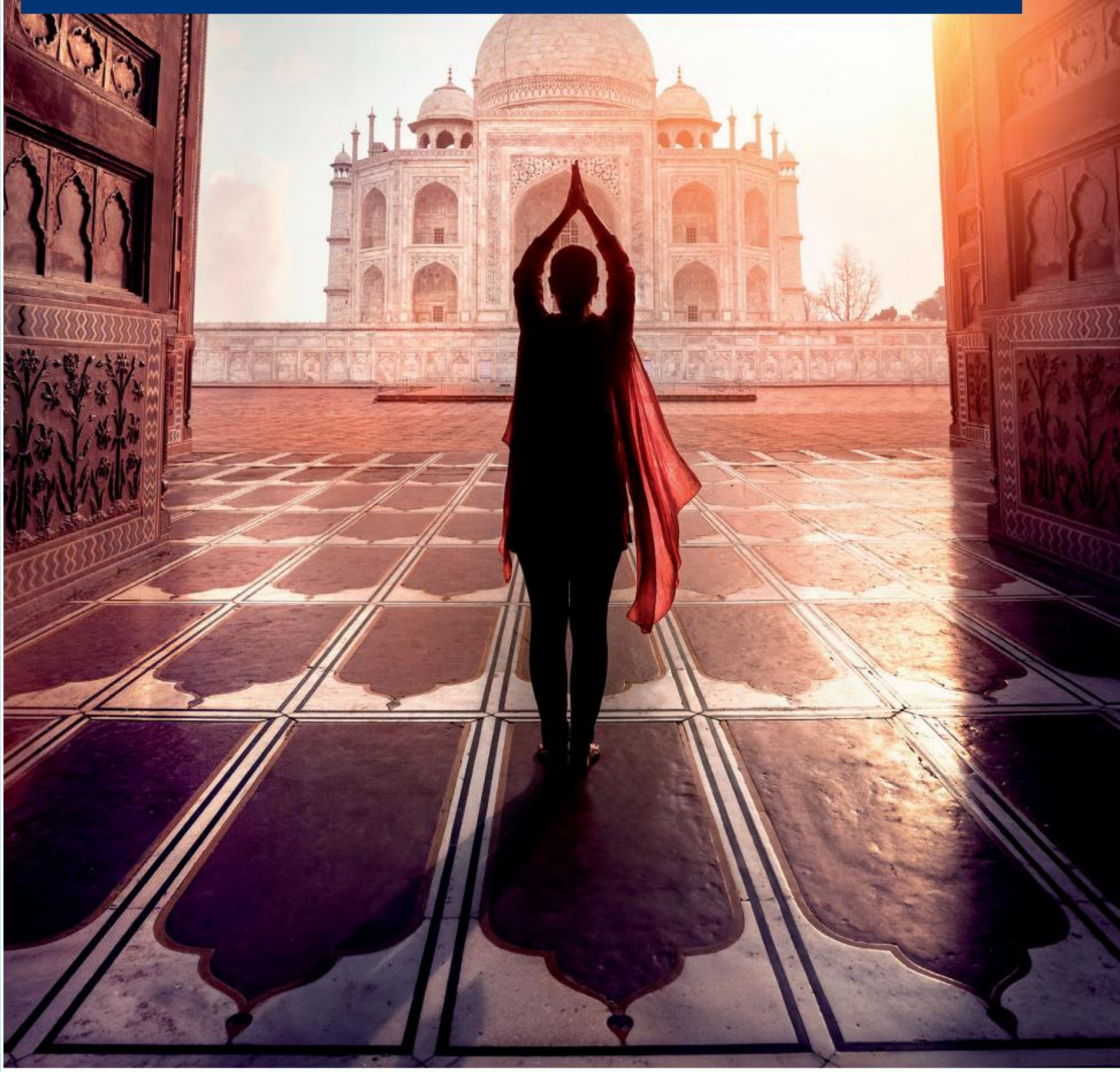
The Federal Practice Group
milcrim@fedpractice.com
Founding Partner
Tel: +1 202.862.4360
1750 K Street N.W., Suite 900
Washington, DC 20006
www.fedpractice.com

The Federal Practice Group
WORLDWIDE SERVICE

Washington DC, US

Asia & Oceania

The outlook for the Asia-Pacific region remains robust - the strongest in the world, in fact - and recent data point to a pickup in momentum, according to the IMF's 2017 Asia and Pacific Regional Economic Outlook. The near-term outlook, however, is clouded with significant uncertainty, and risks, on balance, remain slanted to the downside. Medium-term growth faces secular headwinds, including from population aging and sluggish productivity. Macroeconomic policies should continue to support growth while boosting resilience, external rebalancing, and inclusiveness. The region needs structural reforms to address its demographic challenges and to boost productivity.



Growth in East Asia & Pacific Likely to Remain Resilient

The outlook for developing East Asia is expected to remain broadly positive in the next three years, driven by robust domestic demand and a gradual recovery in the global economy and commodity prices, according to a new World Bank report. Poverty in the region is likely to continue to fall, driven by sustained growth and rising labour incomes.

The global environment and domestic vulnerabilities, however, still pose risks to the region's prospects. In the face of faster-than-expected interest rate hikes in the US, protectionist sentiments in some advanced economies, and rapid credit expansion and high levels of debt in several East Asian countries, the report recommends that policy makers continue to focus on prudent macroeconomic management and ensuring sustainable fiscal balances in the medium term.

The East Asia and Pacific Economic Update expects the Chinese economy to continue to slow down gradually, as it rebalances toward consumption and services. It forecasts China's growth rate to be 6.5% in 2017 and 6.3% in 2018, compared with 6.7% in 2016. In the rest of the region, including the large economies in Southeast Asia, growth is expected to pick up slightly to 5% in 2017 and 5.1% in 2018, up from 4.9% in 2016. As a whole, the economies of developing East Asia and Pacific are projected to expand at 6.2% in 2017 and 6.1% in 2018.

"Sound policies and a gradual pickup in global economic prospects have helped developing East Asia and Pacific sustain growth and reduce poverty," said Victoria Kwakwa, World Bank Vice President for East Asia and Pacific. "For this resilience to be sustained, countries will need to reduce fiscal vulnerabilities while improving the quality of public spending and fostering global and regional integration."

Growth in the region will continue to be driven by strong domestic demand, including public, and increasingly private, investment. This trend will also be supported by gradually rising demand for exports, as emerging markets and developing economies recover. The slow pace of recovery in commodity prices will benefit commodity exporters in the region, but won't unduly hurt the economies of commodity importers in East Asia.

In China, growth will continue to moderate, reflecting the impact of the government's measures to reduce excess capacity and credit expansion. As a result, the report expects activity in the real estate sector to slow down.

The large developing economies in the Association of Southeast Asian Nations will likely expand slightly faster in 2017-18, although for different reasons. The Philippines will benefit from higher public spending on infrastructure, an uptick in private investment, credit expansion, and increased remittances, as growth accelerates to 6.9% in both 2017 and 2018. Higher government subsidies, more infrastructure spending and rising exports will push up Malaysia's economy by 4.3% in 2017 and 4.5% in 2018.

In Indonesia, credit expansion and higher oil prices will help the economy grow 5.2% in 2017, up from 5% in 2016. In Vietnam, growth will rise to 6.3% in 2017, in line with favourable market sentiment and strong foreign direct investment.

The region's smaller economies will generally benefit from the continued vitality of their larger neighbours, and some will also benefit from higher commodity prices. Cambodia's economy will grow 6.9% in 2017 and 2018, with higher public spending and the expansion of agriculture and tourism offsetting a drop in the construction and garment sectors. In Myanmar, growth will reach 6.9% in 2017 and 7.2% in 2018, up from 6.5% in 2016, as infrastructure spending increases and structural reforms attract more foreign investment.

Papua New Guinea will see its economy gradually recover, thanks to a number of new mining and petroleum projects. Mongolia's economy will stagnate in 2017, as the government restores its debt to sustainable levels, but a modest recovery is expected in 2018.

"Despite favourable prospects, the region's resilience depends on policy makers taking account of, and adjusting to, significant global uncertainties and domestic vulnerabilities," said Sudhir Shetty, Chief Economist of the World Bank's East Asia and Pacific Region. "Policy makers should prioritise measures that counteract global risks threatening the availability and cost of external finance, as well as export growth. Efforts should also be made to strengthen policy and institutional frameworks to spur increases in productivity."

The report calls for macroeconomic prudence to address the significant risks to the region's economic prospects. Across the region's large economies, increasing fiscal revenues can help governments finance programs that boost growth and foster inclusion while reducing risks to fiscal sustainability, the report says. Some smaller commodity-exporting economies will need to take steps to increase their fiscal solvency. With rising inflation – albeit from a low level – and potentially more volatile capital flows, the report says policy makers in much of the region should consider adjusting their accommodative monetary policies.

In China, the report recommends that the government sustain its efforts to reduce corporate debt and restructure state-owned enterprises, tighten the regulation of shadow banking and address rising household mortgage debt. Reforms to reduce excess industrial capacity could be complemented with improved social transfers and labour policies. With credit growth remaining high across much of the region, including Vietnam, the Philippines and Lao PDR, the report suggests an emphasis on strengthening regulation and enhancing supervision.

The longer-term challenge for the region lies in sustaining rapid growth while ensuring greater inclusion. Governments can address these challenges by increasing productivity and investment, which have slowed recently in several economies, as well as by improving the quality of public spending.

In the face of rising protectionism outside the region, East Asia can seize opportunities to advance regional integration, including by deepening ongoing initiatives, lowering barriers to labour mobility and expanding cross-border flows of goods and services within the ASEAN Economic Community.

In addition, the report says policy makers can put future economic prospects on a more sustainable path if they take steps to reduce pollution caused by farming, a rising threat amid the intensification of agriculture in the region.

Asia & Oceania contents

Ian Rourke - FB Rice Patent & Trade Mark Attorneys - Agribusiness, Biotechnology - Australia /
Tony Hercok - Watts McCray Lawyers - Business Management & Leadership - Australia 58

Richard L Mitry, Rick Mitry - Mitry Lawyers - Criminal Law - Australia 59

Robert Toth - Wisewould Mahony Lawyers - Franchising - Australia 60

Jianmin Dai - Dentons Law Offices, LLP - Antitrust & Competition/Data Protection & Privacy - China /
Cai Kaiming - Beijing Dentons Law Offices, LLP - Cross-border Merger and Acquisition - China 61

Ramni Taneja - Law Office of Ramni Taneja - Constitutional and Commercial Law - India / Rahul R Mahajan -
Fortitude Law Associates - Corporate Mergers & Acquisitions, Litigation & Arbitraion - India 62

Rahul Chaudhry - Lall Lahiri & Salhotra - Intellectual Property - India 63

Vaibhav Gaggar - Gaggar & Associates - Litigation - India /
Hardeep Sachdeva - AZB & Partners - M&A - India 64

Tasdikiah Siregar - TNB & Partners - Banking & Finance - Indonesia 65

Tamiza Saleh, Tandi Rosandi - Law Offices of Wiriadinata & Saleh - Banking & Project Finance -
Indonesia 66

Michiya Iwasaki - Kusunoki & Iwasaki - Employment - Japan /
Masatake Ide - M. IDE & Co. - Patent & Trademark - Japan 67

Atty. Nilo T. Divina - DivinaLaw - M&A - Philippines 68

Chia Boon Teckl, Wong Kai Yun - CHIA WONG LLP - Family and Criminal Litigation - Singapore 69

Govintharasah s/o Ramanathan - Gurbani & Co LLC - Counsel in Shipping and Commercial Litigation &
Arbitration - Singapore / Paul Chu - Guoju Law Firm - E-Commerce - Taiwan.....70

Alex Hsin - Guoju Law Firm - International Investment - Taiwan /
Thi Thuy Le - Lawlinkvn - Corporate & Business - Vietnam 71

Ian Rourke

FB Rice Patent & Trade Mark Attorneys

Agribusiness, Biotechnology

Clean Energy

Ian Rourke acts primarily for Australian clients including research institutes, universities, listed companies and start-up companies. He prepares and prosecutes patent applications, evaluates the external patent landscape and intellectual property positions of competitors, manages patent oppositions, and conducts complex patent invalidity, infringement and due diligence analyses. Dr Rourke handles large global patent portfolios and protects inventions in the agricultural and biotechnology fields in a large number of jurisdictions outside Australia.

Before joining FB Rice in 1998, Dr Rourke had a broad background in the biological sciences. He initially studied agricultural sciences before completing a BSc (Hons) at the University of New England. His PhD research at CSIRO, Entomology, focussed on molecular neuroendocrinology. Dr Rourke subsequently undertook two post-doctoral roles. Firstly at the Clinical Biochemistry Department of the National University Hospital, Copenhagen, where he worked on gene evolution, transcription and prohormone processing of vertebrate neuropeptides. Thereafter, he worked on blood cell growth factors and gene regulation of cell survival in activated T lymphocytes at the Walter and Eliza Hall Institute of Medical Research in Australia.

As well as CorporateINTL Agribusiness Sector IP Patent Attorney in Australia for 2017, Dr Rourke was awarded the title Most Client Focused IP Specialist in 2017 by the Financial Review Client Choice Awards. In winning the award, clients described Dr Rourke as demonstrating "responsive and effective communication, knowledge of relevant law and technical subject matter, good commercial awareness."

As a result of his scientific research Mr Rourke has 14 publications in peer reviewed international journals.

Mr Rourke is a registered Australian Patent Attorney.



Ian Rourke
Partner

FB RICE
IP The IP Navigators

Tel: +61 3 8618 4109
irourke@fbrice.com.au
www.fbrice.com.au

Tony Hercok

Watts McCray Lawyers

Business Management & Leadership

Change Management; Marketing & Business Development

Anthony E. Hercok, partner and chief operating officer of Watts McCray Lawyers, has more than 30 years of management and leadership experience, stretching across various industries. Mr Hercok has worked for some of the world's leading organisations, including News Limited, Dentsu Inc., Scholastic Inc., Village Roadshow and Free TV Australia.

Mr Hercok's organisational management experience caught the attention of Watts McCray because it would allow him to spearhead the varied management aspects of running a busy legal firm, in addition to increasing growth and taking the firm to the next level.

Mr Hercok has extensive knowledge in various concepts, including professional services; publishing, media, advertising and communications; entertainment; and industry representation and manufacturing. He is also facilitating and instructing for the UNSW Australian Graduate School of Management Executive MBA programs. He has also handled mergers and acquisitions, change management, organisational management, stakeholder management, program management and coaching. He also directs efforts on general business development, manufacturing and value chain development, market research, social media placement and strategy, and project planning.

Mr Hercok has 10 years of legal experience, five of them in his current role at the firm. He has vast duties in bringing a wealth of business, management and marketing knowledge to the firm. He is providing advisory services, and overseeing the marketing, branding, human resources, information technology, web development and strategic direction of the firm. He is improving the internal process and brand equity and developing four new office locations across the Sydney and Central Coast markets. Finally, he is offering management consultancy services to clients in Sydney, Parramatta, Canberra, Brookvale, Frenchs Forest and Erina.

Mr Hercok has been named a Worldwide Branding Executive of the Year in Business Services. While inclusion in Worldwide Branding is an honour, only small selections of members in each discipline are chosen for this distinction.



Tony Hercok
Partner/Chief Operating Officer

Watts McCray
LAWYERS

Tel: +243654700
thercok@wattsmccray.com.au
www.wattsmccray.com.au

Rick Mitry; Richard L Mitry

Mitry Lawyers

Criminal Law

Commercial Litigation and Advisory

Rick Mitry, Mitry Lawyers co-founder and partner, specialises in criminal law, but has also practised in commercial litigation and advisory services and international law. He has practised as a barrister and as a solicitor, being involved in several high profile cases in a variety of fields.

Mr Mitry has acted in several public inquiries and matters involving issues of international law and diplomacy. He has represented clients in a range of indictable matters, including murder trials, major drug offences and assault matters, as well as summary offences.

He has published several legal and business articles, including 'Business Law of the Middle East', 'The Law of Diplomacy and the Rules of Protocol' and 'Discrimination in the Australian Legal System'.

Mr Mitry has led a number of political and business delegations to the Middle East and was the founder of the Australian Lebanese Chamber of Commerce in 1985, as well as a local chapter of the International Association of Lions Clubs.

Mitry Lawyers, founded in 2009, has had significant wins in the last 12 months in the area of private and public international law, particularly cases involving diplomatic immunity and foreign state immunity. These cases have demonstrated that there is no unimpeachable immunity for governments, diplomats and consuls. Mr Mitry would like to build on these successes to give the firm a more global reach. He commented: "To remain competitive, it will be important to expand and make the firm more accessible to international clients. It is imperative to provide personal, immediate and effective service."

Richard L Mitry, also co-founder and partner at the firm, practises in the field of commercial litigation and advisory, mortgage and banking law, insolvency and media law. He has worked at top-tier and boutique firms in Australia and in the United Arab Emirates, and has been involved in several start-up businesses.

He has experience in advising corporate and individual clients in litigation and insolvency matters at all levels of the Australian court system. He advises businesses of all sizes in relation to their commercial dealings.

In the entertainment field, he represents producers, production companies, performers and writers, talent agents and managers in a range of advisory and litigation matters. He also advises corporate and individual clients in relation to mortgage and possession matters.

He has also acted in matters of corporate crime and government anti-corruption enquiries. He believes that it is important to "always put myself in a client's shoes, and then to consider the direction forward".

His work has been published in the Law Society Journal of New South Wales, including 'No guarantee in guarantees', regarding personal guarantees by parents for loans given to children; and 'Liquidators to recover sums paid to the Australian Taxation Office'.





Rick Mitry; Richard L Mitry
Co-Founders / Partners

MITRY
LAWYERS

Tel: +612 9222 2833
rick@mitry.com.au;
richard@mitry.com.au
www.mitry.com.au

Robert Toth

Wisewould Mahony Lawyers

Franchising

Business Law; Corporate Law

Wisewould Mahony is a highly regarded mid tier law firm established in 1853 operating a modern legal practice offering clients fixed fees and fees based on scope of services. The firm operates with clients in an open and transparent manner and offers clients fixed fees based on scope of works. This provides its clients with certainty and the ability to monitor and budget for their legal costs.

Robert Toth is an accredited business law specialist with expertise in the following areas:

- Franchising – acting for franchisors (local and international), franchisees, master franchisees, area developers;
- Dispute resolution – mediations – solutions and strategies;
- Company and business law;
- Mergers and acquisitions of small to large businesses;
- Retail leasing, property and development projects, joint venture syndicates;
- Establishing businesses and companies in Australia for foreign companies and acting as a resident director/officer;
- Licensing and distribution, commercial and contractual agreements, software licensing and development agreements;
- General commercial, corporate advice and consultancy, shareholder/unitholder agreements and buyouts;
- Corporate law – directors duties and corporate compliance;
- Pharmacy law – advice to pharmacists and pharmacy representative organisations such as Pharmaceutical Defence Limited (PDL);
- Contract – tenders and Australian consumer law (Competition and Consumer Act 2010);
- New energy law – solar – regulation requirements;
- Liquor licensing and gaming.

Mr Toth holds the following memberships and associations.

- Franchise Council of Australia (FCA);
- International Franchise Lawyers Association (IFLA);
- Franchise Association of New Zealand (FANZ);
- US Commercial Service;
- Public officer, registered agent and company director for a number of foreign companies in Australia;
- Advisory board member to franchisor clients.



Robert Toth
Partner



Tel: +61 3 9612 7297
robert.toth@wisemah.com.au
www.wisewouldmahony.com.au

Jianmin Dai

Dentons Law Offices, LLP

Antitrust & Competition/Data Protection & Privacy

Anti-corruption

Ken Dai earned his LLB and LLM respectively from the China University of Political Science and Law, and the University of Bristol in United Kingdom. Currently, Ken Dai is the Vice Chair of Antitrust Committee at the Shanghai Bar Association, member of the Antitrust Committee of the IBA, the Competition Committee of the IPBA, and Asian Competition Forum. In addition, he is the columnist of Forbes China.

Ken Dai specialises in antitrust investigation, antitrust compliance, merger filing and private antitrust litigation. He is one of the first lawyers who practice antitrust law in China. He has advised certain multinational companies on establishing antitrust law manuals and compliance programs. He has also advised numerous multinationals on the application of the PRC Anti-monopoly Law and enforcement policies in relation to distribution practices in China. In addition, he has a diversity of experience advising both foreign companies and domestic enterprises in making merger filings before MOFCOM. Furthermore, he has regularly assisted and represented certain enterprises in completing and bringing private antitrust litigations in China. He has experience advising companies in handling the legal issues between intellectual property rights and antitrust laws.

Additionally, Ken Dai has more than five years' experience in advising clients on the every aspect of data protection & privacy, and cybersecurity, including without limitation: (1) data breach and cybercrime, (2) global data transfer solutions, (3) Compliance with local privacy laws, (4) Information governance and records management, (5) Privacy impact assessments and risk management, (6) Security policies and bring your own device (BYOD), (7) government and law enforcement data requests, (8) digital media privacy and CRM strategy, (9) outsourcing and HR solutions.



Jianmin Dai
Partner

大成 DENTONS

Tel: +86 13916113437
jianmin.dai@dentons.cn
www.dentons.com/zh/jianmin-dai

Cai Kaimng

Beijing Dentons Law Offices, LLP

Cross-border Merger and Acquisition

International Trade Remedy; Anti-trust; Corporation Compliance

Cai Kaiming is a senior partner at Beijing Dentons Law Offices. He specialises in international trade remedies, cross-border investment and Competition Law. Mr Cai is a deputy director of Trade Remedy Advisory Committee of China Counsel for the Promotion of International Trade (CCPIT) and has served as a counsel for China Chamber of Commerce for Import & Export of Machinery and Electronic Products (CCCME), China Chamber of Commerce for Import and Export of Textile and Apparel (CCCT), and China Chamber of Commerce for Import and Export of Light Industrial Products and Arts-Craftes (CCCLA).

Mr Cai has extensive experience supporting multi-national companies in anti-dumping and anti-subsidy investigations initiated by Chinese and foreign state authorities. Besides, he also acts for various industry associations.

On December 5, 2014, Turkish Ministry of Economy (TME) initiated a safeguard measure investigation against smart phone exporters. ZTE Corporation, being the largest smart phone exporter, engaged Mr Cai to respond in this case.

On March 4, 2016, TME issued a final decision not taking any safeguard measures against smart phone exporters, being a total success for the ZTE Corporation.

On November 17, 2015, the US Department of Commerce initiated an anti-dumping and countervailing investigation against exporters with respect to certain products from the People's Republic of China. NOK (Wuxi), one of the major exporters to the US, engaged Mr Cai from lots of candidates to respond this investigation.

On April 4, 2016, US DOC issued the preliminary CVD determination notice deciding preliminary countervailing duty as follows: NOK (Wuxi) received a rate of 2.68%, which is the lowest duty among all the respondents.

Meanwhile Mr Cai also fought for the production exclusion for NOK(Wuxi) and, in July, 2016, the client's production was successfully excluded – a rare result in the history of US trade remedy cases.



Cai Kaimng
Senior Partner, Director of the Board of Beijing Headquarter

大成 DENTONS

Tel: +86 10 5813 7525; +86 18612250069
kaiming.cai@dentons.cn
www.dentons.com

Ramni Taneja

Law Office of Ramni Taneja

Constitutional and Commercial Law

Corporate Law; Civil Law; Criminal Law

Born in New Delhi, India, on 4th December 1955, and educated in Mumbai, India, and London, England, Ramni Taneja enrolled as an Advocate on 17th October 1980, on the Roll of the Bar Council of Maharashtra, [Mumbai], subsequently transferred to the Bar Council of Delhi on 20th October 1997. She was admitted on 3rd March 1997 as a Solicitor of the Supreme Court of England and Wales, [now known as the Senior Courts of England and Wales]. She is also a Notary appointed in 1999 by the Government of India, New Delhi, India.

Since 1997, she practices in New Delhi, India, as an Advocate in the Supreme Court of India and the High Court of Delhi, apart from various other tribunals and courts in Delhi and in India. From 1980 till 1982 she was trained as an Advocate with Little & Co., Advocates and Solicitors, Mumbai, India; she headed the office of Little & Co., Advocates, in New Delhi, India, from 2002 till 2006. From 1983 till 1997, Ms Taneja was licensed and practiced as a Legal Consultant with A.R. Hilal & Associates, Advocates and Legal Consultants, in Dubai, United Arab Emirates.

Ms Taneja completed her school education through Grey Coat Hospital, Westminster, London, England, United Kingdom, as a consequence of which she obtained the University of London, General Certificate of Education, Ordinary Levels and Advanced Levels, between 1972-1974. She obtained her BA Honours [First Class Honours] Degree in English Literature [Major] French Literature [Subsidiary] in 1977 from Elphinstone College, University of Bombay, India. She obtained her LLB Degree [First Class] in 1980 from Government Law College, University of Bombay, India. She was awarded the Diplôme Supérieur d'Etudes Françaises Modernes in 1975 by l'Alliance Française, Paris, France, [Mention Tres Honorable: i.e. Distinction] and was ranked first in the examination in 1975 in India and Asia.



Ramni Taneja
Sole Practitioner

RAMNI TANEJA

Tel: 91 11 4155 2051
ramni@ramnitaneja.com
www.ramnitaneja.com

Rahul R Mahajan

Fortitude Law Associates

Corporate Mergers & Acquisitions, Litigation & Arbitration

Competition Law; Securities Law; JVs & Restructuring

Rahul R Mahajan, the managing partner of FLA has been ranked as a leading practitioner in the corporate (merger & acquisition) area by Chambers Asia, 2009. Moreover, he was recognised as regulatory counsel in the telecommunications, information technology and media industries, Who's Who Legal, 2007, 2008 and 2009; as well as being noted as a communications and financial services specialist, Legal 500, 2008.

Mr Mahajan practices on the corporate and commercial laws of India with emphasis on cross-border transactions. Mr Mahajan advises on mergers and acquisitions, securities laws, financing laws, telecommunications and IT regulations, investment regulations, entry strategies for multinationals and general advice on corporate and commercial laws.

Mr Mahajan has negotiated and advised on multi-jurisdictional joint-venture and shareholder agreements, technology transfer agreements, financing documents, investment agreements, corporate due diligence matters, assisted on public tender offers, and advised on corporate and commercial laws. He has represented companies in various industries like aviation, banking, entertainment media, software technology, satellite, telecommunications, textiles and venture capital funds.

Mr Mahajan's practice also involves family laws in India and has given advice and counsel to certain clients on the family laws in India.

Fortitude Law Associates' key clients include marquee repeat Fortune 500 clientele, of which more than 60% are US corporations.

Some of such clients include: Danaher Corporation (US); Avon (US); Cistenique Investment Fund B.V.; Ridgeback Capital (US); Oman International Development and Investment Company SAOG; Harsco Rail (US); Colfax Corporation (US)

FLA's specialised industry niches include financial services, education, IT and telecom, education, pharma and life sciences, media and entertainment, real estate and infrastructure.



Rahul R Mahajan
Managing Partner

F · L · A
FORTITUDE LAW ASSOCIATES

Tel: +91-22-49151100
rmahajan@fortitude-law.com

Rahul Chaudhry

Lall Lahiri & Salhotra

Intellectual Property

IP & Non IP Litigation; Corporate & Commercial; Arbitration & Dispute Resolution

Rahul Chaudhry, Managing Partner at LLS, started his practice in 2002 as a trial court litigator and soon moved into IP Litigation with LLS in 2004. His dynamism and professional fervour combined with his emphasis on solution based approach to all matters provided the firm a fresh professional outlook. As his responsibilities at the firm steadily multiplied, he was soon at the helm of LLS's practice, and thereafter gradually succeeded to becoming the Managing Partner at LLS in September, 2014. Under his "progressive approach", the firm transformed from a family run practice into a major business law firm with immense respect the world over.

As a result of his steady & effective leadership, thorough business acumen, extremely well founded knowledge of IP, excellent interpersonal skills, LLS today has grown from only a handful of attorneys to over 60 attorneys and a support staff of 90.

The firm has not only seen an overhaul in its outlook and manner of working, but also an astonishing increase in its client base, number of attorneys, progress & success of its IP practice as well as IP and non-IP litigation practice. Mr Chaudhry has developed an enviable bond with his clients and is proactive in identifying issues for clients and anticipates their needs. His strong grasp of law enables him to undertake IP work internationally for clients in diverse industries and of various sizes. Not satisfied by merely elucidating the law, he encourages his clients to develop long term strategies based on business goals and long term cost-benefit analysis.

He has committed himself and the firm to develop with the needs of the clients. While creating extensive depth in practice areas and expertise, he places special emphasis on meeting business goals of the clients through legal services. His dedication towards ensuring optimum results for clients by providing innovative solutions in line with legal realities has earned him immense trust of global industry giants in assisting them in protecting and furthering their business goals. He is sought after by his clients for his tailor made solutions that cover the vast spectrum of business types across the industrial segments.

Mr Chaudhry's strengths lie in both macro level work, like advising clients on management and protection strategies for their complex portfolios world-wide, and in micro level work, including the treatment and execution of strategies for individual matters. Mr Chaudhry can easily be considered as an outstanding resource for IP issues in India and worldwide. He has emerged as one of the most prominent faces in IP in the recent years and it is in no small measure a result of his leadership that LLS is today regarded as one of the fastest growing firms in the country.

Key clients include: Alcon, Metlife, ABG etc.



Rahul Chaudhry
Managing Partner

LLS | Lall Lahiri & Salhotra

Tel: +91 11 4350 0000
gpo@lls.in
www.lls.in

Vaibhav Gaggar

Gaggar & Associates

Litigation

Corporate; Antitrust/Competition; Money Laundering; Gaming Laws

Gaggar & Associates (G&A) is a full service law firm with its head office in New Delhi, India. Vaibhav Gaggar, managing partner, has successfully led as the main counsel in some of the most complex and high stake litigations in India, especially in relation to niche areas of laws such as anti trust/competition, money laundering, white collar crimes, cyber & intellectual property laws, gaming laws, oppression & mismanagement/hostile takeover attempts, environmental laws & domestic & international arbitrations.

His in-depth working knowledge of businesses has enabled the firm to be on the Board of Advisors in a number of companies, especially in the online business domain, telecom, real estate and hospitality sectors.

Every year there are a number of judgments reported by the Supreme Court of India as well as by various other courts in the country where Mr Gaggar has played a lead role. Some of the watershed judgments relate to as diverse fields as competition laws, environmental laws, white collar crimes, arbitrations and intellectual property disputes.

The firm also has an extensive corporate practice with particular focus in the online, e-commerce, gaming, real estate domains, both at a start up & a mature level. The firm has structured numerous private equity, venture capital, joint venture take overs across spectrum.

He is regarded as a leading attorney for gaming and gambling law and is credited with being the architect and author of the Nagaland Prohibition of Gaming and Promotion and Regulation of Online Games of Skill Act, 2016 passed by the Nagaland legislative assembly.

Mr Gaggar leads a cutting edge team of litigating attorneys specialising in specific sectors which enables the team to work in a focused and cohesive manner while understanding the concerns and interests of the clients.

Mr Gaggar is also credited with getting the Competition Commission of India to provide a model agreement for the real estate sector. He regularly speaks on various media and news channels in India as a leading expert on topics ranging from competition law to real estate.



Vaibhav Gaggar
Managing Partner

Gaggar & Associates

Tel: +91 (011) 4052-6797
vaibhav@gaggarassociates.com
www.gaggarandassociates.com

Hardeep Sachdeva

AZB & Partners

M&A

Private Equity; Transaction Financing; Real Estate Investments

Hardeep Sachdeva is a senior partner at AZB & Partners. With more than 21 years' experience, he advises Indian as well as international clients and is consistently rated as India's leading corporate and M&A lawyer.

Mr Sachdeva advises across several sectors, including e-commerce, real estate, education, technology, hospitality, industrial parks, retail, health care, infrastructure, insurance, alcoholic beverages and others. Mr Sachdeva has been associated with several landmark M&A and private equity investment transactions in such sectors and has done some pioneering work in these areas.

Mr Sachdeva has been actively advising on various private equity investments and other financing transactions, including listed debt securities within and outside India, in both listed and unlisted companies and on numerous acquisitions, joint ventures, including cross-border transactions. He advises clients on investment strategies, transaction structures and is involved in drafting and negotiating transaction documents for such investments and re-structuring of companies in preparation for investment and otherwise.

Mr Sachdeva has been consistently ranked as a leading corporate lawyer in India by some of the most credible publications, including the Legal 500 – Asia Pacific, the Chambers – Asia, the Expert Guide, the Who's Who Legal and others.

Mr Sachdeva has been a member of governmental and other industry committees. He is an economics graduate from Shri Ram College of Commerce (SRCC), Delhi University and a law graduate from the Campus Law Centre (CLC), Faculty of Law, Delhi University. He was admitted to the Indian Bar in 1995. He is a member of the Bar Council of Delhi and Delhi High Court Bar Association. In 1995, he joined Ajay Bahl & Co., a Delhi-based corporate law firm which was one of the predecessor firms that formed AZB & Partners in the year 2004. He is a key member of AZB & Partners since.



Hardeep Sachdeva
Senior Partner

AZB & PARTNERS
ADVOCATES & SOLICITORS

Tel: +91-9810065311
hardeep.sachdeva
@azbpartners.com

TNB & Partners

Banking and Finance

Aviation Finance; Shipping Finance; M&A

Tasdikiah Siregar is a banking and finance lawyer at Norton Rose Fulbright's associate office in Jakarta, Indonesia.

Ms Siregar has 20 years' experience as a lawyer. Her practice focuses on banking and finance including aviation and shipping finance, mergers and acquisitions, and general regulatory advice.

Ms Siregar has advised banks and other financial institutions on transactional debt finance work, mergers and acquisitions in the banking and finance sectors, and integrating foreign bank branch offices in Indonesia. She is recognised by Euromoney as one of Indonesia's leading banking & finance and aviation lawyers, and by **IFLR1000** as a leading financial and corporate lawyer. She leads an '"incredibly hardworking" team [which] provides "accurate, consistent and swift advice"' (*Legal 500 Asia Pacific*, 2016),

TNB & Partners

TNB & Partners works in association with Norton Rose Fulbright Australia and brings together the decades of experience of our people working in Indonesia.

Strategically positioned in the country's financial and commercial centre in Jakarta, TNB & Partners works exclusively with Norton Rose Fulbright to provide clients with the highest quality legal services and experience in the Indonesian market.

We are strong across banking and finance, corporate and commercial work, and actively support major local and international companies participating in Indonesia's vibrant emerging economy.

As part of Norton Rose Fulbright's global platform, we can draw on the depth and strength of our global practice. This allows our clients to benefit from our international reach in markets and jurisdictions around the world.

TNB & Partners key areas of work include:

- banking and finance
- corporate, M&A and securities
- dispute resolution

Norton Rose Fulbright

Norton Rose Fulbright is a global law firm. It provide the world's pre-eminent corporations and financial institutions with a full business law service. The firm has 3800 lawyers and other legal staff based in more than 50 cities across Europe, the United States, Canada, Latin America, Asia, Australia, Africa, the Middle East and Central Asia.

Recognised for its industry focus, Norton Rose Fulbright is strong across all the key industry sectors: financial institutions; energy; infrastructure, mining and commodities; transport; technology and innovation; and life sciences and healthcare.

Wherever it is, the firm operates in accordance with its global business principles of quality, unity and integrity. It aims to provide the highest possible standard of legal service in each of its offices and to maintain that level of quality at every point of contact.



Tasdikiah Siregar
Partner

TNB & PARTNERS
In association with Norton Rose Fulbright Australia

Tel: +62 21 2965 1801
tasdikiah.siregar@nortonrosefulbright.com
www.nortonrosefulbright.com

Tamiza Saleh; Tandi Rosandi

Law Offices of Wiriadinata & Saleh

Banking & Project Finance

Energy & Natural Resources; Infrastructure; Merger & Acquisition

Wiriadinata & Saleh prides itself for being one of the oldest commercial and corporate law firms in Indonesia. The firm, which initially specialised in the energy and natural resources sector based on the demand for such legal services at that time, has since 1978 expanded its expertise in accordance with the development and sophistication of the Indonesian economy, and now provides a full range of commercial and corporate legal services, with its primary area being banking & project finance and followed by the areas of energy and natural resources, infrastructure and merger and acquisition.

The firm has consistently been working towards and maintaining its position as one of the leading commercial and corporate law firms in Indonesia, and provides a full range of legal services to many prominent Indonesian, foreign and multinational business enterprises and financial institutions. The firm has been recognised and awarded by international institutions. In 2014, the firm was named Editors' Choice – Project Finance Law Firm of the Year in Indonesia by CorporateINTL. Recently, the firm has been awarded as the Oil & Gas Law Firm of the Year by Legal 2015 Awards – Corporate Livewire.

Ms Tamiza Saleh is the lead partner of the firm. She has been partner of the firm since 1996 and has extensive experience in providing legal consulting and advisory services in the areas of banking and finance and possesses vast experience in corporate and project finance transactions, aviation and automotive, mergers and acquisitions transactions. Some of her major transactions include the financing of Paiton II Project, a coal-fired power generation project in East Java, Indonesia, the international issuance of guaranteed secured notes by one of the biggest pulp and paper companies in Indonesia, the offshore financing and international offering of secured notes for the financing of a geothermal power plant in Indonesia, the debt restructuring of the Indonesian state owned airline company and national flag carrier, the merger of four state owned banks into the largest Indonesian state owned bank, and the Murabaha (Islamic) financing to a major Indonesian telecommunication provider by a syndicate of commercial lenders for the purchase of telecommunication equipment. She has been recently awarded as the Project Finance Lawyer of the Year in Indonesia by CorporateINTL Legal Awards 2015 and Global Law Experts 2015 Awards.

Mr Tandi Rosandi is a partner of the firm. He has experience more than 15 years in providing legal consulting and advisory services. He has strong experience in the areas of energy and natural resources, particularly the oil and gas, infrastructure projects, and merger & acquisition. Some of his major transactions include the restructuring of the Indonesian National Oil Company's LNG business and the acquisition of several oil & gas PSC blocks.



Tamiza Saleh
Lead Partner
tamiza@wands-law.com



Tandi Rosandi
Partner
tandi@wands-law.com

WS
WIRIADINATA & SALEH
Law Offices

Tel: +62-21-2505175 (hunting)
www.wands-law.com

Michiya Iwasaki

Kusunoki & Iwasaki

Employment

General Corporate

Education:

- The University of Tokyo (B.A., 1994)
- Bar Admissions :
- Japan (Daini Tokyo Bar Association)

Career:

- Kusunoki & Iwasaki (Tokyo) (December 2012-current);
- Atsumi & Sakai (Tokyo) (November 2007-December 2012, January 2010-as Partner);
- Financial Services Agency of Japan (April 2005-October 2007);
- Kamo Law Office (Tokyo) (April 1999-February 2005).

Michiya Iwasaki's practice is focused on employment and general corporate. Since admitted to the bar in 1999, he has been engaged in a lot of litigations including employment cases on behalf of a wide range of companies both domestic and foreign based and advised companies on issues related to employment including producing rules of employment, changing working conditions, restructuring with employee reduction etc.

Some of his previous legal experiences regarding employment are as follows:

- Representation in defending action claims for withdrawal of disadvantageous modification of work rules and collective agreements
- Representation in defending action claims for damages for death and injury during employment
- Representation in defending action claims for withdrawal of dismissals for poor performances and behavior issues
- Representation in negotiating with labour unions in collective bargaining sessions
- Advices on the adjustment of the gap of working conditions and construction of new system, resulting from M&A
- Advices on the incentive package plans and dismissals for adjustment
- Advices on the mental health issues during employment.



Michiya Iwasaki

Partner

KUSUNOKI & IWASAKI

Tel: +81-3-6402-4575

iwasaki@k-i.jp

www.k-i.j

Masatake Ide

M. IDE & Co.

Patent & Trademark

Masatake Ide is a Japanese Patent Attorney admitted in 1984 and is the founder of the firm M. IDE & Co. located in Tokyo, Japan in 1995, specialising in counsel and representation in the procurement of patents, trademarks and other IP rights.

Mr Ide is a specialist of chemical and biochemical IP matters and was a chairman of the biotech/life-science committee of JPAA in 2004, and therefore M. IDE & Co. has first become popular as a firm providing good legal expertise in chemical/biotechnological areas, and has now grown to handle a wide range of IP matters, including mechanical, electrical, design patent, trademark and unfair competition.

Mr Ide is not only active as an IP practitioner but also has been making a great contribution to the IP industry in Japan since he was an executive officer of Japanese Patent Attorneys Association (JPAA) in 2009-10, and a vice president of JPAA in 2011-12, also as a vice president of the Education Institute of JPAA in 2012-16, contributing the continuing education for patent attorneys. He was a member of the board of examiners for examination of Japanese patent attorneys in 2014-15, and since 2012 has been a lecturer (concerning response to office action in chemical field) of the JPAA practical training course, which is mandatory to join JPAA.

Mr Ide is a member of JPAA, AIPPI and FICPI, and can communicate in Japanese and English.



Masatake Ide

Partner

M. IDE & Co.
井出國際特許事務所

Tel: +81 3 3263 7749

officei0p@midepat.com

www.midepat.com

Atty. Nilo T. Divina

DivinaLaw

M&A

Commercial Litigation; Banking & Finance; Tax

Nilo T. Divina is a recognised expert and bar reviewer in Commercial Law and the Dean of the University of Santo Tomas – Faculty of Civil Law, one the Philippines' leading law schools.

Atty. Divina has a post-graduate diploma from Robert Kennedy College, Switzerland in International Tax Law. He earned his Bachelor of Law degree from the UST Faculty of Civil laws as class Valedictorian, magna cum laude and Rector's Awardee for Academic Excellence. He earned his degree in BA Behavioural Science, cum laude, as a consistent dean's lister and college scholar, from the same university.

He founded DivinaLaw in 2006 and grew it from a crew of nine lawyers to the present complement of 52 attorneys and counsels with core competence and dedication to varied areas of legal practice, including but not limited to civil, criminal and commercial litigation; banking and finance; corporate advising, including mergers & acquisitions, take-overs, and initial public offerings; special projects and taxation; and, cross-border and international transactions, among others.

Atty. Divina continues to advise and represent some of the Philippines largest banks, insurance and health companies, realty companies, educational institutions, and several high net-worth individuals. He is a member of the Board of Directors of a number of top Philippine corporations, including the United Coconut Planters Bank, one of the Philippines' top banks.

An active member of several Supreme Court committees on reforms in legal education and court procedures, Atty. Divina is a sought-after speaker on various legal topics such as debt restructuring, debtor-creditor relationship reforms, procedural reforms, public interest cases involving elected officials, presidential impeachments, anti-graft and corrupt practices issues, realty law, finance and investment, and special court proceedings. He has appeared as an expert guest in several highly acclaimed television public information shows and continues to do so whenever his schedule permits.

DivinaLaw is illustrious for its holistic handling of mergers and acquisitions through the prevention of legal problems and cost-effective, strategic and innovative solutions to legal and implementation issues. The firm's M&A experience may be considered among the most extensive in the country. It represents a broad range of high net-worth individuals, private and public corporations, both local and international. Its undisputed track record in providing strategic legal advice, formulating cost-effective structures and high-quality innovative approaches involves –

a. M&A planning, including documentation of the Plan and Articles of Merger, obtaining regulatory approvals and post-merger implementation;
b. Initiation and thwarting of corporate takeovers, management buy-outs and asset/equity divestments;
c. Corporate workouts, rehabilitation, restructuring and recapitalisation;
d. Shareholder agreements, block sale and pooling arrangements;
e. Joint ventures and asset acquisitions;
f. Private and public equity offers and acquisitions; and
g. Extensive legal and corporate due diligence.



Atty. Nilo T. Divina
Managing Partner

DIVINALAW
Dynamic Lawyering

Tel: +632 822-0808
nilo.divina@divinalaw.com
www.divinalaw.com

Chia Boon Teck, Wong Kai Yun

Watching Mr Chia at work in Court is similar to watching a professional boxer slowly taking out his opponent. His punches are precise, strong and lethal. Every argument was made as planned and we saw how quickly the Complainant ended up retreating to a defensive stance. I am so glad to have Mr Chia fighting on my behalf. I have worked with quite a number of lawyers before and finding one with a fighting spirit and killer instinct is very difficult. Many came across as very proficient in their offices, only to wane in Court. Mr Chia is definitely of a different breed. He is one consistent fighter who spares no effort to study the case and the opponent. His prep work is first class and his performance in Court is as beautiful. If you are encountering similar troubles, Mr Chia is the person to call.

Mr Wu X K
Singapore

I went to Ms Kai Yun Wong during an extremely stressful and emotional time and over the past year and a half, she has been outstanding in her ability to advise, take instructions from me, be sensitive at the same time, and has handled my case with the utmost professionalism. She has become more than just 'a lawyer' to me and is someone I would highly recommend and trust in any future endeavours."

Ms Juliet Stannard
British expat
in Singapore

Whilst trying to get a divorce, I had engaged 3 different law firms in the past. All of whom I had to change, one after another, purely because they didn't seem to match the professionalism I was expecting. On the other hand, I was very impressed with the amount of hard work Ms Wong put into my case. The diligence she and her team worked with was superior to any I have seen. What's more is that she turned around the case for me, and what could have been just a mediation process turned into a divorce settlement within minutes, the outcome of which I was rather pleased with. Needless to say, I cannot thank her enough and recommend her enough. She truly has the best interest of her clients at heart and her work proves it over and over again. Thank you Ms Wong!

Ms P. Kumar
Indian expat in Singapore

My father and I would like to thank Mr Chia for his huge effort and excellent service provided for our case. His skills in questioning and deep sincerity in handling our problem have given us a chance to fight for what we rightfully deserve. We were on the verge of giving up, fortunately, Mr Chia gave us very helpful legal advice as he sat down and discussed in depth with us during each and every meeting. He is always prepared in Court and very efficient in his work. In Court, he is always ready with carefully planned lethal tactics to bring the defendants down. He never fails to impress us each time he fights in Court. My father and I are extremely pleased and satisfied with his service. We are very glad to have found Mr Chia to represent us. We will definitely recommend him to those who are in need of legal assistance. Thank you Mr Chia for your wonderful and impressive service! Cheers to a great warrior!

Ms Melody Peh Singapore

"Right from our first meeting, I knew Ms Wong Kai Yun was different and exactly the lawyer I had been looking for. She is sharp, direct and very focused, yet very empathic and sensitive. Her very thorough advice has been invaluable. Her team as well has always been very professional and helpful. I have recommended Ms Wong to several friends and will continue to do so with no reservation. She is someone I deeply trust and highly recommend."

Ms V. Cornu French expat in Singapore



Chia Boon Teck
Co-Managing Partner
chiaboonteck@chiawongllp.com



Wong Kai Yun
Co-Managing Partner
wongkaiyun@chiawongllp.com

CHIA WONG LLP
ADVOCATES & SOLICITORS
COMMISSIONER FOR OATHS
NOTARY PUBLIC

Tel: +65 6342 0002
Fax: +65 6348 0002
www.chiawongllp.com

Singapore

Govintharasah s/o Ramanathan

Gurbani & Co LLC

Counsel in Shipping and Commercial Litigation & Arbitration

Drafting of Commercial Agreements; Setting up of New Commercial Ventures; Arbitration

Engaged primarily as Counsel in civil litigation involving all types of contractual and tortious disputes and casualties in shipping, air carriage, freight forwarding, insurance (marine and non-marine) as well as general litigation involving contractual disputes, joint ventures, international trade of commodities. Conducted investigations and reported on piracy claims and other marine casualties. Involved in arbitration hearings as Counsel and as Arbitrator. Advising on and executing cross border enforcement of local and foreign court judgements and arbitration awards.

Advising on, negotiating and drafting a wide range of commercial agreements, cross border investments, incorporations and new business ventures.



Govintharasah s/o Ramanathan

Managing Director

GURBANI & CO LLC

Tel: +65-63367727

govin@gurbaniandco.com

www.gurbaniandco.com

Taiwan

Paul Chu

Guoju Law Firm

E-Commerce

Personal Data Protection; Tax; Human Resource

Paul Chu is a senior partner and co-founder of Guoju Law Firm in Taipei.

Mr Chu is a PhD candidate of Fu Jen Catholic University. He was the Senior Manager, Tax and Legal Dept. of PricewaterhouseCoopers ("PwC") Taiwan and senior attorney of PwC Legal Taiwan before he co-founded Guoju Law Firm in 2008.

Mr Chu has devoted years to e-commerce and personal information protection area. He was the 5th to 7th Civil Counsel Committee of National Information & Communications Initiative Committee, and attended as legal counsel in multiple government's and NGO's projects in related to the e-commerce, including the project of 2nd Generation E-invoices (for taxation) and the project of individual tax data protection system of Ministry of Finance, the Large Payment Service for the E-Banking of the Bankers Association, and the project of a large company to develop innovative mobile third-party payment application service. In addition, he assisted clients from different industries to build their personal data protection system, and he is also a long-term legal counsel and external trainer of Yahoo Taiwan. Through these multidisciplinary cases above, he further expended his specialty in the use of big date. He is the vice president of the Open Data Alliance and attended as legal counsel of Big Data Alliance to draft a white paper of data exchange models to encourage the industries of Taiwan to use big data to improve their business processes.

As an expert in human resource area, Mr Chu is the counsel and the Chief Arbitrator of labor-management disputes of many central and local governments. This year, he was appointed by the government as a chairman of the negotiation process of a mass lay off case (more than 1,800 employees involved) from the dissolution of an airline company in Taiwan. Through his patiently mediating, both parties successfully reached a settlement and further relieved the social tension aroused from this case. In addition, he also assisted many multinational enterprises, including SONY, in the compliance of the relevant labor lays of Taiwan.



Paul Chu

Partner

Tel: +886-2-2577-6123

paul.chu@gjlaw.com.tw

www.guojulawfirm.com.tw/en/default.aspx

Alex Hsin

Guoju Law Firm

International Investment

Merger and Acquisition; General Corporate; Commercial Dispute Resolution

Alex Hsin, as a practicing lawyer in both Taiwan and mainland China, has expertise in international investment, merger and acquisition, general corporate affairs (including but not limited to dispute resolution). He is also a qualified patent attorney in Taiwan, a certified senior forensic accountant in China and the US, and sits as the executive partner of Guoju Law Firm in Taipei, and the senior partner of MHP in Shanghai. Mr Hsin obtained an LLB degree from Fu Jen Catholic University, an MBA degree from National Taipei University, an LLM degree from Northwestern University in the US, and a PhD degree from East China University of Political Science and Law, and attended a doctoral program of BA at National Taipei University.

Mr Hsin began his legal career in 1993 and worked for PricewaterhouseCoopers (Taiwan) and Lee & Li before he established Guoju Law Firm in 2008. He has devoted years to international investment and M&A, and been recognised as one of a few lawyers who have cross-border investment and M&A experience in Greater China and are familiar with market demands and the regulations in cross-strait regimes. He also has years of practical experience in tax litigation and planning, and precious knowledge of Taiwan tax laws, ordinances, interpretations, taxation practices, and judicial decisions.

Mr Hsin has well-rounded and rich executive experience in providing legal services for private and public sectors, such as multinational IT groups, tobacco and liquor groups, fashion groups, e-commerce and the online game industry, convenient store chains, the automobile industry, government agencies, the financial industry, the media industry, hotel chains, etc. Mr Hsin owned "Top 100 Corporate Attorney in Asia and Pacific Area" recognised by Lawyer Monthly in 2011, and "A List - The Top 100 Lawyers for China Practice" recognised by China Business Law Journal in 2016 as well.



Alex Hsin
Partner

Tel: +886-2-2577-6123
alex.hsin@gjlaw.com.tw
www.guojulawfirm.com.tw/en/default.aspx

Le Thi Thuy

Lawlink Vietnam LLC.

Corporate & Business

Mergers & Acquisitions; Investment and Finance; Contract

Prior to founding Lawlink Vietnam Law Firm, Le Thi Thuy worked as Group General Counsel in several multi-international enterprises in Vietnam and Asia region, and spent six years in two leading international law firms in Vietnam, while there she was counsel to large companies, investment funds and financial institutions providing M&A and corporate restructuring service and representing them in complex litigations. Earlier, at the very young age, she had a distinguished career in Vietnamese Government as an associate director of DONRE, Hochiminh City, and used to be a permanent member of several boards of advisors and councils advising local government on resolving disputes, claims and demonstration in many key projects in Northen, Vietnam. She's directly settled up hundreds of disputes in the field of land acquisitions and clearance.

Her primary focus is on legal advice with respect to corporate law, investment, mergers & acquisitions, corporate restructuring and business litigation, covering a broad range of industry sectors including infrastructure & real estate, retails, F&B, FMCG, Consumer Good, Technology Information, Telecommunications, Healthcare, Education, etc.

She represents foreign investors in relations to investment models, deal structure, structured financing transactions, and post M&A, and advised private equity funds, financial institutions and issuers in bond investing and debt instruments in private and public companies in Vietnam.

Ms Le earned her Master of Laws (LLM) at the Law School, Helsinki, a Bachelor of Laws (LLB) from University of Law, Ho Chi Minh City, Vietnam. In addition to her legal background, Thuy has also studied and achieved Master of Business Administration (MBA) from University of Pennsylvania USA.

Clients appreciate Ms Le's ability in identifying and addressing problems within different organizations in different sectors and providing clear road map of solutions with flexible approaches, and most notably, her ability to convey complex ideas in simple terms.



Le Thi Thuy
Managing Partner

LAWLINK VIETNAM

Tel: +84 964 159 880
thuy.le@lawlinkvn.com
www.lawlinkvn.com

Africa & The Middle East



Economic growth in Sub-Saharan Africa is rebounding in 2017 after registering the worst decline in more than two decades in 2016, according to the new Africa's Pulse, a bi-annual analysis of the state of African economies conducted by the World Bank.

The region is showing signs of recovery, and regional growth is projected to reach 2.6% in 2017. However, the recovery remains weak, with growth expected to rise only slightly above population growth, a pace that hampers efforts to boost employment and reduce poverty.

Nigeria, South Africa, and Angola, the continent's largest economies, are seeing a rebound from the sharp slowdown in 2016, but the recovery has been slow due to insufficient adjustment to low commodity prices and policy uncertainty. Furthermore, several oil exporters in the Central African Economic and Monetary Community (CEMAC) are facing economic difficulties.

The latest data reveal that seven countries (Côte d'Ivoire, Ethiopia, Kenya, Mali, Rwanda, Senegal, and Tanzania) continue to exhibit economic resilience, supported by domestic demand, posting annual growth rates above 5.4% in 2015-2017. These countries house nearly 27% of the region's population and account for 13% of the region's total GDP.

The global economic outlook is improving and should support the recovery in the region. Africa's Pulse notes that the continent's aggregate growth is expected to rise to 3.2% in 2018 and 3.5% in 2019, reflecting a recovery in the largest economies. It will remain subdued for oil exporters, while metal exporters are projected to see a moderate uptick. GDP growth in countries whose economies depend less on extractive commodities should remain robust, underpinned by infrastructure investments, resilient services sectors, and the recovery of agricultural production. This is especially the case for Ethiopia, Senegal, and Tanzania.

Sustaining Reforms Key for Economic Recovery in the Middle East and North Africa

Plagued by war, violence, and low oil prices, economies in the Middle East and North Africa (MENA) region will see growth of 2.6% in 2017, down from 3.5% in 2016, according to the World Bank's semi-annual MENA Economic Monitor. But after 2017, driven by ongoing reforms, the situation is expected to improve slightly and growth could exceed 3% in 2018 and 2019.

"No part of the region has escaped the impacts of instability, which have ranged from devastating people's lives to interrupting trade and discouraging investment," said Hafez Ghanem, World Bank Vice-President for the Middle East and North Africa Region. "Still, we are changing our outlook from 'cautiously pessimistic' to 'cautiously optimistic' because we see promising signs in the fruits of economic reform, a sense of stability in the oil market, and the fact that eventually all conflicts end."

While the region's overall growth is expected to decline as a result of a slowdown in the economies of oil exporters, oil importers should perform better with growth picking up to 3.5% in 2017 from 2.9% a year before. Despite a sluggish overall economic prospect in the region, the report points to some positive signs of recovery in countries like Egypt, which is successfully implementing key reforms to increase revenue and control expenditure, and is expected to see its Foreign Direct Investment (FDI) double in 2017 reaching $5 billion. At the same time, with low oil prices, oil exporting countries have embarked on solid macro-economic reforms which helped them maintain their economic stability.

"The prospects for a recovery in growth and faster development in the Middle East and North Africa are within the grasp of the countries in the region," said Ghanem. "To achieve that, economic reforms and diversification are a must in order to make room for private sector growth that can create badly needed jobs. At the same time, the quality of schools needs to be improved in order to give young people the skills they need to compete for those jobs."

The MENA Economic Monitor emphasises that the sustainability of economic recovery in the region will depend on the effectiveness of any future peace-building and reconstruction efforts. A special section of the new report focuses on the impacts of the conflicts in Libya, Syria and Yemen, and suggests strategies for reconstruction to build and consolidate stability. Causing wide-scale human suffering, weakened institutions and devastated economies, the spillover effects of the three civil wars have also affected neighboring countries such as Jordan, Lebanon and Tunisia, which are hosting an unprecedented number of refugees while seeing their trade, tourism, and security undermined. The report outlines principles that can guide post-conflict reconstruction which must rebuild not just infrastructure, but inclusive institutions, the lack of which was a major cause of the conflict.

"Civil wars, coupled with an economic slowdown, have created newly vulnerable groups and significantly weakened public services such as health and education," said Shanta Devarajan, World Bank Chief Economist of the Middle East and North Africa Region. "Breaking that vicious cycle of violence and economic recession calls for a collective effort to support the region in a peace-building process that would eventually achieve long-term political and economic stability."

To illustrate one major aspect of the reconstruction challenge, recent World Bank estimates show that if a political solution were to be reached in Syria and reconstruction begins, it will take 10 years for the Syrian Gross Domestic Product (GDP) to get close to its pre-war level, if the economy grows by 5% on average. Growing at lower than this rate will delay the recovery by another 10 years.

As important as economic recovery, it is critical that reconstruction efforts be geared toward consolidating peace to avoid the possible resumption of conflict. The report recommends that any future reconstruction process be inclusive and internally-driven, based on a national vision that the donor community supports rather than leads. Noting that the civil wars involve sectarian conflict, the report finally calls on post-conflict governments to consider giving greater prerogatives to sub-national entities as a way of preserving territorial integrity.

"Peace in the Middle East and North Africa region is a global public good," said Ghanem. "Any reconstruction effort has to be a nation-building exercise and should address the root causes of the conflict in order to prevent its recurrence by building inclusive institutions, giving voice to citizens, and creating jobs for displaced and resident populations."

Africa & The Middle East contents

Philip Forsang Ndikum, Esq - Ndikum Law Offices - Banking and Financial Regulation - Cameroon 76

Benoit Tshibangu - Tshibangu Ilunga & Partners SCA - M&A - the Democratic Republic of Congo 77

Richard Kwame Asante - Kwame Asante & Associates - Audit - Ghana 78

Dr David E. Tadmor - Tadmor & Co. - Antitrust - Israel 79

Amit Acco, Tsvi Kan-Tor - Kan-Tor & Acco - Corporate Immigration - Israel 80

Nyamodi Ochieng-Nyamogo - Nyamogo & Nyamogo Advocates - Litigation - Kenya /
Richard Deeb - D&C Legal Services - Dispute Resolution - Lebanon 81

Ali Bin Abdullah Bin Ali - Ali Bin Adbullah Bin Ali Law Firm - Construction and Real Estate Advocacy - Saudi Arabia / Nico Olwagen - Norton Rose Fulbright - Business Development and Marketing - South Africa 82

Salma Chaari - ABDELLY & ASSOCIATES LAW FIRM - M&A - Tunisia 83

Philip Forsang Ndikum, Esq.

Ndikum Law Offices

Banking and Financial Regulation

Maritime/Aviation Law

Philip Forsang Ndikum is a Barrister-At-Law in England and Wales, called from the Honourable Society of Lincoln's Inn, London and a Barrister and Solicitor of the Supreme Court of Cameroon, called from the Court of Appeal, Douala, Cameroon, Africa.

He is founder of Ndikum Law Group: Ndikum Law Offices Limited, England, United Kingdom; and Ndikum Law Offices, Douala, Cameroon, Africa; and Ndikum Publications, London, England.

Mr Ndikum was a research and graduate assistant at the University of Minnesota Human Rights Center. He clerked (foremost LL.M. Programme, University of Minnesota, USA) for the honourable judge Nancy D. Dreher, United States Bankruptcy Court, Minneapolis, Minnesota, USA. He has worked in Law firms in Douala, Cameroon; Paris, France; England, United Kingdom; and Minnesota, USA.

Mr Ndikum is currently a lecturer in OHADA Law at the Cameroon-European Union Cooperation Programme d'Appui au Secteur de la Justice (PAJ). His major publications are 'Focus on Emerging & Developing Economies' (2005, Trafford Publishing, USA) and the four volume compendium of 'Encyclopaedia of International Aviation Law' (2014, Trafford Publishing, USA) which is the first of its kind ever internationally and in Cameroon in particular.

He is featured in the Who's Who in America for outstanding achievements and is featured in the Who's Who: American Law Students for outstanding academic achievements.

Mr Ndikum obtained an LL.M. honours degree in Banking Law and Financial Regulation from the London School of Economics and Political Science (LSE). Before joining the LSE, he obtained a post graduate diploma in Professional Legal Skills from City University London and obtained the BVC at the Inns of Court School of Law.

He obtained a Juris Doctorate degree from William Mitchell College of Law, Saint Paul, Minnesota, USA. In addition, he obtained an LL.M. with distinction from the University of Minnesota Law School, Twin Cities Campus, Minneapolis, Minnesota, USA.

He was a distinguished law student at the University of Luton Law School where he obtained an LL.B (Hons). He also obtained a diploma in International Human Rights and Human Rights from Strasbourg, France. Prior to this he studied at École Nationale de l'Aviation Civile, Paris, France.

He is a graduate of Cameroon Protestant College Bali (commonly called Bali College or CPC), Bali, Cameroon, Africa.

He is a member of: London Court of International Arbitration (LCIA); American Bar Association; Association of Trial Lawyers of America; Minnesota Black Lawyers Association; National Black Association; Bali Old Boys Association; and Cameroon Bar Association.

Mr Ndikum has a deep understanding and experience in all aspects of banking and financial regulation, maritime/aviation and corporate and commercial law and has counselled on countless major transactions and litigation.



Philip Forsang Ndikum, Esq.
Managing Partner

NLO

Tel: +237 33 47 15 37
philip@ndikumlawoffices.com
www.ndikumlawoffices.com

Cameroon

Benoit Tshibangu

Tshibangu Ilunga & Partners SCA

Mining and Natural Resources

Corporate; Financial Institutions; Energy

This law firm has huge experience handling complex cases involving conflict of laws related to arbitration awards (London, Paris, New York, Hong Kong and so on) recognised and enforced in the for of OHADA. Further, it assists and represents clients in courts challenging undue taxation.

It carries out due diligence on behalf of international banking and financial institutions involved in investment projects in OHADA zone: sureties related to hydropower dams construction, due diligences prior to M&A; assisting clients in mining for licence applications and good standing of licences.

In corporate matters, drafting articles of association, by-laws and assisting clients with board meetings.

This law firm operates throughout the Francophone countries of the OHADA zone in Africa, including DR Congo (Kinshasa, Lubumbashi, Kolwezi, Matadi, Boma...), Congo-Brazzaville (Brazzaville, Pointe-Noire...), Cote d'Ivoire: Abidjan, Comoros: Moroni, Mali: Bamako, Niger: Niamey, Cameroon: Yaounde and Douala, Gabon: Libreville, Central Africa: Bangui, Burkina Faso: Ouagadougou, Benin: Porto Novo, Chad: N'Djamena, Senegal: Dakar, Togo: Guineas.

Tshibangu Ilunga & Partners SCA is in association with the American firm Cooke Robotham LLC based in Washington DC, US. Tshibangu Ilunga & Partners is also in association with the French chamber Simon & Associés.

Tshibangu Ilunga & Partners SCA is complying with anti bribery legislations, notably: the UK Bribery Act (UKBA), 8th April 2010 as well as the American Foreign Corrupt Practices Act (FCPA), 1977.

Benoit Tshibangu is the Founder of Tshibangu Ilunga & Associates (www.tshibangulegal.com), he is also an associate of the American firm Cooke Robotham LLC based in Washington DC (www.cookerobotham.com).



Benoit Tshibangu
Founding Partner

TSHIBANGU ILUNGA & ASSOCIES AVOCATS

Tel: +243 999 937 791;
+243 821033009
info@law-tia.com
www.tshibangulegal.com

Richard Kwame Asante

Kwame Asante & Associates

Audit

Taxation; Corporate Governance; Integrated Financial Management Systems

Kwame Asante & Associates (KAA), established in June 1991 under Ghana's companies code 1963, Act 179, is a three-partner firm of chartered accountants and auditors based in Accra, the capital of Ghana. It is a professional services firm offering accounting, audit, tax, business advisory and specialty consulting services.

Richard Kwame Asante, the firm's founder and managing partner, has around 35 years of broad professional experience covering audit, taxation, corporate governance and integrated financial management systems. He has an MBA and is a member of the Institute of Chartered Accountants in Ghana.

Rita Sraha, the business consulting partner, has 17 years of professional experience in corporate management, organisational planning, analysis of financing needs and training. She also has an MBA.

Arnold Okai is the assurance and business advisory partner. He is a fellow of the Association of Chartered Certified Accountants (ACCA) and a member of the Institute of Chartered Accountants (Ghana). He has 22 years of professional experience in accounting, audit, tax planning and investment advisory services.

KAA focuses largely on audit work, including statutory, tax, forensic, performance, procurement and payroll audits. Consulting services represent another important area of the firm's work, including business process reviews, organisational restructuring, capital restructuring, business valuation and economic and market studies. It also provides accounting, tax consulting and company formation services. The client base covers a diverse range of sectors from public services and banking, through communications and hospitality, to agriculture and energy.

The firm's journey, since 1991, has been a combination of enterprise, vision and good corporate governance attributes. This saw it selected to represent the former Andersen Consulting (at the time Arthur Andersen and Andersen consulting), in 1996, and then the former Arthur Andersen until 2003, in Ghana.

KAA's consultants aspire to, and continue to deploy, global best practices while offering the best value to its clients. The firm employs accountants, consultants and other professionals who have provided quality services and contributed to the success of local professional services firms, and who are able to successfully compete with the international firms within.

Richard Kwame Asante

Office Manager; Accountant

Tel: +223 302 222 777

kaaghana@gmail.com

Dr David E. Tadmor

Tadmor & Co.

Antitrust

Regulatory; Mergers & Acquisitions; Arbitration and Litigation

Dr David E Tadmor, Tadmor & Co. managing partner, specialises in antitrust, regulatory, mergers & acquisitions, and arbitration and litigation. His practice includes the representation of leading multinational clients in a large variety of industries, as well as many of Israel's largest industrial and holding companies, financial Institutions and energy companies.

Tadmor & Co., established by Dr Tadmor in 2005, is a premier Israeli law firm with lawyers favoured by clients operating in all sectors of the Israeli economy. The firm comprises of a highly skilled and professional team of around 70 lawyers and trainees. Many of the lawyers are multilingual and have studied or are admitted to practise in overseas jurisdictions. The firm provides insightful and strategic commercial advice to a diverse range of clients both in Israel and internationally. Tadmor & Co. has a reputation for excellence and brings its clients the best results through tailor-made solutions and top quality service.

Dr Tadmor is recognised as a leading expert in the area of competition law. He served as the Director General of the Israel Antitrust Authority (IAA) between February 1997 and February 2001. During this time in office the IAA trebled in size, legislative amendments were introduced and much of the foundation for Israel's competition law and enforcement policies was laid. Dr Tadmor introduced the IAA to the competition committee of the OECD. He was also the driving force behind the cooperation agreement between the United States and Israel in the area of competition.

Dr Tadmor is also a leading expert on regulatory matters in Israel, representing major clients in administrative and legislative procedures, before governmental committees, and in connection with proposed regulation and legislation. He also represents clients in large-scale arbitration proceedings and in administrative and commercial litigation proceedings. His experience in the area of mergers and acquisitions spans over more than 20 years. He has extensive experience also in the area of energy, where he represents Israel's largest gas and energy companies. He also has extensive experience in the health and telecom sectors.

Dr Tadmor is active in various charitable organisations and maintains a diversified pro bono practice.

In the past, he was a senior partner at Caspi & Co., a leading mergers and acquisition firm in Tel Aviv. Prior to becoming Director General of the Antitrust Authority, Dr Tadmor was a member of the Antitrust Court in Israel. Previously He was a corporate attorney with the New York law firm of Wachtell, Lipton, Rosen & Katz. Dr Tadmor is a graduate of the Hebrew University School of Law (LL.B.) and NYU School of Law (LL.M., S.J.D.).

Dr Tadmor is an adjunct professor at the Tel Aviv University School of Law (Antitrust Law). In the past he was also an adjunct professor at the Hebrew University of Jerusalem (The Law and Practice of Privatization), the Interdisciplinary Center (Antitrust Law) and Tel Aviv University School of Law (Telecommunications Law, Corporate Law).



Dr David E Tadmor
Managing Partner

TADMOR & Co.

Tel: +972-3-6846016
david@tadmor.com

Tsvi Kan-Tor, Amit Acco

Kan-Tor & Acco

Corporate Immigration

Labour Law

Kan-Tor & Acco is a global immigration law firm comprised of three inter-related practice areas: Israel-bound immigration, US-bound immigration & global immigration.

KTA values its clients. The firm's team is constantly working to provide regular "Client Alerts" and "Breaking News" to keep its clients up-to-date on what's happening in the field of immigration law today.

The firm strives to contribute added value to the practice of immigration law through publications, employee trainings and seminars, and most of all, exquisite client care. Its attorneys have authored books on immigration-related issues, published in English, German and Hebrew, as well as a series of Client Guides on specific visa types.

The KTA lawyers and attorneys are members of the Israeli Bar, AILA (American Immigration Lawyers Association), IPBA (Inner Pacific Bar Association) and several United States Bar Associations.

Kan-Tor & Acco is frequently cited in the media as an authority on immigration matters, and its attorneys lecture extensively at immigration law-related events around the world.

Tsvi Kan-Tor

Tsvi Kan-Tor's practice combines a rare combination of Entrepreneurship and Global Corporate Relocation Law, and embraces legal issues arising from the integration of technology, capital raising and business law.

Mr Kan-Tor provides active assistance to multinational high-tech, semiconductor, banking, and beverage and business consultancy corporations in the transfer of employees to Israel.

Mr Kan-Tor is a member of the committee on foreign workers of the Israel Bar Association, responsible for leading legislative and policy activities with regard to the entry of foreign experts to Israel. He promotes the Global Corporate Relocation Treaty and provides lectures regarding the treaty at international conferences. He is a member of the Immigration & Nationality Law Committee of the International Bar Association and holds an LLB degree from the Faculty of Law at Tel Aviv University.

Amit Acco

With years of experience, Advocate and Notary Amit Acco provides active assistance to multinational high-tech, semiconductor, banking, beverage, and business consultancy corporations, in the transfer of employees to Israel.

Mr Acco is a member of the Committee on Foreign Workers of the Israel Bar Association, responsible for leading legislative and policy activities with regard to the entry of foreign experts to Israel. Mr Acco served as a moderator and speaker of the 1st and 2nd legal conference regarding legislation relating to foreign employees in Israel, which was attended by over 200 members of the Israeli legal community.

Mr Acco regularly authors articles on the topic of Israeli immigration and is frequently published on the Israeli Bar Association web site. Mr Acco is a member of the IPBA (Inner Pacific Bar Association). Mr Acco was selected to be an M.S. Lin Scholar to the 14th Annual IPBA Conference 2004 in Seoul, Korea. Mr Acco is an Aila International Associate (Mr Acco does not provide legal services and/or council concerning or relating to the immigration laws of the United States of America).

Mr Acco holds an LLB Honours degree from the Faculty of Law of Thames Valley University, London, UK.

Mr Acco is also at The Israel-America Chamber of Commerce Board of Directors.



Tsvi Kan-Tor
Founding Partner
tsvi@ktalegal.com



Amit Acco
Founding Partner
amit@ktalegal.com

Kan-Tor & Acco
Global Corporate Immigration Law

Tel: (+972) 3-613-8202
Fax: (+972) 3-613-7944
www.ktalegal.com

Nyamodi Ochieng-Nyamogo

Nyamogo & Nyamogo Advocates

Litigation

Corporate Law; Telecommunications Law

Nyamodi Ochieng-Nyamogo is a member of Law Society of Kenya (LSK), East Africa Lawyers Association (EALA), Commonwealth Lawyers Association (CLA), International Bar Association (IBA), African Business Lawyers Expertise (ABLE) & Senior Vice President African Bar Association (AfBA).

Mr Ochieng-Nyamogo participated in developing the International Telecommunications Union's (ITU's) Constitution & Convention in Nice, France, negotiating and drafting legal instruments establishing the Abdjan based Regional African Satellite Communication Organisation (RASCOM), negotiating and drafting legal instruments establishing the Nairobi based African Regional Advanced Level Telecommunications Institute (AFRALTI) and negotiated, with the Government of Zaire, the Headquarters Agreement for the African Telecommunications Union (ATU).

His primary area of practice is litigation, in which capacity he has advised and represented both corporate and individual clients in diverse areas including corporate, telecommunications, insurance, personal injury and carriage of goods claims. His secondary areas of practice involve corporate and telecommunications law.



Nyamodi Ochieng-Nyamogo
Managing Partner

NYAMOGO & NYAMOGO ADVOCATES

okil@nyamogoadvocates.co.ke;
info@nyamogoadvocates.co.ke
www.nyamogoadvocates.co.ke

Kenya

Richard Deeb

D&C Legal Services

Dispute Resolution

Business Law; Real Estate; Intellectual Property

Richard is a qualified lawyer with over 15 years of experience in the legal field in Lebanon and the Middle East.

Mr Deeb has a strong experience in corporate law, intellectual property and trademark laws, real estates and has handled several litigation, arbitration and mediation matters.

Mr Deeb has represented the firm's multinational clients in numerous intellectual property disputes and has provided advice on such matters to protect the client's interest.

Mr Deeb enjoys writing and publishing his legal articles, outside work he likes to travel, read and play music.

He has very good experience in business law, real estates and especially in intellectual property and trademark law.

Mr Deeb is a partner at D&C Legal Services and has been working with the firm since 2005.

Mr Deeb has a number of publications in several legal aspects.

Major Transactions:

- Advising on corporate matter (joint venture) related to one of the biggest international automotive companies.
- Arbitration case for 6.5 million dollars.
- Advising on major agency and distribution agreements for multinational companies especially in the sectors of gas and oil, furniture, real-estate, cement, iron, safety, battery, heavy equipment, automotive finance, investment…
- Negotiation and mediation for a conflict with an international company in the field of gas and oil.
- Drafting, reviewing and advising on major business and construction contract.
- Advising on a finance deal with a UK leading bank over 100 million dollars.
- Establishing a joint venture with one of the biggest companies in the field of gas and oil.
- Advising on agreements with regard to cross-border multinational transactions (in finance, investment and real-estate)
- Working with one of the major global technology groups regarding a joint venture company.
- Handling various legal cases of multinational companies.



Richard Deeb
Managing Partner

D&C LEGAL SERVICES

richard.deeb@dc-ls.com
www.dc-ls.com

Lebanon

Saudi Arabia

Ali Bin Abdullah Bin Ali

Ali Bin Abdullah Bin Ali Law Firm

Construction and Real Estate Advocacy

Ali Bin Abdullah Bin Ali, head of office and the litigation group at Ali Bin Abdullah Bin Ali Law Firm, has over 15 years experience in the advocacy field specialised in construction and real estate.

- B.S.C Degree in Law, king Saud University (1996/1997).
- License No. 11/26 from the Ministry of Justice to practice law.
- Was a member of the Appellate Commission of the Saudi Arabian Federation of Football.
- Was a member of the Legal Commission of the Saudi Arabian Federation of Football.

The Firm

Ali Bin Abdullah Bin Ali Law Firm is a Saudi Arabian law firm established as one of the largest and most respected in Saudi Arabia and GCC.

Its vision is to be a reputable law firm in Saudi Arabia providing legal services to clients in a professional, effective, and commercial manner. The firm values its clients' interests which are considered its first priority. Moreover, the firm guarantees its customers' privacy and confidentiality to achieve their goals.

Ali Bin Abdullah Bin Ali Law Firm's in-depth professional knowledge of Saudi rules and regulations with comprehensive legal and practical experience enables it to provide quality strategic and commercially-focused advice and offer reliable and effective solutions to its clients.

The firm's team of bilingual (Arabic and English) legal practitioners are internationally trained with local know-how and an in-depth understanding of Saudi Arabia's regulatory environment.

Ali Bin Abdullah Bin Ali Law Firm has been established as a promising office for legal consultations, which works in accordance with a distinguished vision of legal thinking which depends on solutions for various legal matters irrespective of its complexity. This has been accomplished through new advanced techniques of legal analysis and searching for the solutions which match rules and regulations with the actual requirements needed for the environment of investment and business.



Ali Bin Abdullah Bin Ali

Head of Office & Litigation Group

علي بن عبد الله بن علي للمحاماة

Ali Bin Abdullah Bin Ali

law firm

Tel: +966 11 461 2222

info@alfksa.com

www.alfksa.com

South Africa

Nico Olwagen

Norton Rose Fulbright

Business Development and Marketing

Nico Olwagen is Norton Rose Fulbright's chief business development and marketing officer for Africa and is based in Johannesburg.

Mr Olwagen is responsible for setting and leading the business development, marketing, communications and client development strategies in Africa and works with senior management on strategic planning for business growth.

Mr Olwagen is a business leader with over 16 years' experience in converting strategies into measurable business and revenue objectives through marketing and business development.

He has a passion for Africa and his specialities include developing partnerships, leading and training teams and building brands in the professional services sector across Africa and Europe.

Norton Rose Fulbright

Norton Rose Fulbright is a global law firm. It provides the world's pre-eminent corporations and financial institutions with a full business law service. The firm has 3800 lawyers and other legal staff based in more than 50 cities across Europe, the United States, Canada, Latin America, Asia, Australia, Africa, the Middle East and Central Asia.

Recognised for its industry focus, the firm is strong across all the key industry sectors: financial institutions; energy; infrastructure, mining and commodities; transport; technology and innovation; and life sciences and healthcare.

Wherever Norton Rose Fulbright is, the firm operates in accordance with its global business principles of quality, unity and integrity. The firm aims to provide the highest possible standard of legal service in each of its offices and to maintain that level of quality at every point of contact.

Norton Rose Fulbright US LLP, Norton Rose Fulbright LLP, Norton Rose Fulbright Australia, Norton Rose Fulbright Canada LLP and Norton Rose Fulbright South Africa Inc are separate legal entities and all of them are members of Norton Rose Fulbright Verein, a Swiss verein. Norton Rose Fulbright Verein helps coordinate the activities of the members but does not itself provide legal services to clients.



Nico Olwagen

Chief Business Development and Marketing Officer for Africa

NORTON ROSE FULBRIGHT

Tel: +27 11 685 8662

nico.olwagen@nortonrosefulbright.com

www.nortonrosefulbright.com

ABDELLY & ASSOCIATES
LAW FIRM

M&A

Banking & Finance; Energy & Natural Resources; Corporate Governance

ABDELLY & ASSOCIATES LAW FIRM has grown considerably since the '90s. Today, through its legal practice with nearly 20 attorneys, legal advisers and experts, the firm is the best positioned on the local and regional market to offer its clients a unique breadth and depth across every facet of law for business and legal issues. ABDELLY & ASSOCIATES is involved in Tunisia and North Africa's most prominent deals, including privatisation operations, M&A, BOO, BOT, PPP in various industry and services sectors. Having developed its professional network over the last 25 years, the local and regional expertise of the firm have been trusted by the most reputed international law firms in Europe and the US, including: Herbert Smith Freehills, Linklaters, Clifford Chance, Norton Rose Fulbright, Freshfields Bruckhaus Deringer, Baker & McKenzie, Cleary Gottlieb, Willkie Farr & Gallagher, Osborne Clarke.

Abdelly & Associates has developed a strong corporate and M&A department dedicated to national and multinationals groups engaging in various sectors of activity (services and industry), in particular, energy, telecommunications and banking and finance. By combining know-how and expert skills, the firm meets all the needs of clients by ensuring the implementation or liquidation of their projects, including legal, tax and financial due diligences reviews, corporate restructurings, negotiation and drafting of acts, titles contributions, capital investment operations/fundraising, total or partial assets contribution, IPO operations, implementation of companies, joint ventures (SPVs, etc.), subsidiaries/branches of foreign entities, legal, tax compliance and day-to-day follow up of business affairs, insolvency, liquidation, etc. Key Clients: Altadis, Anadarko, Nortel Networks Inc., Oriflame Sweeden, Merck KGaA, National Oil Varco, IMCD, Borges International Group.

The firm has a pre-eminent banking practice within the domestic and North African market with a long tradition of representing leading North African and international banks in transactions of every kind, as well as in regulatory initiatives and legislation, enforcement actions, payment system issues, anti-money laundering and corporate governance issues. Key Clients: HSBC, Deutsche Bank AG, Standard Charter Bank, Global Investment House.

As one of North Africa's premier energy firms, the firm routinely provides legal and commercial advice to public, private, and NOCs. The major lawyers of the energy department are members of the IAPN and speakers in different conferences related to energy field domain. The firm has been involved in oil and gas and mining investments in Tunisia and North Africa for billions of dollars and represents multinational and independent oil and gas and mining companies, large-scale utilities, private power plants, energy industry service companies, refineries, petrochemical companies, financial institutions, and multinational drilling contractors. Key Clients: Shell, Sinopec, CNPCI, Cygam Energy, Petrovietnam Exploration Production Corporation, PT Medco Energi International Tbk, Gasoil Petroleum Limited, Timgad Energy, Schlumberger OFS, Greatwall Drilling Company, Baker Hughes, Breakwater Resources, Siemens Project Ventures GmbH.

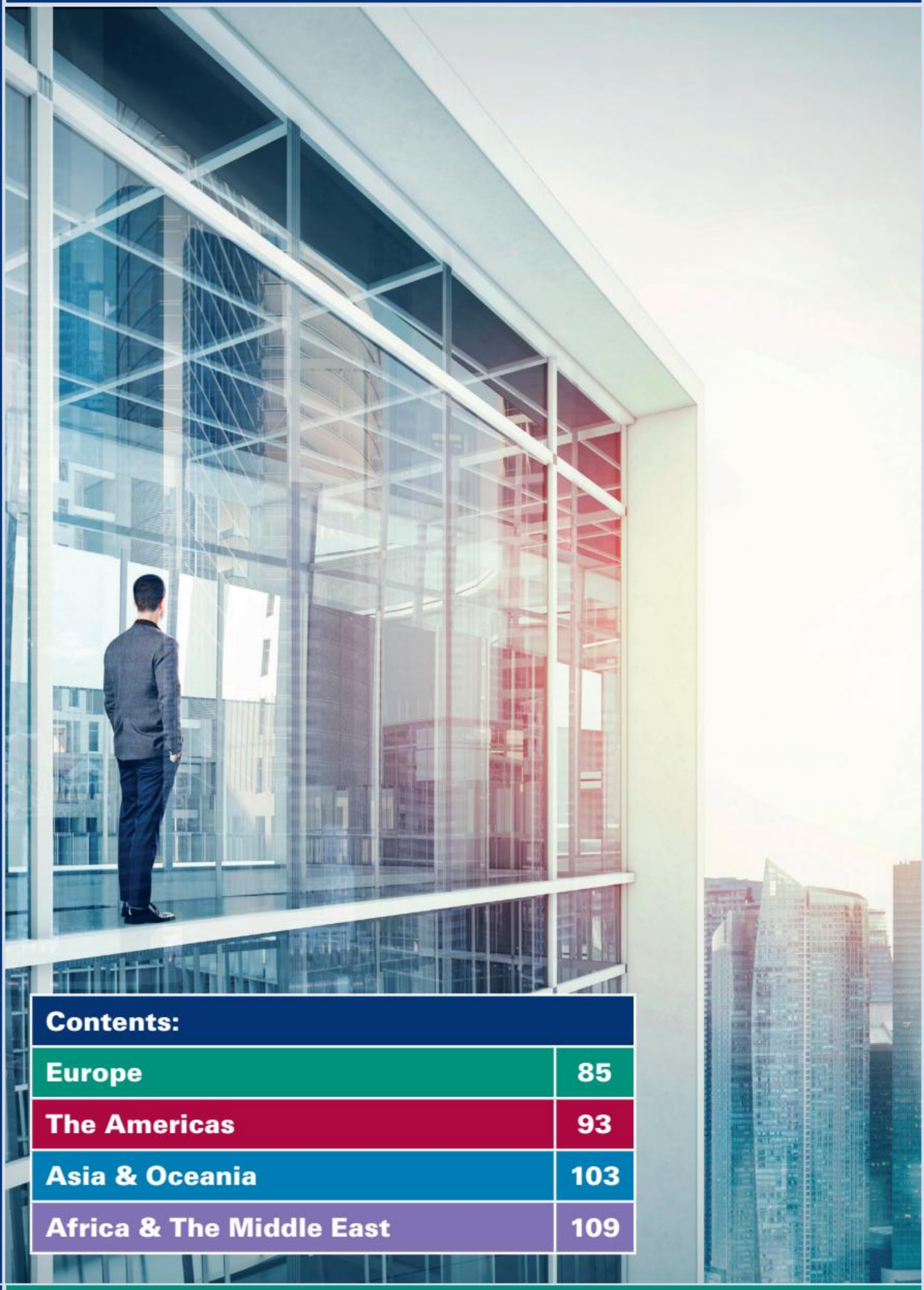
Salma Chaari
Partner

ABDELLY & ASSOCIATES
Local Expertise. International Depth

Tel: +216 71 967 808
s.c@abdellyassocies.com
www.abdellyassocies.com

Listings

Some of our selected advisers have chosen to represent their expertise with a Listing. Please see the coming pages for more expert individuals from around the world.



Contents:

Europe	85
The Americas	93
Asia & Oceania	103
Africa & The Middle East	109



Schmelz Rechtsanwälte /
Schmelz Attorneys at Law

Mag. Eva Schmelz; Mag. Dorian Schmelz

Real Estate and Tenancy Law

Company and Corporate Law; Civil and Commercial Litigation Law

Tel: +43 1 946 11 60
office@rechtampunkt.at
www.rechtampunkt.at

SCHMELZ Rechtsanwälte

Mag. Eva Schmelz;
Mag. Dorian Schmelz
Partners



Austria

GRATA International

Ummi Jalilova

Corporate, M&A, Employment Law

Commercial, Administrative Law; International Public Law; Arbitration

Tel: +994 12 597 48 33
ujalilova@gratanet.com
www.gratanet.com

GRATA INTERNATIONAL 25 YEARS

Ummi Jalilova
Partner



Azerbaijan

Kolcheva, Smilenov, Koev & Partners – Novel Consult

Petya Kolcheva

Commercial Law and Disputes

Project Financing; Energy; Environment (Water, Waste)

Tel: +359 29883041;
+ 35029885709;
+359899996006 (mobile)
Fax: +35929863955
pkolcheva@novelconsult.net
www.novelconsult.net

consult novel law firm KOLCHEVA • SMILENOV • KOEV & partners

Petya Kolcheva
Managing Partner



Bulgaria



Cyprus

Kannava, Kitromilidou & Co LLC

Maria Kitromilidou

Corporate & Commercial Law

Banking/Finance Law; Financial Regulation/Investment Services; Trust/Fund Set-Up & Administration

Advocates & Legal Consultants
KPK LEGAL
KANNAVA, KITROMILIDOU & CO LLC

Tel: +357 25 585583
m.kitromilidou@kpklegal.com
www.kpklegal.com

Maria Kitromilidou
Managing Partner



Cyprus

E.C. Lemonaris

Emilios Lemonaris

Shipping and Admiralty Law

Offshore Companies; Trade Marks and Patents; International Trusts

Tel: +357 22754727
s.lemonari@cytanet.com.cy
www.lemonaris.com.cy

E.C. Lemonaris
Law Office

Emilios Lemonaris
Founder

Denmark

Jusmedico Advokatanpartsselskab

Jan Bjerrum Bach

Lifescience

Insurance

Tel: +45 4548 4448
jbb@jusmedico.com
www.jusmedico.com

JUSMEDICO
ADVOKATFIRMA

Jan Bjerrum Bach
Attorney-at-Law, CEO





Barristers (England & Wales) Advocate (India)

Karishma Vora

Commercial Disputes
International Arbitration

Tel: +44 207 404 5252
kvora@4-5.co.uk
www.4-5graysinnsquare.co.uk/barristers/karishma-vora

4-5 GRAY'S INN SQUARE BARRISTERS CHAMBERS



England

9, Stone Buildings (Barristers Chambers)

Lynne M. Counsell

Financial Services
Probate; Trusts

Tel: +44 207 404 5055
lcounsell@9stonebuildings.com
www.9stonebuildings.com

9 STONE BUILDINGS *Barristers' Chambers*

Lynne M. Counsell
Barrister



England

Clyde & Co

David Hansom

Procurement

Tel: +44 (0) 20 7876 5000
david.hansom@clydeco.com
www.clydeco.com

CLYDE&CO

David Hansom
Partner



England



Finland

Nordic Law Attorneys-at-Law Ltd

Zacharias Sundström

Corporate and Commercial Law

Tax Law; Maritime Law

Tel: +35896829340

zacharias.sundstrom@nordiclaw.fi /

info@nordiclaw.fi

www.nordiclaw.fi

Nordic Law



Zacharias Sundström

Partner

Germany

GRP Rainer LLP

Marc Klaas

Commercial Law

Banking Law; Litigation

Tel: +49 221 2722750

info@grprainer.com

www.grprainer.com

GRP RAINER LAWYERS TAX ADVISORS



Marc Klaas

Salary Partner

Germany

Kaye Scholer LLP

Dr Sebastian Jungermann

Competition Law

Compliance Law; Privacy Law; Corporate Law

Tel: +49 69 25494 300

sebastian.jungermann @kayescholer.com

www.kayescholer.com

KAYE | SCHOLER



Dr Sebastian Jungermann

Attorney, Partner



Rechtsanwälte Haver & Mailänder

Dr Ulrich Schnelle

Employee Benefits Law

Germany

Tel: +49-(0)711-22744-27
us@haver-mailaender.de
www.haver-mailaender.de

HAVER & MAILÄNDER
RECHTSANWÄLTE

Dr Ulrich Schnelle
Partner



HAELLMIGK

Dr Philip Haellmigk, LL.M.

Foreign Trade and Export Control
International Trade; Compliance; Commercial Law

Germany

HAELLMIGK
Foreign Trade § Export Control

Tel: +49 89 2155 81600
legal.dr.haellmigk@haellmigk.com
www.haellmigk.com

Dr Philip Haellmigk, LL.M.
Attorney at Law (Germany)
Solicitor (England & Wales)
Licence en Droit (France)



Dentons Europe LLP

Peter Homberg

Life Sciences
Intellectual Property; Corporate Law

Germany

Tel: +49 (0) 69 45 00 123 11
peter.homberg@dentons.com
www.dentons.com

DENTONS

Peter Homberg
Partner





Germany

PATENTSHIP Patentanwaltsgesellschaft mbH

Dr Robert Klinski

Patent Prosecution and Litigation (Electrical Engineering; Telecommunications; Software, Mechanics, Medical Devices; Chemistry and Life Sciences)
IP Monetisation; IP Valuation; Technology Transfer and Startup Incubation Services

Tel: +49-(0)89-75969869-0
mail@patentship.eu
www.patentship.eu

PATENTSHIP



Dr Robert Klinski
Managing Partner

Greece

Nikos Papachronopoulos & Partners – Law Firm

Nikos Papachronopoulos

Insurance law
Professional Liability; Company Law; Arbitration

Tel: +30 210 3607831
info@pnlawfirm.gr
www.pnlawfirm.gr

NIKOS PAPACHRONOPOULOS & PARTNERS LAW FIRM
19-21 Solonos Str., 106 71 Athens, Hellas
Tel.: +30 210 3607831, +30 210 3602865, +30 210 3629161
Fax: +30 210 3606297
www.pnlawfirm.gr, e-mail: info@pnlawfirm.gr

CorporateINTL LEGAL AWARDS WINNER 2015 Insurance Law Firm of the Year in Greece

Nikos Papachronopoulos
Managing Partner

Hungary

SBGK Law Office

Dr Gabriella Sasvári

Trade Mark Law
IP Law; Competition Law; Civil Law

Tel: +36 1 461 1000
sasvari@sbgk.hu
www.sbgk.hu

S B G K
EST. 1969



Dr Gabriella Sasvári
Attorney at Law



Genesis Avvocati

Fulvio Di Domenico

Tax

Corporate

Italy

genesis AVVOCATI

Tel: +39 02 29015148
fulvio.didomenico@genesisalliance.eu
www.genesisalliance.eu



Fulvio Di Domenico
Partner

Mamo TCV Advocates

Prof. Andrew Muscat; Dr David Tonna

Corporate

Banking & Finance; Immigration; Real Estate

Malta

Tel: +356 21232271 /
+356 21231345
andrew.muscat@mamotcv.com
david.tonna@mamotcv.com
www.mamotcv.com

MAMO TCV ADVOCATES



Prof. Andrew Muscat
Managing Partner



Dr David Tonna
Senior Partner

Rödl & Partner

Anca Sucala

Certified Public Auditor

Certified Public Accountant; Certified Tax Consultant

Romania

Tel: +40 (21) 230 22 75
anca.sucala@roedl.pro
www.roedl.com/ro

Rödl & Partner



Anca Sucala
Partner



Sweden

Olof Johan Rågmark Advokatbyrå AB

Olof Rågmark

Dispute Resolution

Contracts; Reinsurance; Maritime Law

Tel: +4687171001
olof.ragmark@ragmark.se
www.ragmark.se

RÅGMARK
OLOF JOHAN RÅGMARK ADVOKATBYRÅ

Olof Rågmark
Advokat



Switzerland

Credit Suisse

Paul Lanois

Cross-Border Legal

Regulatory; Privacy and Technology

Tel: +41 44 333 06 10
paul.lanois@credit-suisse.com
www.credit-suisse.com

CREDIT SUISSE

Paul Lanois
Senior Legal Counsel



Ukraine

Law firm Jurimex

Danylo Getmantsev

Tax

Banking & Finance; Litigation

getmantsev.d@jurimex.ua
www.jurimex.com.ua

JURIMEX
LEGAL SOLUTIONS
SINCE 2003

Danylo Getmantsev
Honorary President





Argentina

Estudio O'Farrel

Ricardo Castañeda

Corporate Tax Law

Tel: +54 (011) 4341-8494
castanedar@eof.com.ar
www.estudio-ofarrell.com.ar

ESTUDIO O'FARRELL
ATTORNEYS AT LAW SINCE 1883

Ricardo Castañeda
Partner



Barbados

Hastings Attorneys-at-Law

Barry L. V. Gale, Q.C

Commercial Law
Civil Litigation; Corporate Law and Arbitration

HASTINGS ATTORNEYS-AT-LAW

bgale@hastings-attorneys.com

Barry L. V. Gale, Q.C
Senior Partner



Bolivia

BM&O Abogados

Adrián Barrenechea B.

Energy Law

Tel: +(591-4) 666 8285
abarrenechea@jurisbolivia.com
www.juririsbolivia.com

BM&O
ABOGADOS - ATTORNEYS AT LAW

Adrián Barrenechea B.
Partner





Brazil

Lautenschlager Romeiro e Iwamizu Advogados

Nilson Lautenschlager jr

Corporate/M&A

Contracts and Banking

Tel: +55 11 21264600
nlj@lrilaw.com.br
www.lrilaw.com.br

LRI
LAUTENSCHLAGER
ROMEIRO
IWAMIZU
ADVOGADOS

Nilson Lautenschlager jr
Partner



Brazil

Osorio Fernandes Advogados

Ricardo Fernandes Magalhães da Silveira

Tax (Consultancy, Planning, Litigation)

Business Consulting; Social and Administrative Infrastructure

Tel: +55 21 3553 2313
ricardo.fernandes@ofadv.com.br
www.ofadv.com.br

OSORIO, FERNANDES
ADVOGADOS
18 anos

Ricardo Fernandes Magalhães da Silveira
Partner

Brazil

Itaú Private Bank Brazil

William Heuseler

Wealth Planning- Ultra-High Net Worth Clientele

Cross-border matters; Tax and Asset Protection Planning; Family and Corporate Governance

Tel: +55 11 3631-2180 /
+55 11 94117-7561
william.heuseler@itau-unibanco.com.br
www.itau.com.br/private-bank

William Heuseler
Head of Wealth Planning





TaxChambers LLP

Sunita Doobay

Cross-border US and Canadian Taxation

Estate Planning; Family Business Succession Planning; Wills and Trusts

TAXCHAMBERS LLP
TAX LAWYERS & ADVISORS

Tel: +1-416-847-7300
sunita.doobay@taxchambers.ca
www.taxchambers.ca

Sunita Doobay
Partner



Canada

Guild Yule LLP

Mark M. Skorah Q.C.

Litigation

Mitigation and ADR

Guild Yule LLP
BARRISTERS AND SOLICITORS

Tel: +1 604-844-5509
mms@guildyule.com
www.guildyule.com

Mark M. Skorah Q.C.
Partner



Canada

MPA Morrison Park Advisors Inc.

William N. Gula

Mergers & Acquisitions

Corporate Finance

MPA Morrison Park Advisors

Tel: +1 416.861.2243
bgula@morrisonpark.com
www.morrisonpark.com

William N. Gula
Senior Advisor



Canada



Chile

Figueroa Valenzuela & Cía

Carlos Figueroa G

Civil, Labour and Commercial Litigation

Real Estate; Construction; Education

Tel: +562 26960171
cfigueroag@fva.cl
www.fva.cl

FIGUEROA, VALENZUELA & CIA ABOGADOS

Carlos Figueroa G
Partner



Chile

Eduardo Vásquez Silva y Compañía, Abogados

Eduardo Vásquez Silva

Labour Law

Civil Law; Corporate Law

Tel: +56 2 2969 0707
evasquez@evsycia.cl
www.evsycia.cl

EDUARDO VÁSQUEZ SILVA & CÍA. ABOGADOS

Eduardo Vásquez Silva
Managing Partner



Chile

A. Pizarro Y Cía. Abogados

Alvaro Pizarro Maass

Strategic HR Planning

Litigation; Legal and Strategic Advisory in Collective Bargaining Processes; Relations with Unions

Tel: +56 2 24906300
apizarro@piyc.cl
www.piyc.cl

A. Pizarro Y Cía. Abogados

Alvaro Pizarro Maass
Senior Partner





Almeida Guzman & Asociados

Diego Almeida Guzman

Tax

Corporate; Energy; Labour

ALMEIDA GUZMÁN & ASOCIADOS
ESTUDIO JURÍDICO/LAW FIRM

Tel: +593 2 292-8115
dalmeida@almeidaguzman.com
www.almeidaguzman.com

Diego Almeida Guzman
Senior and Technical Partner



Ecuador

Ramos, Ripoll & Schuster

Rodolfo Ramos Menchaca

Corporate
Real Estate

RAMOS, RIPOLL & SCHUSTER ABOGADOS

Tel: +52 1 33 3627 5035
rramos@rrs.com.mx
www.rrs.com.mx

Rodolfo Ramos Menchaca
Partner



Mexico

Olague, Zúñiga & Mendoza, S.C.

Esther Aburto-Olague

Corporate Law

Intellectual Property; Immigration Law

OZM Legal & Business Consulting Services
Olague, Zúñiga & Mendoza, S.C.

Tel: +52 55 4430 9978
contacto@ozm.com.mx
www.ozm.com.mx

Esther Aburto-Olague
Managing Partner



Mexico



Mexico

M&L Estudio Legal

Juan Carlos Merodio Lopez

Maritime Law; Energy
Insurance-Reinsurance

Tel: +52 55207 11 87;
+52 1 5555002349
j.merodio@ml-estudiolegal.com.mx
www.ml-estudiolegal.com.mx

M&L estudio legal



Juan Carlos
Merodio Lopez Senior
Partner-Director

Paraguay

SERGIO FERNANDEZ & ASOCIADOS

Sergio Fernandez

Intellectual Property Rights
Criminal Law; Anti-Counterfeiting

Tel: +595 21 285003
law@fersa.com.py
www.fersa.com.py

SF&A
SERGIO FERNÁNDEZ & ASOCIADOS
INDUSTRIAL AND INTELLECTUAL PROPERTY ATTORNEYS



Sergio Fernandez
Partner

Puerto Rico

Despacho Juridico Ramos Luiña, LLC

Guillermo Ramos-Luiña, Esq.

Commercial
Product Liability; Civil Rights; White Collar Defence Litigation

Despacho Juridico Ramos Luiña, LLC

Tel: +1 (787) 620-0527
Fax: +1 (787) 620-0039
gramlui@yahoo.com



Guillermo Ramos-Luiña, Esq.
Partner



Adrian Thompson Barristers & Solicitors

Adrian R Thompson

Citizenship by Investment in St. Kitts and Nevis

Tel: +1 (869) 465-2010
office@stkittsnevislawyer.com
www.stkittsnevislawyer.com

ADRIAN THOMPSON
Barristers & Solicitors

Adrian R Thompson
Founder

St Kitts & Nevis

Byron & Byron

Talibah V. O. Byron

Corporate Law
Employment Law; Public Law

Tel: +1(869) 465 2055
TalibahByron@byronlaw.net
www.byronlaw.net



Talibah V. O. Byron
Partner

St Kitts & Nevis

Quinn Emanuel Urquhart & Sullivan, LLP

Bruce E. Van Dalsem

Lender Liability & Other Banking Financial Institution Litigation
Class Action Litigation; Domestic US Arbitration; Employment Litigation & Counselling

quinn emanuel trial lawyers
quinn emanuel urquhart & sullivan, llp

Tel: +1 213 443 3000
brucevandalsem@quinnemanuel.com
www.quinnemanuel.com



Bruce E. Van Dalsem
Partner

California, US



Florida, US

Moss, Krusick & Associates, LLC

W. Ed Moss, Jr. CPA

Accounting

Tel: +1 407 644 5811
moss@mosskrusick.com
www.mosskrusick.com

MKA
MOSS, KRUSICK & ASSOCIATES, LLC
CERTIFIED PUBLIC ACCOUNTANTS

W. Ed Moss, Jr. CPA
Partner



Florida, US

Foley & Lardner LLP

Natalia M. Salas

Business Litigation
Latin America; Construction Law; Insurance/Reinsurance Industry

Tel: +1-305-482-8400
nsalas@foley.com
www.foley.com

FOLEY
FOLEY & LARDNER LLP

Natalia M. Salas
Senior Counsel



Louisiana, US

Locke Lord LLP

Robert W. Mouton

Antitrust
Insurance; Banking & Finance; Intellectual Property

Tel: +1 504-558-5113
rmouton@lockelord.com
www.lockelord.com

Locke Lord LLP

Robert W. Mouton
Managing Partner



Morgan, Lewis & Bockius LLP

Richard M. Filosa

Energy and Project Finance
Mergers & Acquisitions

Morgan Lewis

Tel: +1.617.341.7770
richard.filosa@morganlewis.com
www.morganlewis.com

Richard M. Filosa
Partner



Massachusetts, US

Fakhoury Global Immigration

Rami Fakhoury

Immigration

Tel: +1 248-643-4900
rami@employmentimmigration.com
www.fakhouryglobal.com

Rami Fakhoury
Managing Director



Michigan, US

Grant Thornton, LLP

Vito A. Cosmo, Jr.

State and Local Tax Consulting

Tel: +1 (215) 701-8839
vito.cosmo@us.gt.com
www.us.grantthornton.com

Vito A. Cosmo, Jr., CPA, MST, CGMA
Managing Director



Pennsylvania, US



Texas, US

Akin Gump Strauss Hauer & Feld LLP

Richard C. Levin

Complex Commercial Litigation

International Arbitration and Dispute Resolution; Litigation; Supreme Court and Appellate

Dallas: +1 214 969 2728
Houston: +1 713 220 5800
rlevin@akingump.com
www.akingump.com

Akin Gump
STRAUSS HAUER & FELD LLP

Richard C. Levin
Partner



Washington DC, US

White & Case LLP

Mara Topping

Capital Markets

Tel: +1 202 626 3663
mtopping@whitecase.com
whitecase.com

WHITE & CASE

Mara Topping
Partner



Washington DC, US

Fanelli Haag PLLC

Thomas A. Haag

Patent Law

Licensing; M&A; Life Sciences Law

Tel: +202.706.7910
thaag@fanellihaag.com
www.fanellihaag.com

FH
FANELLI HAAG
INTELLECTUAL PROPERTY LAW

Thomas A. Haag, Ph.D.
Founding Partner





Nyman Gibson Miralis

Dennis Miralis

Criminal Law

Tel: +61 2 9264 8884
dm@notguilty.com.au
www.notguilty.com.au

NYMAN GIBSON MIRALIS
Defence Lawyers and Advisors est. 1966



Dennis Miralis
Partner

Australia

Tottle Partners

Paul Tottle

Dispute Resolution
Corporate; Health; Media

Tel: +61 8 9217 6700
ptottle@tottle.com
www.tottle.com

tottlepartners



Paul Tottle
Partner

Australia

Perkins Fahey Lawyers

Michael Perkins

Estate Planning

Tel: +61 2 8244 6800
michael.perkins@perkinsfahey.com
www.perkinsfahey.com

PERKINS FAHEY
LAWYERS



Michael Perkins
Partner

Australia



China

Dentons Law Offices, LLP

Leo (Liang) Zhou

Banking and Finance

Mergers and Acquisitions; Cross-border Investment & Corporate

Tel: +86 20 3810 2725
liang.zhou@dentons.cn
www.dentons.com

大成 DENTONS

Leo (Liang) Zhou
Senior Partner;
Head of Banking and Finance, China



China

Duan&Duan

Oscar Chen

Cross-border Dispute Resolution

International Investment and Financing; Intellectual Property Protection andTortious Claims; Finance and Private Funds

Tel: +86 21 62191103
oscarchen@duanduan.com
www.duanduan.com

段和段律師事務所
DUAN & DUAN

Oscar Chen
Partner



China

HAN YI LAW OFFICES

Richard Xu

M&A Law

Tel: +86 21 6083 9800 /
+86 21 6083 9822 (Direct)
rxu@hanyilaw.com
www.hanyilaw.com

瀚一律師事務所
HAN YI LAW OFFICES

Richard Xu
Managing Partner





Chak & Associates

Raymond Chak

Dispute Resolution

Corporate & Commercial; Intellectual Property Matters; Greater China Business

Tel: +852 3588 8001

raymond.chak@chakandassociates.com

www.chakandassociates.com

CHAK & ASSOCIATES



Raymond Chak

Principal

Hong Kong

Magnusson in association with Odebjer Fohlin

Paulo Fohlin

International Arbitration

Cross-Border Transactional Work Between China and the Baltic Sea Region

Tel: +852 3487 4690 (Hong Kong office)
+852 6278 8622 (Paulo Fohlin mobile)

paulo.fohlin@magnussonlaw.com

www.magnussonlaw.com

MAGNUSSON



Paulo Fohlin

Partner and Head of International Arbitration

Hong Kong

Srivastava & Associates

Vinayak Srivastava

Corporate Law

IPR Law; Taxation; Litigation

Tel: +091-9899628833

vinayak.srivastava@salawoffices.com

www.salawoffices.com

Srivastava & Associates
LAW OFFICE



Vinayak Srivastava

Partner

India



India

LexOrbis

Manisha Singh

Intellectual Property Rights
Corporate & Transactional Law

Tel: +91 9811161518
manisha@lexorbis.com
www.lexorbis.com

LexOrbis INTELLECTUAL PROPERTY ATTORNEYS

Manisha Singh
Partner



India

Little & Co.

Ajay Khatlawala

Real Estate (i.e. Due Diligence, Structuring and Project Finance Documentation)
Banking and Finance; Litigation; Arbitration and Dispute Resolution (Corporate and Commercial); Family and Real Estate Disputes

Tel: +91 22 2265 7251/
98200 25356
ak@littlecompany.com
www.littlecompany.co.in

L&Co. Since 1856

Ajay Khatlawala
Senior Joint
Managing Partner



Japan

Hashimoto Patent Office

Toranosuke Hashimoto

Intellectual Property (Patent, Utility Model, Trademark, Design, Copyright etc.)
Consulting; Research; Evaluation

Tel: +81-42-569-8176
hashi-th@khaki.plala.or.jp
http://hashimotopat.com

GLOSUXT
Consulting Corporation
Hashimoto Patent Office

Toranosuke Hashimoto
President, Patent Attorney





K.ITO & ASSOCIATES

Shinichi Watanabe

Life Science

Pharmaceuticals; Biotechnology; Chemistry

Tel: +81 (3) 5623 5781
s-watanabe@kitopat.jp
www.kitopat.jp/en

K.ITO & ASSOCIATES

Patents, Trademarks & Designs

Shinichi Watanabe
Partner



Japan

RYUKA IP LAW FIRM

Aki Ryuka

Patent Prosecution

Licensing; Litigation; Opinions; and Customs (Japanese Patent, Design, and Trademark Law)

Tel: +81-3-5322-6375
info@ryuka.com
www.ryuka.com/en

RYUKA
with Free Vision

Aki Ryuka
President



Japan

MinterEllisonRuddWatts

Christopher Young

Intellectual Property

Corporate & Commercial

MinterEllisonRuddWatts

Tel: +64 9 3539910
christopher.young@minterellison.co.nz
www.minterellison.co.nz

Christopher Young
Partner



New Zealand



The Philippines

Machica Group

Dr Michael A. Machica

Taxation & Transfer Pricing of Multinational Enterprises

Philippine Inward Investment Advisory; Regulatory Compliance; Insurance Advisory

Tel: +63 2 562 8190
Mobile: +63 917-3060208
chairman@machicagroup.com
www.machicagroup.com

MACHICA GROUP

Dr Michael A. Machica
Managing Partner



Thailand

CSBC Law Offices Ltd

Chatchawarl Charles Sornsurarsdr

Corporate Matters

Arbitration; Property; Maritime

Tel: +66 2 233 6660 to 3
charles@csbc-law.com;
chatchawarls@csbc-law.com
www.csbc-law.com

CSBC LAW OFFICES

Chatchawarl Charles Sornsurarsdr
Partner



Vietnam

Vietnam International Law Firm (VILAF – Hong Duc)

Dang Duong Anh

Corporate/M&A

Infrastructure & Energy Projects; Project Finance; Commercial

Tel: +84 24 3934 8530
anh@vilaf.com.vn
www.vilaf.com.vn

VILAF
VIETNAM INTERNATIONAL LAW FIRM

Dang Duong Anh
Hanoi Managing Partner





Bahrain

Alatheer Audit and Consulting

Mirza Al-Marzooq

Corporate Support Services

Tel: +973 1738 2877 /
+973 3962 6280 (Mobile)

m.almarzooq@alatheer.com

www.alatheer.com

ALATHEER
Audit & Consulting



Mirza Al-Marzooq
Managing Partner

Ghana

GLORY LAW FIRM

Corporate Law

Tel: +233 303931395; +233 208887020; +233 244447744; +233 242846784

info@glorylawfirm.com

www.glorylawfirm.com

Glory Law Firm
|Corporate Lawyers|

Israel

Ehrlich & Fenster Patent & Trademark Attorneys Firm

Dr Gal Ehrlich

Patents

Trademarks; Litigation Support; Trade Secrets

Tel: +972-73-7919199

info@ipatent.co.il

www.ipatent.co.il

EHRLICH & FENSTER
PATENT & TRADEMARK ATTORNEYS
www.ipatent.co.il



Dr Gal Ehrlich
Founder and Managing Director



Jordan

International Business Legal Associates- IBLAW

Mohannad Jarar

Corporate Law

Tel: +962 6 5525127
mjarar@iblaw.com.jo
www.iblaw.com.jo

International Business Legal Associates | Attorneys & Legal Counsels
التجمع القانوني للأعمال | محامون ومستشارون

Mohannad Jarar
Managing Partner



Kenya

Njeri Kariuki Advocate

Njeri Kariuki

Arbitration and ADR

Tel: +254 02 2217936 or 2245389
Cell: +254 722 523823
njeri_kariuki@nka-law.co.ke

NJERI KARIUKI ADVOCATE

Njeri Kariuki
Advocate



Namibia

Engling Stritter & Partners

Hans-Bruno Gerdes

Commercial and Corporate
Intellectual Property

Tel: +264 61 383301
hgerdes@englinglaw.com.na
www.englinglaw.com.na

Engling, Stritter and Partners
Attorneys • Notaries • Conveyancers

Hans-Bruno Gerdes
Managing Partner





Nigeria

Chris Omoruyi & Co.

Christopher Omoruyi

Immigration Law

Tel: +234 1 4610048, 4610049 / +234 1 4618828

comoruyi@criscolaw.com

www.cirscolaw.com

Chris Omoruyi & Co



Christopher Omoruyi
Principal Partner

Nigeria

Abraham & Co.(Solicitors, Advocates & Notary Public)

Lolade Ososami

Taxation

Corporate Finance; Natural Resources; Joint Ventures

Tel: +234 1 4617684

lolade.ososami@abrahamandco.com

www.abrahamandco.com

Abraham & Co.
Solicitors, Advocates, Notary Public



Lolade Ososami
Partner

Yemen

GMK Auditing, Accounting & Consulting

Galal Mohammed Kaid

Auditing

Accounting; Consulting

Tel: +967 (1) 404 765

gmk1@yemen.net.ye; gmk1yemen@gmail.com

www.gmk-cpa.com

gmk
Auditing ,Accounting & Consulting



Galal Mohammed Kaid
Managing Director

Index

Aburto - Olague, Esther - Olague, Zúñiga & Mendoza, S.C.	Mexico	97
Acco, Amit - Kan-Tor & Acco	Israel	80
Ali, Ali Bin Abdullah Bin - Ali Bin Adbullah Bin Ali Law Firm	Saudi Arabia	82
Al-Marzooq, Mirza - Alatheer Audit and Consulting	Bahrain	109
Almeida Guzma, Diego - Almeida Guzman & Asociados	Ecuador	97
Asante, Richard Kwame - Kwame Asante & Associates	Ghana	78
Awad, Esq., Abed - Awad & Khoury, LLP	US, New Jersey	52
Bach, Jan Berrum - Jusmedico Aadvokatanpartsselskab	Cyprus	86
Barrenechea B., Adrián - BM&O Abogados	Bolivia	93
Berry, Cristina Arantes A - Deloitte	Brazil	39
Bilyk, Roman - Nexia DK	Ukraine	29
Boon Teckl, Chia - CHIA WONG LLP	Singapore	69
Bossche, Mark Van den - Grant Thornton Tax & Legal	Belgium	12
Brecher, Valerie - Brecher	England	18
Browne, Mark - Dechert LLP	Ireland	23
Byron, Talibah V. O. - Byron & Byron	St Kitts & Nevis	99
Castañeda, Ricardo - Estudio O'Farrel	Argentina	93
Cervera, Eduardo - BUFETE CERVERA-ROJAS, S.C.	Mexico	46
Chaari, Salma - ABDELLY & ASSOCIATES LAW FIRM	Tunisia	83
Chak, Raymond - Chak & Associates	Hong Kong	105
Chaudhry, Rahul - Lall Lahiri & Salhotra	India	63
Chen, Oscar - Duan&Duan	China	104
Choi, William - AlixPartners	US, California	48
Chu, Paul - Guoju Law Firm	Taiwan	70

Index

Connolly, Michael - Morrison Cohen LLP	US, New York	50
Cosmo, Jr., Vito A. - Grant Thornton, LLP	US, Pennsylvania	101
Costa, Leonardo - Brum Costa Abogados	Uruguay	47
Counsell, Lynne M. - 9, Stone Buildings (Barristers Chambers)	England	87
da Silveira, Ricardo Fernandes Magalhães - Osorio Fernandes Advogados	Brazil	94
Dai, Jianmin - Dentons Law Offices, LLP	China	61
Dalsem, Bruce E. Van - Quinn Emanuel Urquhart & Sullivan, LLP	US, California	99
Dang Duong, Anh - Vietnam International Law Firm	Vietnam	108
Deeb, Richard - D&C Legal Services	Lebanon	81
Delaney QC, John K F - DELANEY PARTNERS	Bahamas	35
Dellmeier, Alexandra - LexDellmeier Intellectual Property Law Firm	Germany	22
Dijkhof, Arnold C. Hoegen - Hoegen Dijkhof Attorneys & Tax Counsellors	Netherlands	26
Divina , Atty. Nilo T. - DivinaLaw	Philippines	68
Djordjevic, Dragana - Law office of Dragana Lj. Djordjevic	Serbia	27
Domenico, Fulvio Di - Genesis Avvocati	Italy	91
Doobay, Sunita - TaxChambers LLP	Canada	95
Doran, John Alan - Sherman & Howard L.L.C.	US, Arizona	47
Edmonds, Robb - Edmonds & Nolte, P.C.	US, Texas	52
Edwards, Jr, Robert H. - Kilpatrick Townsend & Stockton LLP	US, Washington DC	53
Ehrlich, Dr Gal - Ehrlich & Fenster Patent & Trademark Attorneys Firm	Israel	109
Ellul, Christian - E&S Group	Malta	26
Fabiano, Nicola - Studio Legale Fabiano	Italy	24
Fakhoury, Rami - Fakhoury Global Immigration	US, Michigan	101
Favarel, Béatrice - Favarel & Associés	France	20

Index

Fernandez, Sergio - SERGIO FERNANDEZ & ASOCIADOS	Paraguay	98
Filosa, Richard M. - Morgan, Lewis & Bockius LLP	US, Massachusetts	101
Fohlin, Paulo - Magnusson in association with Odebjer Fohlin	Hong Kong	105
G, Carlos Figueroa - Figueroa Valenzuela & Cia	Chile	96
Gaggar, Vaibhav - Gaggar & Associates	India	64
Gale Q.C., Barry L. V. Gale - Hastings Attorneys-at-Law	Barbados	93
Gerdes, Hans-Bruno - Engling Stritter & Partners	Namibia	110
Geréd, Árpád - Maybach Görg Lenneis Geréd Rechtsanwälte GmbH	Austria	10
Getmantsev, Danylo - Law firm Jurimex	Ukraine	92
Golubow, Richard H. - Winthrop Couchot PC	US, California	49
Gula, William N. - MPA Morrison Park Advisors Inc.	Canada	95
Gürpinar, Gözde - Gurpinar Law Firm	Turkey	28
Haag, Thomas A. - Fanelli Haag PLLC	US, Washington DC	102
Haellmigk, LL.M., Dr Philip - HAELLMIGK	Germany	89
Hansom, David - Clyde & Co LLP	England	87
Hashimoto, Toranosuke - Hashimoto Patent Office	Japan	106
Heranz, Eladio Acevedo - Eudita Persevia Auditores de Cuentas, S.L.	Spain	28
Hercok, Tony - Watts McCray Lawyers	Australia	58
Hernandez, Fernando - Vasquez Aldana, Hernandez Gomez & Asociados	Mexico	43
Heuseler, William - Itaú Private Bank Brazil	Brazil	94
Homberg, Peter - Dentons Europe LLP	Germany	89
Hsin, Alex - Guoju Law Firm	Taiwan	71
Ide, Masatake - M. IDE & Co.	Japan	67
Iwasaki, Michiya - Kusunoki & Iwasaki	Japan	67

Index

Jalilova, Ummi - GRATA International	Azerbaijan	85
Jarar, Mohannad - International Business Legal Associates - IBLAW	Jordan	110
Jarillo, Alejandro - Jarillo, Medina & Asociados	Mexico	45
Jungermann, Dr Sebastian - Kaye Scholer LLP	Germany	88
Kai Yun, Wong - CHIA WONG LLP	Singapore	69
Kaid, Galal Mohammed - GMK Auditing, Accounting & Consulting	Yemen	111
Kaiming, Cai - Beijing Dentons Law Offices, LLP	China	61
Kan-Tor, Tsvi - Kan-Tor & Acco	Israel	80
Kariuki, Njeri - Njeri Kariuki Advocate	Kenya	110
Kazi, Illya - Mathys & Squire LLP	England	15
Ketner, Meti - KETNER, Legal Consultancy, Representation and Protection, Ltd.	Slovenia	27
Khan, Hassan - The Khan Partnership	England	17
Khatlawala, Ajay - Little & Co.	India	106
Kitromilidou, Maria - Kannava, Kitromilidou & Co LLC	Cyprus	86
Klass, Marc - GRP Rainer LLP	Germany	88
Klinski, Dr Robert - PATENTSHIP Patentanwaltsgesellschaft mbH	Germany	90
Kolcheva, Petya - Kolcheva, Smilenov, Koev & Partners – Novel Consult	Bulgaria	85
L. Zammit, Mark - ATCS Consultancy Ltd	Malta	25
Lanois , Paul - Credit Suisse	Switzerland	92
Lautenschlager jr, Nilson - Lautenschlager Romeiro e Iwamizu Advogados	Brazil	94
Le, Thi Thuy - Lawlinkvn	Vietnam	71
Lemonaris, Emilios - E.C. Lemonaris	Denmark	86
Levin, Richard C. - Akin Gump Strauss Hauer & Feld LLP	US, Texas	102
Lewis, Helene Anne - SimonetteLewis	BVI	40

Index

Licks, Otto - Licks Attorneys	Brazil	37
Lopez, Juan Carlos Merodio - M&L Estudio Legal	Mexico	98
Lopez Zozaya, Enrique - Zozaya & Ibañez, S.C.	Mexico	43
Maass, Alvaro Pizarro - A. Pizarro Y Cia. Abogados	Chile	96
Machica, Dr Michael A. - Machica Group	Philippines	108
Mahajan, Rahul R - Fortitude Law Associates	India	62
McDowell, Robert W. - Fasken Martineau DuMoulin LLP	Canada	40
Medina, Alfredo - Jarillo, Medina & Asociados	Mexico	45
Mihailovic, Mila - Patent and Trade Mark Agency Mihailovic	The Balkans	11
Miralis, Dennis - Nyman Gibson Miralis	Australia	103
Mitry, Richard L - Mitry Lawyers	Australia	59
Mitry, Rick - Mitry Lawyers	Australia	59
Montalvo, Eric S. - The Federal Practice Group	US, Washington DC	53
Moraes, Maurício Zanoide de - Zanoide De Moraes, Peresi & Braun	Brazil	36
Moshynkaya, Nina - Gorodissky & Partners (Ukraine)	Ukraine	29
Moss, Jr. CPA, W. Ed - Moss, Krusick & Associates, LLC	US, Florida	100
Mouton, Robert W. - Locke Lord LLP	US, Louisiana	100
Muhiban, Iliana - J. Varbanov & Partners	Bulgaria	12
Muscat; Tonna, Prof Andrew; Dr David - Mamo TCV Advocates	Malta	91
Myllyniemi, Jaava - IIZI Firstbrokers Oy	Finland	18
Nagy-Koppany, Kornelia - KNP LAW Nagy Koppany Varga and Partners	Hungary	23
Ndikum, Esq, Philip Forsang - Ndikum Law Offices	Cameroon	76
Nogueira, Carlos Vicente da S. - Vicente Noguira Advogados - São Paulo	Brazil	38
Ochieng-Nyamogo, Nyamodi - Nyamogo & Nyamogo Advocates	Kenya	81

Index

Olwagen, Nico - Norton Rose Fulbright	South Africa	82
Omoruyi, Christopher - Chris Omoruyi & Co.	Nigeria	111
Onslow-Cole, Julia - PwC Legal LLP	England	15
Ososami, Lolade - Abraham & Co. (Solicitors, Advocates & Notary Public)	Nigeria	111
Ospelt, Alexander - Ospelt & Partners Attorneys at Law Ltd. / Legacon Trust Est.	Liechtenstein	24
Otero Alvarado, Gerardo - Estudio Juridico Otero	Chile	41
Pachinger, Michael - SCWP Schindhelm Austria	Austria	11
Papachronopoulos, Nikos - Nikos Papachronopoulos & Partners - Law Firm	Greece	90
Paraire, Lionel - GALION Société d'avocats	France	19
Pears, Melanie - Ward Hadaway	England	16
Perkins, Michael - Perkins Fahey Layers	Australia	103
Petsche-Demmel, Simone - petsche pollak attorneys at law	Austria	10
Pittas, Soteris - Soteris Pittas & Co LLC	Cyprus	13
Rågmark, Olof - Olof Johan Rågmark Advokatbyrå AB	Sweden	92
Rainer, Michael - GRP Rainer LLP	Germany	20
Ramanathan, Govintharasah s/o - Gurbani & Co LLC	Singapore	70
Ramos Menchaca, Rodolfo - Ramos, Ripoll & Schuster	Mexico	97
Ramos-Luiña, Esq., Guillermo - Despacho Juridico Ramos Luiña, LLC	Puerto Rico	98
Riveiro, Ricardo Enrique - RIVEIRO Y ASOCIADOS	Argentina	34
Rodríguez, Luis Fernando Vargas - Vargas & Vargas Abogados	Colombia	42
Rodríguez Dávalos, Jesús - Rodríguez Dávalos Abogados	Mexico	44
Roider, Stephan - ROIDER IP	Germany	21
Romero , Lic. Adrián J. - Grupo Consultor EFE™	Mexico	46
Rosandi, Tandi - Law Offices of Wiriadinata & Saleh	Indonesia	66

Index

Rourke, Ian - FB Rice Patent & Trade Mark Attorneys	Australia	58
Russack, Tate - RussackLaw	US, Maryland	51
Ryuka, Aki - RYUKA IP LAW FIRM	Japan	107
Sachdeva, Hardeep - AZB & Partners	India	64
Salas, Natalia M - Foley & Lardner LLP	US, Florida	100
Saleh, Tamiza - Law Offices of Wiriadinata & Saleh	Indonesia	66
Sasvári, Dr Gabriella - SBGK Law Office	Hungary	90
Schmelz, Dorian - Schmelz Rechtsanwälte GesbR / Schmelz Attorneys at Law	Austria	85
Schmelz, Eva - Schmelz Rechtsanwälte GesbR / Schmelz Attorneys at Law	Austria	85
Schnelle, Dr Ulrich - Rechtsanwälte Haver & Mailänder	Germany	89
Shore , Steven J. - Ganfer & Shore, LLP	US, New York	50
Shumiloff, Laura - Norton Rose Fulbright	England	16
Silva, Eduardo Vasquez - Eduardo Vasquez Silva y Compania, Abogados	Chile	96
Singh, Manisha - LexOrbis	India	106
Siregar, Tasdikiah - TNB & Partners	Indonesia	65
Skorah Q.C., Mark M. - Guild Yule LLP	Canada	95
Sornsurarsdr, Chatchawarl Charles - CSBC Law Offices Ltd	Thailand	108
Srivastava, Vinayak - Srivastava & Associates	India	105
Sucala, Anca - Rödl & Partner	Romania	91
Sundström, Zacharias - Nordic Law Attorneys-at-Law Ltd	Finland	88
Tadmor, Dr David E. - Tadmor & Co.	Israel	79
Taneja, Ramni - Law Office of Ramni Taneja	India	62
Tavares, Mauricio de Souza - Lext Propriedade Intelectual Ltda.	Brazil	39
Taylor, Daniel - Taylor Hampton Solicitors	England	13

Index

Thompson, Adrian R - Adrian Thompson Barristers & Solicitors	St Kitts & Nevis	99
Topping, Mara - White & Case LLP	US, Washington DC	102
Toth, Robert - Wisewould Mahony Lawyers	Australia	60
Tottle, Paul - Tottle Partners	Australia	103
Trace QC, Anthony - Maitland Chambers	England	14
Treumann, Christian - TREUMANN RECHTSANWÄLTE	Germany	21
Tshibangu, Benoit - Tshibangu Ilunga & Partners SCA	Democratic Republic of the Congo	77
Villegas, Maricruz Villanea - Ideas Trademarks and Patents	Costa Rica	41
Vora, Karishma - 4-5 Gray's Inn Square	England	87
Wallinger, Michael - WALLINGER RICKER SCHLOTTER TOSTMANN	Germany	22
Watanabe, Shinichi - K. ITO & ASSOCIATES	Japan	107
Williamson, Kris - Lext Propriedade Intelectual Ltda.	Brazil	39
Wulfsberg, H. James - Burke, Williams & Sorensen, LLP	US, California	48
Xu, Richard - HAN YI LAW OFFICES	China	104
Young , Christopher - MinterEllisonRuddWatts	New Zealand	107
Zhou, Leo (Liang) - Dentons Law Offices, LLP	China	104
GLORY LAW FIRM	Ghana	109

CorporateINTL



Who's Who Adviser Handbook 2017

www.corp-intl.com